

2018 Santa Barbara County Fair

JLA - JUNIOR LIVESTOCK AUCTIONS
BUYERS GUIDE



Small Stock Auction

{Champions, Chickens
Rabbits & Turkeys}

Friday, July 13

12 Noon (Sharp)

Heifer Auction

{Champions sell first}

Friday, July 13

5 P.M. (Sharp)

Large Livestock Auction

{Swine, Champions, Beef,
Goats & Sheep}

Saturday, July 14

8 A.M. (Sharp)

For 2017
Qualified Buyers
(paid within 30 days and
spent over \$100.00)

Buyer Thank You BBQ

Additional tickets may be purchased at the BBQ.

Small Stock BBQ, July 13th, 12:00 - 1:30 P.M.

Thank You to Jim Erickson & Keith Barks for Barbecuing

Heifer BBQ, July 13th, 5:00 - 6:30 P.M.

BBQ Sponsored by Santa Barbara County
Cattlemen's Association

Large Livestock BBQ, July 14th, 12:00 - 2:30 P.M.

Thanks to the Santa Maria Elks 1538 for all their hard work

Qualified Buyers
receive 2 FREE tickets
(at Buyer Registration,
day of Sale)

<p>IMPORTANT AUCTION INFORMATION!</p>	<p>DECISIONS TO MAKE AS A BUYER!</p>
<p>Small Stock Auction.</p> <p>All Small Stock Animals will be sold by the head. This is a TERMINAL SALE. There will be NO LIVE PICK-UP! Turkeys, Rabbits and Chickens will be processed - Buyers will be notified during the auction of dates and times for pick-up of processed animals. NOTE: Processed animals must be picked up on Scheduled Pick-up Days. Any animals not picked up will be donated to the Foodbank.</p>	<p>Resale</p> <p>If you wish to support a young exhibitor by purchasing an animal but you do not want the animal, you mark resale on the sales invoice. With this method, you as the buyer will pay the difference between the price you bid and the market value of the animal on the day of the sale (market prices will be posted). You will not receive any meat, nor will you take delivery of the animal. The ONLY Animals available for Resale are: Heifers, Swine, Market Beef, Goats, and Sheep.</p>
<p>Heifer Auction</p> <p>Heifers will be sold by the head. Heifers are live pick-up. Pick-up of Heifers will be: Monday July 16th between 7 A.M. and 12 Noon. Resale is available, and prices will be posted day of sale.</p>	<p>Live Pick-Up</p> <p>If you purchase a <i>heifer</i> for live pick-up, you or a named agent will be responsible for that animal's removal from the Fairgrounds. Pick-ups are from 7 A.M. to 12 Noon, Monday, July 16th. The person picking up the animal must be noted on the sales invoice. Bring the sales invoice to the Livestock office on Monday, July 16th to obtain your purchase.</p>
<p>Large Livestock Auction</p> <p>All Large Livestock will be sold by the pound</p> <p>MAXIMUM PAY WEIGHTS Swine 260 lbs. Sheep 145 lbs. Steers 1300 lbs. Goats 105 lbs.</p> <p>This is a TERMINAL SALE. There will be NO LIVE PICK-UP! Market prices for resale will be posted day of sale.</p>	<p>Process</p> <p>If you wish the fair to ship your purchased animal to a processing plant to be processed for your own use, you will mark process on the sales invoice. After processing, carcasses will be delivered to the meat locker specified for each species, for cut and wrap. It is IMPERATIVE that you contact the meat locker for your preference of cut and wrap, and that you pick up your meat as soon as possible. Call ahead for best service. Meat not picked up in a timely manner will be forfeited. A Deposit will be required for swine processing. The ONLY Animals available for Processing are: Turkeys, Rabbits, Chickens, Swine, Steers, Goats, and Sheep.</p>



PAYMENT INFORMATION:

Payment is encouraged the day of the Auction. Payments can be made by Check, Cash, or Credit Card. If payment is not received within 30 days, the credit card on your buyer card will be charged. If your credit card payment does not go through, an invoice will be sent out monthly, and each month a 1.5% interest fee will be assessed.

2018 LOCAL PROCESSORS

PROCESSING FEES WILL BE POSTED - DAY OF AUCTION

IMPORTANT

Meat must be picked up in a timely manner. As the Buyer it is your responsibility to communicate with the local processor immediately following the Fair regarding your choice of cut and wrap and pick-up and/or delivery as well as pay any required deposits.

Turkeys, Chickens & Rabbits

Rosemary Farms in Santa Maria provides the transportation & distribution of Turkeys, Chickens & Rabbits
David - (805) 922-2730

Note: You will receive whole turkey, chickens or rabbits. Distribution days will be posted the day of the Small Stock Auction

Creston Valley Meats in Creston does the processing of Turkeys, Chickens & Rabbits.

Swine

J & R Natural Meats & Sausage in Paso Robles
Jim - (805) 237-8100

J&R Natural Meats will require a deposit before processing. Cut & Wrap Fee - additional smoking fee for whole carcass pick-up. Note: A 200lb. Hog should yield 130 to 140 lbs. of meat

Beef

Old Fashion Country Butcher in Santa Paula
Kent - (805) 933-3968

Cut and Wrap Fee - Delivery Fee

Note: A 1000lb. Steer should yield 480 to 500lbs of meat

Lambs & Goats

Creston Valley Meats in Creston
Simon - (805) 286-7533

Processing Fee per head - only one cut available
2 local delivery drops will be available for delivery fee. Note: A 100lb. Lamb or Goat should yield 45 to 50 lbs. of meat

2017 PREMIER BUYERS

Buyers Spending over \$100,000

Dottie Lyons

Wood-Claeyssens Foundation

Buyers Spending over \$50,000

Pacific Petroleum

Buyers Spending over \$40,000

Chumash Foundation

Santa Maria Valley Crop Service Inc.

Buyers Spending over \$30,000

Jim Vreeland Ford

Buyers Spending over \$25,000

Agro-Jal Farms

Diani Companies

Rockin CJ Transport

Rocking D-C Ranch

Ruffoni Livestock

Buyers Spending over \$20,000

Darensberries

J.B. Dewar Inc

Santa Maria Ford Lincoln

Wilshire Health & Community Service

Buyers Spending over \$10,000

Acquistapace Farms

Adam Land Developers

Apio Inc

B&T Service Station Contractors

Betteravia Farms

Bob Campbell Ranches

BoniPak Produce

Branquinho Ranch

C Dub Farms

C&M Nursery

Cal-Coast Machinery

California Fresh/El Rancho Market

Cal-Portland

Crop Production Services

Farm Supply Co

Friends of Mike Draper

Guggia

Home Motors Chevrolet

Jerry & Dolores Luis

JJFisher Construction

Mullahey Ford

Nicklas Vande Steeg

Santa Ynez Feed and Mill

Taylor Drilling & Pump

The J.F. Will Company

Tom & Amy Thompson

Valley Farm Supply

Buyers Purchasing 20 or more Animals

Rancho Guadalupe LLC

Teixeira Farms Inc.

Buyers Purchasing 15 or more Animals

BMW of Santa Maria

Hometown Insurance

Nielsen Building Materials Inc

Plantel Nurseries

Santa Maria Seeds

Buyers Purchasing 10 or more Animals

Babe Farms Inc.

Certis

Community West Bank

JES Plumbing

Tom & Sara Minetti

2017 Buyers By City

<p><u>Arroyo Grade</u></p> <p>Alliance Ready Mix Inc</p> <p>Arroyo Grande Chevrolet</p> <p>B&D Farms Inc</p> <p>Darways Farming Inc.</p> <p>Donna's Interiors</p> <p>Estrada, Carson</p> <p>Grieb Ranch</p> <p>Heather Flores</p> <p>Hilton Family Livestock.</p> <p>Hughey, Tom and Stephanie</p> <p>JC Club Lambs</p> <p>K/M Ranch</p> <p>Linne and Cairns Family</p> <p>Mackenzie Hilton</p> <p>Mullahey Ford</p> <p>Murphy & Associates</p> <p>Next Livestock</p> <p>Nick A Campo</p> <p>Peakcock Farms</p> <p>Peterson Ag Trading, Inc</p> <p>Rabobank NA</p> <p>Rocking D-C Ranch</p> <p>Rotta, Nick & Jessica</p> <p>Smiley & Ruth Rodriguez</p> <p>Talley Farms</p> <p>TIMO'S AUTO Wrecking LLC</p> <p>Western Trans Logistics</p> <p><u>Atascadero</u></p> <p>Daniels, Dexter & Maria</p> <p><u>Bakersfield</u></p> <p>Precision Grading & Paving Inc</p> <p><u>Buellton</u></p> <p>Adam Haws DDS</p> <p>Bouslaugh Family</p> <p>Firestone Walker Brewing Co.</p> <p>Hometown Insurance</p> <p>Jim Vreeland Ford</p> <p>Kenneth Hollister Construction</p> <p>Kyle Hill</p> <p>Lee Pulido #2</p> <p>Pete Fournier Construction</p> <p>Platinum Performance</p> <p><u>Carpinteria</u></p> <p>M.M. Mechanical</p> <p><u>Chualar</u></p> <p>Gowan Seed Co.</p>	<p><u>Dana Point</u></p> <p>MS Consulting</p> <p><u>Danville</u></p> <p>Michael Coke, Terreno Realty</p> <p><u>Goleta</u></p> <p>Greg Moore Electric</p> <p>Karl Storz Imaging</p> <p>Parks Land & Cattle Co.</p> <p><u>Grover Beach</u></p> <p>Apodaca Paving</p> <p><u>Guadalupe</u></p> <p>Apio Inc.</p> <p>Beachside Produce L.L.C.</p> <p>Ernie & Suzanne Amarillas</p> <p>Maretti & Minetti</p> <p>Minetti Ranch</p> <p>Minetti, Tyke & Tom</p> <p>Simplot - Gowan- BASF</p> <p>Simplot Grower Solutions</p> <p>United Ag</p> <p>Wallin Ag Enterprises</p> <p><u>King City</u></p> <p>L.A.Hearne #2</p> <p><u>Las Vegas</u></p> <p>Nickolas Vande Steeg</p> <p><u>Lodi</u></p> <p>Vino Farms</p> <p><u>Lompoc</u></p> <p>Animal Care Hospital.</p> <p>Bette Jo Schuyler</p> <p>Bob Campbell Ranches</p> <p>Bobbie Ranney Remax Mission</p> <p>Bohard, Danny and Kari</p> <p>Brian & Valerie Vigil</p> <p>Cross Family</p> <p>Dr. Gary & Donna Lu Campbell</p> <p>DTS Telecom</p> <p>Ferrara Air Conditioning</p> <p>Fleckser</p> <p>Fort Dodge Chemical</p> <p>Grand and Grand</p> <p>Hazen Suppliers, Inc.</p> <p>Holden, Jim</p> <p>Honda Canyon Bunnies - In</p> <p>Las Flores Apiaries.</p> <p>Lompoc Community Bank, Div</p> <p>Lompoc Valley Guild</p>	<p><u>Lompoc</u></p> <p>Manfrina, Merle & Diana</p> <p>Mendez Ranch.</p> <p>Perry's Auto Parts</p> <p>RL Johnson Construction</p> <p>Robert Bellrose</p> <p>RP Arevalos Heating</p> <p>Ruprecht Construction Inc</p> <p>Schuyler, Duane</p> <p>Scott & Adrienne Nunez</p> <p>Silva, John and Teri</p> <p>T & T's SWEET REPEATS</p> <p>Toyota of Lompoc</p> <p>V&J Rock</p> <p>Wilco Distributors, Inc.</p> <p>Wildwing Kennels</p> <p>Wilks Livestock & Farming - In</p> <p><u>Los Alamos</u></p> <p>Beas Construction</p> <p>Beas Family</p> <p>Branquinho Ranch</p> <p>Depot Mall & Pub</p> <p>John & Angela McClurg</p> <p>Rantz Family</p> <p><u>Los Olivos</u></p> <p>Alamo Pintado Equine</p> <p>Alamo Pintado Equine Clinic</p> <p>Barn Wood Event Rentals</p> <p>Beckmen Vineyards</p> <p>C Bar I Ranch</p> <p>Figueroa Mountain Farmhouse</p> <p>John Solem</p> <p>M & M Electric</p> <p>Micah Brady</p> <p>Morrell's</p> <p>Pizza Shack</p> <p>Rocco & Kathy Roberts</p> <p>Solem Construction, Inc.</p> <p>Surge Electric</p> <p><u>Newport Beach</u></p> <p>Sun Terra Produce Traders</p> <p><u>Nipomo</u></p> <p>B & T Service Station Contractors</p> <p>B+B Construction Cleanup Inc</p> <p>C&M Nursery</p> <p>Certis</p> <p>Cesar Contreras</p> <p>Classic Electric</p>	<p><u>Nipomo</u></p> <p>Edwards Barn</p> <p>George & Lori Mendez</p> <p>Glenn Teixeira Family</p> <p>Gloria Zarata</p> <p>JJ Fisher</p> <p>Jocko's Steakhouse</p> <p>John Hernandez</p> <p>Joseph Engineering</p> <p>Julian Cabigas</p> <p>KWS Construction</p> <p>Little Jocko's</p> <p>Mid-State Containers</p> <p>Miguel Hernandez</p> <p>Mike Gotchal Trucking</p> <p>Missing Jack Ranch.</p> <p>Nazario Saldivar Family Trust.</p> <p>Parents & Grandparents</p> <p>Pat Dalton Constrcution</p> <p>Patrick Murray</p> <p>RD2 Contractor</p> <p>Rdz Contractors</p> <p>Sprague Financial Network</p> <p>T Simons Co, Inc</p> <p>Tom & Deb Geasion</p> <p>Valley Farm Supply</p> <p>Willoughby Show Goats</p> <p>Woodside Professional Services</p> <p>Xpreshunz Design</p> <p><u>Oceano</u></p> <p>Access Limited Construction</p> <p>Bejo Seeds</p> <p>DG Repair</p> <p>Estrada Ranch</p> <p>Phelan & Taylor Produce Co. Inc.</p> <p><u>Orcutt</u></p> <p>Eddie Jorge</p> <p>Famco Development</p> <p>George & Ande Manos.</p> <p>Kurt & Lori Rodriguez</p> <p>MacLean, Jon</p> <p>McCord Engineering Contractors</p> <p>Montgomery</p> <p>Pacific Petroleum</p> <p>Thompson & Harvey Transportation</p> <p>White Seed #2</p> <p>Zach Sheppard Welding Services</p>
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<u>Oxnard</u> Mission Produce Inc.	<u>Santa Maria</u> Babe Farms Inc.	<u>Santa Maria</u> Far Western Tavern	<u>Santa Maria</u> Lynda Ruggerio
<u>Paso Robles</u> Spurr Co.	Bank of America	Fleming Livestock	M.X. Express
<u>Pismo Beach</u> Hayashi Medical Corporation	Beacon Barbershop #1	Fortress Secure Mini-Storage	Magek Harvesting
Nuno Family	Beacon Barbershop #2	Friends of Mike Draper	Manuel Jorge
Ronda Lacey Training	Beaudet Family.	Garey Store & Deli	Mark & Kelley DeBernardi
Teixeira Cattle Co	Berto Van Veen Construction	Gheno Trucking	Mark & Shannon Powell
Teixeira, Allan and Cecilia	Better Produce	Gold Coast Farms Inc.	Martha Janzen
Thousand Hills Ranch	Betteravia Farms	Gold Coast Packing Inc	Mason Silva
<u>Redding</u> R & S Supply-Grover Beach	BMW of Santa Maria	Gold Coast Toyota Dealers	MD Const
<u>Riverdale</u> David Hill	BMW Santa Maria	GPC Pallets Inc	Mier Bros. Ag Services
<u>Salinas</u> Naturipe Berry Growers	BoniPak Produce	Grandma Josie	Mike & Sue Ruffoni
Pacific International Marketing	Brand + Ag	Guggia Trucking	MJA Cooling
Progressive Packaging Group	C Dub Farms	Hammell Wine Alliance	Moe Asmussen
<u>San Luis Obispo</u> C & J Darway	Cal-Coast Machinery	Hanson Family Farm	Mundial Seeds
Double O Company	Cal-Portland	HCE Productions	OSR Enterprises
Farm Supply Co.	Camarena's Tires	Home Motors Chevrolet	Pacific Coast Drywall
Glenn Burdette	Cambria Vineyard	Honda of Santa Maria	Pacific Coast Produce
J.B. Dewar Inc.	Central Heating and Sheet Metal	In Memory of Jim Illif	Pan American Insurance Agency
Wilshire Health & Community	Church Brothers, LLC	In Memory of Ron Taylor	Paul Righetti Ranch Co.
<u>San Miguel</u> David Bowon Horseshoeing	City Motors Towing & Heavy Hauling	In Memory of Ryder	Peppertree Chevron
<u>Santa Barbara</u> All Clean Emergency Services	Coast Equipment Broker	Industrial Truck Bodies	Peppertree Chevron
Beyond Heating & Air	Coastal Valley Farms	Innovative Produce	Plantel Nurseries
Granite Const. Co.	Community Bank of Santa Maria	International Paper	Polar Bear Services, Inc.
Karin Ucer	Community West Bank	J & J Farms	Potter Enterprises
MacFarland Faletti & Co. LLP	Cossa & Sons	J&J Cattle	Primus Auditing
Wood-Claeyssens Foundation	Craig Ball Trucking	Javier Motorsports	Rancho Guadalupe LLC
<u>Santa Maria</u> 7 Days Plumbing Repairs Plus	Crop Production Services	Jeffrey Robert LLC	Rancho Harvest.
Acquistapace Farms	D & L Farms	Jerry & Dolores Luis	RDO Equminzut
Adam Bros. Farming Inc.	Dan Blough Construction	JES Plumbing	RDO Water.
Adam Land & Livestock	Darensberries	Jimmy Draper	Rijk Zwann
Adam Land Developers	Darren Simas Trucking	JJ Fisher Construction	Rockin CJ Transport
Agro-Jal Farms	Daryl and Cindy Souza	John & Cindy Guggia	Roland N. Miller
AGR	Dave and Caren Condon	John & Kim Sabedra	Ruffoni Livestock
Alamo Farming Co	David Stockdale Insurance	John Guggia & Sons	Ruffoni Ranch
All Source Engineering	DeBernardi Family (Saturday)	John Roberts	S E Chambers Const
Asusncion Rental Properties	Delma Mohr	Jose Arellano	S/W Livestock
	Diani Companies	KG Berry Farms	Sakata Seed
	DNS Backhoe SVC. Inc.	Kings Tire and Wheel	Santa Maria Ford Lincoln
	Doren & Ottsy Gee	L/P Ranch	Santa Maria Seed
	Dos Valles Harvesting	Lahr Industrial Welding	Santa Maria Valley Crop Service Inc
	Dottie Lyons	LeRoy Cordero	Seminis Vegetable Seeds
	Dr. Robert & Lori Barry	Lindsey Trucking	Seteco
	Draper, Jimmy and Karen	Lua Trucking	Sheppard Masonry Const.
	Dutra Ranch	Lynda Ruggerio	Silva, Joey and Cindy
	EMD Real Estate	M.X. Express	SM Tire
	ERG Resources	Magek Harvesting	Stan Rose Family
			Susie Q's Brand Artisan Foods

Santa Maria

Syngenta Seed
T & P Livestock
Taylor Drilling & Pump
Teixeira Farms Inc.
Teixeira Ranch
Teixeira Ranch Inc.
The Butcher Shop/Taxidermy
The J.F. Will Company
The Swiss Bar Inc.
Thompson, Tom
Timo's Auto Sales, LLC
Todd's Mobile Service
Tolman and Wiker Insurance
Tom & Amy Thompson
Tom & Sara Minetti
Toyota of Santa Maria
Tozer Seed
Tri Valley Harvesting
V. Lopez Jr. & Sons
Vanguard Seed Co

Santa Paula

Joseph & Sons.
Old Fashion Country Butcher

Santa Ynez

Armenta Construction
Big Toms Backyard BBQ
Bramsen Concrete
Chumash Foundation
D. Volk Wines
Erenberg Bros
GSI Incorporated
Hanly Engineering
Management Innovations, Inc
Maverick Saloon
Paul and Jeanette Economus
Ray Gonzalez
Riata Oaks, Inc.
Santa Ynez Feed & Mill
Screamin' Chivas Ranch
Seawind Seniors Apartments
Tommy Town Thoroughbred
Tony Romero

Shell Beach

Kadco Construction & Building
Ken Recchia

Solvang

Alisal Ranch
Brian Ricci
California Fresh/ El Rancho Market
Dascomb Cellars.
Farris Fabrications
Nielsen Building Materials Inc.
Nielsen's Market
Old Cowdogs
Rogers, Sissy
Santa Ynez Valley Real Estate Co.
Solvang Shoe Store
The Home Connection
Vegan Rehab

Spreckles

True Organics

Tehachapi

Central Coast Meats

Visalia

Central Cal Windows

Watsonville

Sundance Berry Farms



To Pre - Register

*Mail the attached Buyer Registration Form
back by July 1st
{please fold the enclosure, tape securely for privacy, and
mail back As Soon As Possible}*

To.

Santa Barbara County Fair
Junior Livestock Sales Association
937 South Thornburg Street
Santa Maria, CA 93458

**After July 1st you may hand deliver the Buyer
Registration Form to Registration
Table on Sale Day**

Questions call: (805) 925-8824

