2020 YOUTH MARKET BUYERS

Abowd Farms                      Fair Sod LLC
Aerial Crop Protection          Fast Break Bait & Tackle
Alderman Farms                  First Bank
Angela Sauls & Nesha Farms      Florida Mason Inc
Barnes Family Trust             Gates Family
BDM Farms                       Grower’s Management
Beyel Bros Inc                  H E Hill Foundation
Big Lake Planting, Inc          Hayes Woodworking LLC
Brewer Citrus, LLC              Hendry Co Commissioner Karson
BSM Land Surveying              Turner
Cardin Flooring                 Howard Fertilizer
Clyde Johnson Roofing           Integcrete Construction
Community Animal Hospital       Island Turf
Crescent TBar Cattle            J & E Fencing
Curtis Honey Co                 J & G Farms
DebonAir Mechanical             J M Custom Woodworking
DLF Packing, LLC                JEM Farms
Elizabeth Evans                 JMA Electric
Everglades Equipment Group      JPC / Guerry Farms
                                King Ranch

See additional Buyers on inside back cover

2020 YOUTH MARKET BUYERS

LaBelle Ranch Supply            Riobak
Lake Welding Supplies           Rodriguez & Sons Trucking LLC
Lodge Box Developments         Roger’s General Contracting
M & M Concrete Cutting          Rustic Creek Growers
Matthew Smith                   S & W Electric
Maximus Security Services       Seminole Gaming
Midstate Machine & Welding      Seminole Tribe of Florida/Brighton Community
Midway Vet Hospital             Seminole Tribe of Florida/Brighton Board
Past or Present Construction Inc South Florida Fair
Performance Napa                Sugarcane Growers
Potsco                          Sun Group Realty
Publix Supermarkets             Sunshine Produce
Quantum Realty Associates       The Pearl Mae Foundation
R J Sheltra Construction       Top Crop Ag Supply
Rabbit Valley Farms            Town & Country Feed and Supply
Red Barn Feed & Supply          Troy Drawdy
Renegade Rental Properties     U S Sugar
Richard M Faver                 W R Properties
Rick & Roxanne Barnes
2020 YOUTH MARKET BUYERS

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Seminole Tribe of Florida/Brighton Community
Seminole Tribe of Florida/Brighton Board
South Florida Fair
Sugarcane Growers
Sun Group Realty
Sunshine Produce
The Pearl Mae Foundation
Top Crop Ag Supply
Town & Country Feed and Supply
Troy Drawdy
U S Sugar
W R Properties
SCORING SYSTEM - YOUTH RECORD BOOK

<table>
<thead>
<tr>
<th>SECTION</th>
<th>POINTS POSSIBLE</th>
<th>POINTS SCORED</th>
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</thead>
<tbody>
<tr>
<td>1. Cover Page (Page 1)</td>
<td>5</td>
<td></td>
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<tr>
<td>2. Drug Statement &amp; General Guidelines (Pages 2-3)</td>
<td>2</td>
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</tr>
<tr>
<td>3. Project Inventory (Page 4)</td>
<td>10</td>
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<td>4. Animal Inventory + Non-Feed Expenses (Page 5)</td>
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<td>5. Feed Expenses (Pages 7)</td>
<td>8</td>
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<td>6. Income (Page 8)</td>
<td>3</td>
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<td>7. Weight Records (Page 9)</td>
<td>10</td>
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<tr>
<td>8. Health Record (Page 9)</td>
<td>5</td>
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<tr>
<td>9. Project Summary (Page 10)</td>
<td>18</td>
<td></td>
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<tr>
<td>10. Pictures (Pages 11 - 13)</td>
<td>10</td>
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</tr>
<tr>
<td>11. Buyers Contacts and Letters (Pages 14 - 15)</td>
<td>5</td>
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<tr>
<td>12. Project Story Outline (Page 16)</td>
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<td>13. Project Story (Pages 17 - 18)</td>
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<td></td>
</tr>
<tr>
<td>14. Neatness</td>
<td>4</td>
<td></td>
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<tr>
<td>15. Followed Guidelines (Page 3)</td>
<td>5</td>
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<tr>
<td><strong>Total Points</strong></td>
<td><strong>100</strong></td>
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Comments:_________________________________________________________________________________
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RIBBON PREMIUMS AND AWARDS

<table>
<thead>
<tr>
<th>Color</th>
<th>Amount</th>
<th>Range</th>
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<tr>
<td>Blue</td>
<td>$25.00</td>
<td>90-100 pts.</td>
</tr>
<tr>
<td>Red</td>
<td>$20.00</td>
<td>80-89 pts.</td>
</tr>
<tr>
<td>White</td>
<td>$15.00</td>
<td>70-79 pts.</td>
</tr>
</tbody>
</table>

YOUTH LIVESTOCK MARKET RECORD BOOK

ATTENTION YOUTH (AGES 8 – 18)

You MUST have attended the Mandatory YOUTH LIVESTOCK SHOW ETHICS AND ANIMAL CARE WORKSHOP by January 1 OR have a valid current ethics number on the entry form in order to show an animal at the South Florida Fair. Any entry forms marked “Ethics # on File” will be rejected.

NOTE: While most Florida fairs have adopted this Ethics program, the rules governing the exhibitors differ from fair to fair. It is the exhibitor’s responsibility to make sure you are in compliance with EACH fair you are showing an animal.

For a complete Ethics Class listing, go to: www.southfloridafair.com/ethics

Record Books must be completed and turned in according to the rules that govern your species. Failure to do so may disqualify you to show your animal and will be determined by the South Florida Fair’s Livestock Committee.

Exhibitor Name: __________________________
Exhibitor’s Age: ________
Exhibitor Birth Date: ________
Exhibitor initial ________    Ethics Certification # _________________

Exhibitor’s Signature       Date

We, the parents, certify that our child has completed this project and completed this record book and will comply with all the rules and regulations of this show.

Parent/Guardian Signature Date

4-H Leader Signature (if applicable) Date
PURPOSE

THE PURPOSE OF A MARKET ANIMAL YOUTH PROJECT IS:

1. To acquire an understanding of market animal production by preparing for, purchasing, caring for, and record keeping.
2. To be able to identify the types and grades of animals and employ efficient methods of marketing.
3. To understand the business aspects and economics of purchasing animals, feeds, facilities, and equipment for a market animal project.
4. To develop integrity, sportsmanship, and cooperation.
5. To develop leadership abilities, build character, and assume citizenship responsibilities.

It is important that every section of this record book be complete and accurate. If you choose to not complete any section of this record book, a ribbon will not be awarded.

DRUG STATEMENT

THIS IS TO ACKNOWLEDGE THAT I HAVE BEEN ADVISED THAT THE PRESENCE OF ANY DRUG, ANTIBIOTIC OR BIOLOGICAL RESIDUE IN MY MARKET ANIMAL AT SLAUGHTER WILL RESULT IN THE CONDEMNATION OF THE CARCASS AND FORFEITURE OF ALL SALE PROCEEDS AND PREMIUMS.

I HEREBY CERTIFY THAT ANY DRUG, ANTIBIOTIC OR BIOLOGICAL RESIDUE WHICH MAY HAVE BEEN ADMINISTERED BY MYSELF OR ANY OTHER PERSON, WAS DONE SO IN STRICT COMPLIANCE WITH THE MANUFACTURERS’ LABEL REQUIREMENTS OR AS PRESCRIBED BY A VETERINARIAN.

PROJECT YEAR - Based on a calendar year. Current project year is same year as current Fair.

Notes for Project Inventory (Page 4):
1. Date Acquired - List the date you obtained this item, on items older than 1 year; the year is sufficient.
2. Purchase Cost or Value - What did this item cost when you obtained it? (Fair market value)
3. Value at Beginning of Project - Same as purchase cost for items purchased current calendar year. On items from previous years this should be the value from last year’s ending inventory or depreciated value of 10 percent of purchase cost per calendar year.
4. Depreciation of 10 percent - This will be 10 percent, per project year, of the original purchase cost for the items you will still have at the end of the project. This includes items you had at the beginning of the project, as well as items purchased during the current calendar year. Depreciation is the loss in value of your assets and is an expense.
5. Value at the End of the Project - This is the value at the beginning of the project, minus the depreciation.

Examples:

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Date Acquired</th>
<th>Purchase Cost or Value</th>
<th>Value at Beginning of Project (column D from prior year)</th>
<th>Depreciation (10% of column A)</th>
<th>Value at end of project (B minus C)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rope</td>
<td>Purchased 4 years ago</td>
<td>5.00</td>
<td>(Depreciated 10% for 3 years) 3.50</td>
<td>50</td>
<td>3.00</td>
</tr>
<tr>
<td>Comb</td>
<td>Purchased 3 years ago</td>
<td>5.00</td>
<td>(Depreciated 10% for 2 years) 4.00</td>
<td>50</td>
<td>3.50</td>
</tr>
<tr>
<td>Brush</td>
<td>Purchased previous calendar year</td>
<td>5.00</td>
<td>(Depreciated 10% for 1 year) 4.50</td>
<td>50</td>
<td>4.00</td>
</tr>
<tr>
<td>Bucket</td>
<td>Purchased current calendar year</td>
<td>5.00</td>
<td>(No previous depreciation - purchased current project year) 5.00</td>
<td>50</td>
<td>4.50</td>
</tr>
</tbody>
</table>

Total Depreciation* 2.00

Value of project assets 15.00

Notes for Project Summary Page (Page 10):
1. Total Gain - Final weight minus beginning weight.
2. Final Average Daily Gain (ADG) - Total gain divided by the total number of days on feed. Use number of days from date you purchased your animal to date of check-in.
3. Conversion - Pounds of Feed (FED) per Pound of Gain - Total pounds of feed fed divided by the total gain.
4. Cost of Gain - Total feed cost divided by total gain.
NOTES FROM THE JUDGE:

YOUTH LIVESTOCK GENERAL RECORD BOOK GUIDELINES

1. It is suggested that a photocopy of the record book be made for use as a work copy. Records can be transferred into this book as the final copy.

2. The Record Book process should begin on the purchase date of the project.

3. Your Record Book should be completed at final weigh-in, and turned in as mentioned in the premium book for your species.

4. Record Books should be turned in exactly as received. Please do not make it a scrapbook or place it in a three ring binder. Record Books MUST be kept in original form. If pages are added, staple or tape them in place. Do not take pages apart.

5. Always double check your work, especially math calculations.

6. Have someone check your project story for spelling and grammar before you write it in this original document.

6. Your final Record Book should be hand written by you, the exhibitor.

_________________________________________________
Signature of Exhibitor

_________________________________________________
Signature of Parent/Guardian
**PROJECT INVENTORY**

List all equipment and assets on hand at the beginning of the project, starting with the purchase date of the animal. After listing existing inventory, list items purchased this year that will be kept after the project is completed.

List items that will be kept at the end of this project on this page only (i.e. clippers, blowers, chutes, tack, etc.). Do not list expendable items such as shampoo, etc.

Refer to Project Terms and Explanation (Page 19), for descriptions of each column.

<table>
<thead>
<tr>
<th>Item Description</th>
<th>4th Year Project Example</th>
<th>Project Year Acquired</th>
<th>Purchase Cost or Value A</th>
<th>Value at Beginning of this Project Year B</th>
<th>Depreciation (10% of purchase cost per calendar year) C</th>
<th>Value at end of project (B minus C) D</th>
</tr>
</thead>
<tbody>
<tr>
<td>Comb</td>
<td>2000</td>
<td>5.00</td>
<td>3.50</td>
<td>.50</td>
<td>3.00</td>
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</tr>
<tr>
<td>Brush</td>
<td>2004</td>
<td>5.00</td>
<td>5.00</td>
<td>.50</td>
<td>4.50</td>
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</tbody>
</table>

**Total Depreciation**

(Depreciation is an expense)

**Value of project assets**

**PROJECT STORY**

Your project story should be developed from your outline. Your story should summarize your project experience, use examples, use interesting facts or statistics, remember your experiences, build strong images by using descriptive words. Grammar, spelling and neatness will be noticed by the judges. If you choose to complete the optional Project Story Outline, the story should follow your outline.

_____________________________

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### PROJECT STORY OUTLINE

**Required for 4-H Record Book, optional for South Florida Fair - will be used to break a tie.**

Use this outline to write your story.

Make an outline for your project story first. It should include what you have learned about your animal, what safety practices you used in your project, what you could do to improve your project, and the different skills used in your project. This is an outline form - complete sentences are not necessary. All outline sub-topics must be complete to receive full points.

I. Introduction - Introduce your story and capture the reader’s interest.

II. What information and skills did I learn or improve?

III. What safety practices did I use?

IV. List challenges you faced and how you handled them?

V. What skills did I learn or improve?

VI. My adult leader/parent helped me with my project by:

VII. List your leadership/citizenship activities related to this project:

VIII. Awards and recognition received in this project:

IV. Summary - Leave the reader with the idea or impression you want them to have.

### ANIMAL EXPENSE

- **COST OF ANIMAL**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To/Breeder</th>
<th>Weight</th>
<th>Cost</th>
</tr>
</thead>
</table>

Cost of Animal $ __________

### NON-Feed EXPENSES

List everything money is spent on that you will NOT have at the end of the project, and that is NOT feed or hay. Starting with the purchase date of the animal, this includes entry fees, veterinary expenses, bedding, and other expendable items such as shampoo, shoe polish, hair spray, film, developing, etc.

**LIST ITEMS YOU WILL KEEP PAST THE END OF THIS PROJECT ON THE PROJECT INVENTORY PAGE ONLY**

(inventory examples include clippers, blowers, chutes, tack, etc.)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To</th>
<th>Total Cost</th>
</tr>
</thead>
</table>

Total Non-Feed Expenses
### FEED EXPENSES
List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start from the purchase date of the animal.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To</th>
<th>Pounds</th>
<th>Total Cost</th>
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</table>

Page Total - Pounds of Feed

Page Total - Feed Cost

### BUYER’S LETTER
Attach a copy of one Buyer’s letter, if you use the same letter for all buyers.
## FEED EXPENSES

List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start with the purchase date of the animal.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To</th>
<th>Pounds</th>
<th>Total Cost</th>
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</table>

Total - Pounds of Feed - Page 6

Total - Pounds of Feed - Page 7 +

Total - Pounds of Feed =

Total - Feed Cost - Page 6

Total - Feed Cost - Page 7 +

Total - Feed Cost =

---

## BUYER CONTACT LIST

(All five required)

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:
### OTHER INCOME
Other project income should be recorded here, such as sale of project animals, show premiums or other money earned. **If you have no other income from this project prior to the show, THEN ENTER ZERO.**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Total</th>
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<tbody>
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</table>

**Total other income, if none, enter zero**

### ADD-ONS
Record here any money given to you by sponsors to support your project. **If none, THEN ENTER ZERO.**

<table>
<thead>
<tr>
<th>Date</th>
<th>Sponsor’s Name</th>
<th>Total</th>
</tr>
</thead>
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</table>

**Total Sponsor income, if none, enter zero**
**WEIGHT RECORDS**

Keep track of the weight gains of the animal. Be sure to include the beginning weight of your animal(s) from Page 5, and your final weight at Fair check-in. If you don’t have access to scales, use a weight tape.

*Average daily gain can be calculated by taking the pounds gained since last weighing, divided by the number of days since last weighing.*

<table>
<thead>
<tr>
<th>Date</th>
<th>Weight (Page 5)</th>
<th>Pounds gained since last weighing</th>
<th>Number of days since last weighing</th>
<th>Average daily gain*</th>
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</thead>
<tbody>
<tr>
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<td><strong>Beginning Weight</strong></td>
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</table>

**Total Gain**

**Total Number of Days on Feed**

**HEALTH RECORD**

This should include a record of any health related measures (deworm, vaccinate, or use of veterinarian services for any other reason). This should include what you used, how much you used, and what you used it for. Include well animal care (such as health certificate).

Complete all applicable information. If animal is healthy throughout the project, make note of that.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description of Activity</th>
<th>Product Used</th>
<th>Dosage</th>
<th>Withdrawal Time</th>
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</thead>
<tbody>
<tr>
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**Total Gain**

**Total Number of Days on Feed**

---
### PROJECT SUMMARY

#### GAIN
- Beginning Weight (From Page 5) ____________ 1
- Final Weight (at Fair check-in) (From Page 9) ____________ 2
- Total Gain (line 2 minus line 1) (From Page 9) ____________ 3
- Total Number of Days on Feed (From Page 9) ____________ 4
- Final Average Daily Gain (line 3 divided by line 4) ____________ 5

#### FEED
- Total Pounds of Feed Fed (From Page 7) ____________ 6
- Total Feed Cost (From Page 7) ____________ 7
- Conversion (Pounds of feed per pound of gain - line 6 divided by line 3) ____________ 8
- Cost of Gain (Cost of feed per pound of gain - line 7 divided by line 3) ____________ 9

#### INCOME
- Other Income (From Page 8) ____________ 10
- Add-On (Sponsor) Income (From Page 8) ____________ 11
- TOTAL PRELIMINARY INCOME (Line 10+11) ____________ 12

#### EXPENSES
- Total Depreciation (From Page 4) ____________ 13
- Cost of Animal (From Page 5) ____________ 14
- Total Non-Feed Expenses (From Page 5) ____________ 15
- Total Feed Expenses (From Page 7) ____________ 16
- TOTAL EXPENSES (Lines 13+14+15+16) ____________ 17

#### BREAK-EVEN PRICE
(Line 17 divided by Line 2) ____________ 18

---

### PICTURES OF YOUR PROJECT

Show the beginning and end of your project along with two different skills that you have learned. This should include a minimum of 5 pictures and a maximum of 8. Include a caption with each photo. The captions should tell a story. The pictures and captions should compliment your project story. Explain what you are doing and why you are doing the things shown in the picture. What skills are you demonstrating and why? Spelling and grammar are included in the judges’ decision.

---

Notes for Project Summary
1. Total Gain - Final weight minus beginning weight.
2. Final Average Daily Gain (ADG) - Total gain divided by the total number of days on feed. Use number of days from date you purchased your animal, to date of check-in.
3. Conversion - Pounds of Feed (FED) per Pound of Gain - Total pounds of feed fed divided by the total gain.
4. Cost of Gain - Total feed cost, divided by total gain.
**PROJECT SUMMARY**

<table>
<thead>
<tr>
<th>GAIN</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning Weight (From Page 5)</td>
<td>1</td>
</tr>
<tr>
<td>Final Weight (at Fair check-in) (From Page 9)</td>
<td>2</td>
</tr>
<tr>
<td>Total Gain (line 2 minus line 1) (From Page 9)</td>
<td>3</td>
</tr>
<tr>
<td>Total Number of Days on Feed (From Page 9)</td>
<td>4</td>
</tr>
<tr>
<td>Final Average Daily Gain (line 3 divided by line 4)</td>
<td>5</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FEED</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Pounds of Feed Fed (From Page 7)</td>
<td>6</td>
</tr>
<tr>
<td>Total Feed Cost (From Page 7)</td>
<td>7</td>
</tr>
<tr>
<td>Conversion (Pounds of feed per pound of gain - line 6 divided by line 3)</td>
<td>8</td>
</tr>
<tr>
<td>Cost of Gain (Cost of feed per pound of gain - line 7 divided by line 3)</td>
<td>9</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>INCOME</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Other Income (From Page 8)</td>
<td>10</td>
</tr>
<tr>
<td>Add-On (Sponsor) Income (From Page 8)</td>
<td>11</td>
</tr>
</tbody>
</table>

**TOTAL PRELIMINARY INCOME** (Line 10+11) 12

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Depreciation (From Page 4)</td>
<td>13</td>
</tr>
<tr>
<td>Cost of Animal (From Page 5)</td>
<td>14</td>
</tr>
<tr>
<td>Total Non-Feed Expenses (From Page 5)</td>
<td>15</td>
</tr>
<tr>
<td>Total Feed Expenses (From Page 7)</td>
<td>16</td>
</tr>
</tbody>
</table>

**TOTAL EXPENSES** (Lines 13+14+15+16) 17

<table>
<thead>
<tr>
<th>BREAK-EVEN PRICE</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>(Line 17 divided by Line 2)</td>
<td>18</td>
</tr>
</tbody>
</table>

**Notes for Project Summary**
1. **Total Gain** - Final weight minus beginning weight.
2. **Final Average Daily Gain (ADG)** - Total gain divided by the total number of days on feed. Use number of days from date you purchased your animal, to date of check-in.
3. **Conversion - Pounds of Feed (FED) per Pound of Gain** - Total pounds of feed fed divided by the total gain.
4. **Cost of Gain** - Total feed cost, divided by total gain.

**PICTURES OF YOUR PROJECT**
Show the beginning and end of your project along with two different skills that you have learned. This should include a minimum of 5 pictures and a maximum of 8. Include a caption with each photo. The captions should tell a story. The pictures and captions should compliment your project story. Explain what you are doing and why you are doing the things shown in the picture. What skills are you demonstrating and why? Spelling and grammar are included in the judges' decision.
**WEIGHT RECORDS**

Keep track of the weight gains of the animal. Be sure to include the beginning weight of your animal(s) from Page 5, and your final weight at Fair check-in. If you don’t have access to scales, use a weight tape.

*Average daily gain can be calculated by taking the pounds gained since last weighing, divided by the number of days since last weighing.

<table>
<thead>
<tr>
<th>Date</th>
<th>Weight (Page 5)</th>
<th>Pounds gained since last weighing</th>
<th>Number of days since last weighing</th>
<th>Average daily gain*</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

**Total Gain**

**Total Number of Days on Feed**

---

**HEALTH RECORD**

This should include a record of any health related measures (deworm, vaccinate, or use of veterinarian services for any other reason). This should include what you used, how much you used, and what you used it for. Include well animal care (such as health certificate). Complete all applicable information. If animal is healthy throughout the project, make note of that.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description of Activity</th>
<th>Product Used</th>
<th>Dosage</th>
<th>Withdrawal Time</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>
### OTHER INCOME

Other project income should be recorded here, such as sale of project animals, show premiums or other money earned. If you have no other income from this project prior to the show, THEN ENTER ZERO.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

Total other income, if none, enter zero

### ADD-ONS

Record here any money given to you by sponsors to support your project. If none, THEN ENTER ZERO.

<table>
<thead>
<tr>
<th>Date</th>
<th>Sponsor’s Name</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

Total Sponsor income, if none, enter zero
BUYER CONTACT LIST
(All five required)

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:

Contact:

Company:

Address:

Phone: Fax: Email:

FEED EXPENSES
List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start with the purchase date of the animal.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To</th>
<th>Pounds</th>
<th>Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

Page Total - Pounds of Feed  =

Page Total - Feed Cost  =

Total - Pounds of Feed - Page 6 + ________

Total - Pounds of Feed - Page 7 + ________

Total - Pounds of Feed = ________

Total - Feed Cost - Page 6 ________

Total - Feed Cost - Page 7 + ________

Total - Feed Cost = ________
## FEED EXPENSES
List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start from the purchase date of the animal.

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To</th>
<th>Pounds</th>
<th>Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
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</tr>
</tbody>
</table>

Page Total - Pounds of Feed

Page Total - Feed Cost

## BUYER’S LETTER
Attach a copy of one Buyer’s letter, if you use the same letter for all buyers.
PROJECT STORY OUTLINE

Required for 4-H Record Book, optional for South Florida Fair - will be used to break a tie.

Use this outline to write your story.

Make an outline for your project story first. It should include what you have learned about your animal, what safety practices you used in your project, what you could do to improve your project, and the different skills used in your project. This is an outline form - complete sentences are not necessary. All outline sub-topics must be complete to receive full points.

I. Introduction - Introduce your story and capture the reader’s interest.

II. What information and skills did I learn or improve?

III. What safety practices did I use?

IV. List challenges you faced and how you handled them?

V. What skills did I learn or improve?

VI. My adult leader/parent helped me with my project by:

VII. List your leadership/citizenship activities related to this project:

VIII. Awards and recognition received in this project:

IX. Summary - Leave the reader with the idea or impression you want them to have.

ANIMAL EXPENSE

-COST OF ANIMAL-

(Start of Project)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To/Breeder</th>
<th>Weight</th>
<th>Cost</th>
</tr>
</thead>
</table>

Cost of Animal $______________

NON-FEED EXPENSES

List everything money is spent on that you will NOT have at the end of the project, and that is NOT feed or hay. Starting with the purchase date of the animal, this includes entry fees, veterinary expenses, bedding, and other expendable items such as shampoo, shoe polish, hair spray, film, developing, etc.

LIST ITEMS YOU WILL KEEP PAST THE END OF THIS PROJECT ON THE PROJECT INVENTORY PAGE ONLY (inventory examples include clippers, blowers, chutes, tack, etc.)

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Paid To</th>
<th>Total Cost</th>
</tr>
</thead>
</table>

Total Non-Feed Expenses
**PROJECT INVENTORY**

List all equipment and assets on hand at the beginning of the project, starting with the purchase date of the animal. After listing existing inventory, list items purchased this year that will be kept after the project is completed.

List items that will be kept at the end of this project on this page only (i.e. clippers, blowers, chutes, tack, etc.)

Do not list expendable items such as shampoo, etc.

Refer to Project Terms and Explanation (Page 19), for descriptions of each column.

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>4th Year Project</th>
<th>Project Year</th>
<th>Purchase Cost or Value</th>
<th>Value at Beginning of this Project year</th>
<th>Depreciation (10% of purchase cost per calendar year)</th>
<th>Value at end of project (B minus C)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Comb</td>
<td></td>
<td>2000</td>
<td></td>
<td>5.00</td>
<td>3.50</td>
<td>.50</td>
<td>3.00</td>
</tr>
<tr>
<td>Brush</td>
<td></td>
<td>2004</td>
<td></td>
<td>5.00</td>
<td>5.00</td>
<td>.50</td>
<td>4.50</td>
</tr>
</tbody>
</table>

**PROJECT STORY**

Your project story should be developed from your outline. Your story should summarize your project experience, use examples, use interesting facts or statistics, remember your experiences, build strong images by using descriptive words. Grammar, spelling and neatness will be noticed by the judges. If you choose to complete the optional Project Story Outline, the story should follow your outline.
NOTES FROM THE JUDGE:

YOUTH LIVESTOCK GENERAL RECORD BOOK GUIDELINES

1. It is suggested that a photocopy of the record book be made for use as a work copy. Records can be transferred into this book as the final copy.

2. The Record Book process should begin on the purchase date of the project.

3. Your Record Book should be completed at final weigh-in, and turned in as mentioned in the premium book for your species.

4. Record Books should be turned in exactly as received. Please do not make it a scrapbook or place it in a three ring binder. Record Books MUST be kept in original form. If pages are added, staple or tape them in place. Do not take pages apart.

5. Always double check your work, especially math calculations.

6. Have someone check your project story for spelling and grammar before you write it in this original document.

7. Your final Record Book should be hand written by you, the exhibitor.

PROJECT STORY (continued)

_________________________________________________
Signature of Exhibitor

_________________________________________________
Signature of Parent/Guardian
THE PURPOSE OF A MARKET ANIMAL YOUTH PROJECT IS:

1. To acquire an understanding of market animal production by preparing for, purchasing, caring for, and record keeping.
2. To be able to identify the types and grades of animals and employ efficient methods of marketing.
3. To understand the business aspects and economics of purchasing animals, feeds, facilities, and equipment for a market animal project.
4. To develop integrity, sportsmanship, and cooperation.
5. To develop leadership abilities, build character, and assume citizenship responsibilities.

It is important that every section of this record book be complete and accurate. If you choose to not complete any section of this record book, a ribbon will not be awarded.

This is to acknowledge that I have been advised that the presence of any drug, antibiotic or biological residue in my market animal at slaughter will result in the condemnation of the carcass and forfeiture of all sale proceeds and premiums.

I hereby certify that any drug, antibiotic or biological residue which may have been administered by myself or any other person, was done so in strict compliance with the manufacturers’ label requirements or as prescribed by a veterinarian.

---

### DRUG STATEMENT

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Date Acquired</th>
<th>Purchase Cost or Value</th>
<th>Value at Beginning of Project (column D from prior year)</th>
<th>Depreciation (10% of column A)</th>
<th>Value at end of project (B minus C)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rope</td>
<td>Purchased 4 years ago</td>
<td>5.00 (Depreciated 10% for 3 years)</td>
<td>3.50</td>
<td>0.50</td>
<td>3.00</td>
</tr>
<tr>
<td>Comb</td>
<td>Purchased 3 years ago</td>
<td>5.00 (Depreciated 10% for 2 years)</td>
<td>4.00</td>
<td>0.50</td>
<td>3.50</td>
</tr>
<tr>
<td>Brush</td>
<td>Purchased previous calendar year</td>
<td>5.00 (Depreciated 10% for 1 year)</td>
<td>4.50</td>
<td>0.50</td>
<td>4.00</td>
</tr>
<tr>
<td>Bucket</td>
<td>Purchased current calendar year</td>
<td>5.00 (No previous depreciation - purchased current project year)</td>
<td>5.00</td>
<td>0.50</td>
<td>4.50</td>
</tr>
</tbody>
</table>

**Total Depreciation** 2.00

**Value of project assets** 15.00

---

Notes for Project Summary Page (Page 10):
1. **Total Gain** - Final weight minus beginning weight.
2. **Final Average Daily Gain (ADG)** - Total gain divided by the total number of days on feed. Use number of days from date you purchased your animal to date of check-in.
3. **Conversion** - Pounds of Feed (FED) per Pound of Gain - Total pounds of feed fed divided by the total gain.
4. **Cost of Gain** - Total feed cost divided by total gain.
### SCORING SYSTEM - YOUTH RECORD BOOK

<table>
<thead>
<tr>
<th>SECTION</th>
<th>POINTS POSSIBLE</th>
<th>POINTS SCORED</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Cover Page (Page 1)</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>2. Drug Statement &amp; General Guidelines (Pages 2-3)</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>3. Project Inventory (Page 4)</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>4. Animal Inventory + Non-Feed Expenses (Page 5)</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>5. Feed Expenses (Pages 7)</td>
<td>8</td>
<td></td>
</tr>
<tr>
<td>6. Income (Page 8)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>7. Weight Records (Page 9)</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>8. Health Record (Page 9)</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>9. Project Summary (Page 10)</td>
<td>18</td>
<td></td>
</tr>
<tr>
<td>10. Pictures (Pages 11 - 13)</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>11. Buyers Contacts and Letters (Pages 14 - 15)</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>12. Project Story Outline (Page 16)</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>13. Project Story (Pages 17 - 18)</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>14. Neatness</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>15. Followed Guidelines (Page 3)</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td><strong>Total Points</strong></td>
<td><strong>100</strong></td>
<td></td>
</tr>
</tbody>
</table>

Comments:_________________________________________________________________________________
_________________________________________________________________________________________
_________________________________________________________________________________________
_________________________________________________________________________________________
_________________________________________________________________________________________

### RIBBON PREMIUMS AND AWARDS

- **Blue** $25.00  90-100 pts.
- **Red** $20.00  80-89 pts.
- **White** 70-79 pts.

---

**YOUTH LIVESTOCK MARKET RECORD BOOK**

**ATTENTION YOUTH (AGES 8 –18)**

You MUST have attended the Mandatory YOUTH LIVESTOCK SHOW ETHICS AND ANIMAL CARE WORKSHOP by January 1 OR have a valid current ethics number on the entry form in order to show an animal at the South Florida Fair. Any entry forms marked “Ethics # on File” will be rejected.

**NOTE:** While most Florida fairs have adopted this Ethics program, the rules governing the exhibitors differ from fair to fair. It is the exhibitor’s responsibility to make sure you are in compliance with EACH fair you are showing an animal.

For a complete Ethics Class listing, go to: [www.southfloridafair.com/ethics](http://www.southfloridafair.com/ethics)

**Record Books must be completed and turned in according to the rules that govern your species. Failure to do so may disqualify you to show your animal and will be determined by the South Florida Fair’s Livestock Committee.**

**Exhibitor initial** __________  **Ethics Certification #** __________

**Exhibitor Name**

**Exhibitor’s Age**

**Exhibitor Birth Date**

I hereby certify that as the exhibitor of this project, I have personally been responsible for the care of this (these) animal(s), have personally kept records on this project and have personally completed this record book.

**Exhibitor’s Signature**

**Date**

We, the parents, certify that our child has completed this project and completed this record book and will comply with all the rules and regulations of this show.

**Parent/Guardian Signature**

**Date**

**4-H Leader Signature** (if applicable)  **Date**
AN EARTHLY A-FAIR

January 15-31
2021

southern FLORIDA FAIR

YOUTH LIVESTOCK
RECORD BOOK

NAME

AGE

EARTAG#