

# InTouch Credit Union Plano Balloon Festival September 18, 19, & 20, 2015 Oak Point Park Plano, Texas

**See** thousands of smiling faces awestruck by the vision of hot-air balloons filling the sky with a Kaleidoscope of colors and shapes. Balloons launch (weather permitting) Friday at 6pm, Saturday and Sunday at 7am and 6pm.





**Hear** the roar of burners being ignited as special shapes and colorful balloons inflate and glow against the back drop of the dark night sky. The balloon glow is a MUST see Friday and Saturday night at 8pm.

**Feel** an overwhelming sense of delight spread over you when 103,000+ attendees experience the wonders of the InTouch Credit Union Plano Balloon Festival September 18, 19, & 20, 2015.



Enjoy the spectacular site of balloons gracefully floating across the sky September 18, 19, & 20, 2015 www.planoballoonfest.org



Imagine the opportunity to brand an activity at an event where faces are covered with smiles. Corporate marketing sponsorships play an integral role in the development of the InTouch Credit Union Plano Balloon Festival. We can offer the opportunity to strengthen your corporate image and promote brand identity.

- Estimated weekend attendance in excess of 100,000
- Grassroots marketing opportunity to capture information for future follow-up
- Exclusivity for your company
- Branding a festival activity for maximum exposure
- Exhibit space
- Onsite signage
- Website click through link. The Festival website receives in excess of 300,000 visits prior to and through the event weekend, with 818,000+ pages viewed.
- Social Media promotions. Our aggressive social media campaign had a daily total reach of 1,058,248 festival week unique users with a total daily impressions of 4,864,700 for the month of September.
- Print and television exposure
- VIP admission and parking credentials
- VIP tent networking opportunities

Since Plano is known for its 'family centered' lifestyle, this event is perfect for companies committed to those marketing strategies. Our marketing sponsors maximize their impression potential with festival participants. Most spectators spend three hours at the event, mesmerized by the balloon launches and night-time glows, interacting with the sponsors and vendors, participating in the Kids Fun Zone, sampling tasty food vendors and enjoying the entertainment on the community stage and concert stage.

The unique opportunity a community event of this magnitude provides is worth your investment. The InTouch Credit Union Plano Balloon Festival believes in investing in our community. Our commitment to the community is manifested in our partnerships with local area non-profits. In 2014, 50 nonprofits showcased their agencies at our Festival. Because of this commitment to nonprofits, over 2.2 million dollars has circulated back into our community through the programs and services provided by non-profit agencies; participating thus enhancing the quality of life for all of us.



**Demographics:** The spectators that attend the InTouch Credit Union Plano Balloon Festival are primarily residents of Plano and the surrounding communities. This is a family event with parents and their children attending as a unit. We cater to kid's activities, local nonprofit organizations, and family entertainment.

- Plano's Population: 264,910
- Ethnicity / Race
  - White 65%
  - Asian 14%
  - Hispanic 14%
  - African American 6%
  - Other 1%
- Median household income for Collin County is \$91,881
- Median household income for Plano is \$82,901
- Median age for Plano resident is 37
- 53% of our adult workforce has 4 or more years of college.
- 62% are married
- 75% are households with children under 18 with 2 parents.
- Plano ranks 19<sup>th</sup> among cities nationwide in percentage of college graduates.
- Plano was named a 1994 All-America City by the National Civic League and Allstate Foundation.

For more information please contact us at:

InTouch Credit Union Plano Balloon Festival Jo Via, Executive Director Jessica Jackson, Event Director P. O. Box 867706 Plano, Texas 75086-7706 (972) 867-7566 (972) 985-0155 (Fax) email: jovia@planoballoonfest.org jessica@planoballoonfest.org



# INTOUCH CREDIT UNION PLANO BALLOON FESTIVAL MARKETING SPONSORSHIP OPPORTUNITIES

# Branding Level Fee: \$20,000

Features and Benefits included below are guidelines. We prefer to customize a package to meet your individual needs.

- Exclusivity for your firm
- Festival Activity Branding
  - Saturday Night Balloon Glow
  - Saturday Fireworks
  - Saturday Night Concert
- Premium marketing exhibit space
  - o Includes tent, tables, chairs and electricity.
- Special opportunity for 2 to ride in a balloon during the Media / Sponsor Event (weather permitting)
- Logo tagged on television promotional spots
- Activity tagged on printed materials, (to include, but not limited to 250 posters, 25,000 onsite brochures, and printed schedule materials)
- Hot link and Logo from our Festival website to your website. In 2014 the Festival website received 295,851 unique visitors and 818,096 page views.
- Social Media promotions. The 2014 Festival social media campaign had a daily total reach of 1,058,248 unique users for festival week with total daily impressions of 4,864,700 for the month of September.
- First right of refusal for 2016
- Ten prominent additional signage positions at Festival (Signage provided by client)
- Authority to use the Official Festival artwork in your advertising
- Fifty VIP Badges These badges allow admission to the Festival and to our onsite VIP Tent.
- Twenty-five VIP Parking Passes

# **Official Levels**

Features and Benefits included below are guidelines. We prefer to customize a package to meet your individual needs.

## \$10,000 Presenting Level –

- Premium marketing exhibit space
  - Includes tent, tables, chairs, and electricity.
- Presenting Opportunity
  - Friday Night Concert
  - Friday Night Balloon Glow
  - Saturday Morning Balloon Launch
  - Sunday Morning Balloon Launch
  - o Sunday Evening Balloon Launch
- Special opportunity for 1 to ride in a balloon during the Media / Sponsor Event (weather permitting)
- Logo and Hotlink from our Festival website back to your website. In 2014 the Festival website received 295,851 unique visitors and 818,096 page views.
- Social Media promotions. The 2014 Festival social media campaign had a daily total reach of 1,058,248 unique users for festival week with total daily impressions of 4,864,700 for the month of September.
- Activity tagged on printed materials, (to include, but not limited to 250 posters, 25,000 onsite brochures, and printed schedule materials).
- First right of refusal for 2016
- Five prominent additional signage positions at Festival (Signage provided by client)
- Authority to use the Festival artwork in your advertising
- Twenty VIP Badges These badges allow admission to the Festival and to our onsite VIP Tent.
- Ten VIP Parking Passes



# Official Level Fee: \$5,000 - \$2,500

Features and Benefits included below are guidelines. We prefer to customize a package to meet your individual needs.

## \$5,000 Level

- **Prime** marketing exhibit space
  - o Includes tent, 4 tables, 4 chairs and electricity
- First right of refusal for 2016
- Three additional signage positions at Festival (Signage provided by client)
- Authority to use the Festival artwork in your advertising
- Sixteen VIP Badges These badges allow admission to the Festival and to our onsite VIP Tent.
- Eight VIP Parking Passes

## \$2,500 Level

- Marketing Exhibit Space 10x10
  - o Includes tent, 2 tables, 2 chairs and electricity
- Two additional signage positions at Festival (Signage provided by client)
- Authority to use the Festival artwork in your advertising
- Ten VIP Badges These badges allow admission to the Festival and to our onsite VIP Tent.
- Five VIP Parking Passes

# INTOUCH CREDIT UNION PLANO BALLOON FESTIVAL

In order to insure optimum promotion planning, we would like to know of your interest and commitment to invest in this year's Festival as soon as possible. Please return the agreement form to insure receipt of the particular level and type of sponsorship you desire.

We thank you for your interest and consideration and look forward to working with you at the 2015 InTouch Credit Union Plano Balloon Festival.

## 2015 MARKETING SPONSOR FORM

Marketing Sp	onsorship Level	<u>s</u> :		
BRANDING \$20,000	OFFICIAL \$10,000	OFFICIAL \$5,000	OFFICIAL \$2,500	
Name of Compa	my/Organization			
Name of Contact	Person			
Address				
City	State			Zip
Phone		Fax		
Email address				
Signature of Pers	son Making Commitn	nent		
	orm you are entering commitment has the a			lano Balloon Festival, Inc t.
Please	provide my tent	(size)	_tables	_chairs
Sponso	r will provide own ten	t / exhibit		
Sponsor Deadlin	e – August 31, 2015			
A contract and in	voice will be issued u	upon receipt.		
Return Sponsor	Form to:		T	Truch Cardin Union
InTouch Credit Union Plano Balloon Festival PO Box 867706 Plano, TX 75086-7706				Touch Credit Union
(972) 867-7566 Fax (972) 985-0 jovia@planoballc			ww	P.O. Box 867706 Plano, Texas 75086 972-867-7566 fax 972-985-0155 w.planoballoonfest.org

## 2015 DAILY SCHEDULE

### Friday, September 18, 2015

- 4:00 P.M. Festival Opens and Bus Service Begins
- 5:30 P.M. RE/MAX Parachute Team Exhibition
- 6:00 P.M. Balloon Launch presented by RE/MAX (weather permitting)
- 7:00 P.M. Concert on the KLUV Main Stage
- 8:00 P.M. Balloon Glow
- 8:45 P.M. Concert on the KLUV Main Stage
- 10:00 P.M. Festival Closes

### Saturday, September 19, 2015

- 6:00 A.M. Gates & Parking Lots Open and Bus Service Begins
- 7:00 A.M. Balloon Launch presented by the City of Plano (weather permitting)
- 7:30 A.M. Plano Balloon Festival 5K and 1K Fun Run
- 8:00 A.M. Balloon Fly-in Competition (weather permitting)
- 5:30 P.M. RE/MAX Parachute Team Exhibition
- 6:00 P.M. Balloon Launch presented by InTouch Credit Union (weather permitting)
- 7:00 P.M. Concert on the KLUV Main Stage
- 8:00 P.M. Balloon Glow
- 8:30 P.M. Concert on the KLUV Main Stage
- 9:00 P.M. Spectacular Fireworks Show
- 9:30 P.M. Concert on the KLUV Main Stage
- 10:00 P.M. Festival Closes

#### Sunday, September 20, 2015

- 6:00 A.M. Gates & Parking Lots Open and Bus Service Begins
- 7:00 A.M. Balloon Launch presented by the City of Plano (weather permitting)
- 7:30 A.M. Plano Balloon Festival Half Marathon
- 8:00 A.M Balloon Fly-in (weather permitting)
- 8:45 A.M. Concert on the KLUV Main Stage
- 5:30 P.M. RE/MAX Parachute Team Exhibition
- 6:00 P.M. Balloon Launch (weather permitting)
- 7:00 P.M. Festival Closes

# Ongoing throughout the Weekend in the Central Market 'Kids Fun Zone'

KDFW FOX 4 Community Stage "Free Kids Korner" Art Activities Rock Climbing Wall - Toddler Zone - Inflatable Rides