

This is an outline of the steps an exhibitor will go through in **2020** to sell in the **Junior Livestock Auction**

BEFORE THE AUCTION

- October 9-12: During check in and market shows the JLA committee will be taking photos of all market show exhibitors to use if the exhibitor's project makes the auction. This photo will be posted on Cattle In Motion (the website for the virtual portion of the auction) and projected in the auditorium when the exhibitor's project is up for auction.
- October 10-13: Following your respective show (Market Broilers, Market Turkeys, Market Rabbits, Market Swine, Market Steers, Market Goats, Market Lambs) check the respective webpage to see if your project made the auction.
- Thursday, October 15 - check the Junior livestock auction webpage for your lot number - this is the order in which you will sell in the auction on October 24
- October 15-23 Invite potential buyers to sign up on Cattle In Motion to bid virtually or to RSVP to BCFAauction@gmail.com to bid at the JLA in person.
- October 24: Complete a W-9 form with exhibitor's name, address, social security number, signature and bring the completed form with you on Saturday, October 24.
- There will be no live animals in the 2020 Junior Livestock Auction. Only the exhibitor will walk the auction block, a picture of exhibitor and their animal will be projected on a screen.
- On October 24: Report to the rear of the auditorium (under the new barn) to exchange your completed W-9 for your lot number (wear on your front side), the JLA auction will start at 3pm. During a regular year with animals and buyer photos the 180 lot auction takes 3-4 hours. This year it may run at a faster pace. Do not be late, you will be skipped. Dress for the auction should be nice show attire – starched jeans, western shirt or something nice (no t-shirts, ripped jeans, sneakers or sandals)
- Buyer photos will NOT be taken after each lot is sold, therefore you will not have the opportunity to present a gift to your buyer. Due to the fast pace of an auction, the auction committee will not have time to help you locate your buyer. In addition, with the current pandemic social distancing concerns, exhibitors/sellers will not be allowed to enter the buyer area.

AFTER THE AUCTION

- October 25: The JLA committee will post a list of all dispositions(destinations) of animals on the JLA webpage. Check this list to know where and when your animal will need to go. YOU, the exhibitor, are **responsible** for making sure your animal gets to the location on the disposition paper.
- October 26: Disposition papers (where your animal will go) and Thank You lists will be emailed to JLA sellers
- Delivery of your animal according to the destination on the disposition paper:
 - If your animal is **floored or shipping to a packing company** per the Buyer's disposition, The exhibitor will bring the animal to the designated Livestock Superintendent in the Main Show arena on October 31 at 9am. A livestock superintendent will sign your disposition paper in exchange for your animal. Sellers have the option of delivering their animal directly to the designated processor prior to Oct 31. Ask the processor to sign dispo paper if you choose to deliver to processor prior to Oct 31
 - If you are **to deliver your animal to the buyer**. The exhibitor will need to deliver or make arrangements to deliver within 7 days of the close of the Fair (by October 31,

2020). If there is a delay in delivery, written notification of the reason for the delay and delivery arrangements must be given to the Fair office. Ask buyer to sign dispo form at delivery.

- **Return to exhibitor** - exhibitor keeps animal, exhibitor can sign dispo

THANK YOU NOTES

- Your list of required Thank you notes will be with your disposition paper. A separate note must be written for each buyer and add-on.
- Each Thank you note(s) must be in an addressed, stamped, unsealed envelope.
- Turn in buyer signed dispo with thank you notes to fair office by November 30, 2020

Send questions to BCFAauction@gmail.com