

## City of Gonzales, Texas.

### Request for Proposals

The Guadalupe Valley Electric Cooperative, Inc. is acting as consultant to the City of Gonzales for the purposes of this Request for Proposal.

#### **Request for Proposals:**

- Requesting proposals for one or more of the following scenarios
  - A. 1 year, 3 year and 5 year term:
    - Load-following contract covering 30% of the City of Gonzales' Total Load beginning on July 1, 2021.
      - Counterparty takes forecasting, scheduling, and volumetric risk.

#### **Proposal Considerations:**

- Contracts priced at both ERCOT's South Hub and ERCOT's LCRA Load Zone delivery points, if possible.

#### **Schedule:**

Request for Proposal Release Date	September 14, 2020
Notice of Intent to Respond Date	September 25, 2020
<b>RFP Response Date</b>	<b>October 2, 2020</b> (e-mail proposals preferred)
Short List Decision Date / Negotiations Begin	October 9, 2020
Supplier Selection	October 16, 2020
Contract Effective Date	July 1, 2021

- Other Activities / Key Dates / Milestones:
  - Confidentiality Agreements executed (August 2020)
  - Data to potential suppliers (upon execution of CA):
    - Hourly load data
    - Forecasted growth for demand and energy
  - Analyze proposals/discussions with potential suppliers (September 2020)
  - Negotiate contract terms and conditions with finalists (September – October 2020)
  - Post-Supplier Selection:
    - Obtain appropriate approvals (if necessary, approximately 60 days)
    - Implementation of systems and communications (45-60 days)
    - Commence new contract

#### **Proposal Requirements / Additional Information:**

- Proposal Description – services included in pricing proposal; services not included in pricing (if applicable).
- Quantities and Pricing.
- Evidence that Respondent is capable of providing the requested service and has the requisite financial resources to provide such services over the period of the contract. Respondent is requested to provide any available credit ratings, as well as audited financial statements.
- All Respondents have the obligation and responsibility to clearly mark and identify any and all proprietary information that is included in the Proposal which the Respondent does not want disclosed to the public or to be utilized by City of Gonzales or its consultants for purposes other than the evaluation of any submitted proposals. City of Gonzales and its consultants are not restricted from using or disclosing any data that is already obtainable from another public source, without restriction. CITY OF GONZALES AND ITS CONSULTANTS WILL USE THEIR BEST EFFORTS TO MAINTAIN THE CONFIDENTIALITY OF ANY SUBMITTED PROPRIETARY INFORMATION, HOWEVER, SHOULD SUCH INFORMATION BE ACCIDENTALLY DISCLOSED, RESPONDENTS AGREE THAT CITY OF GONZALES AND ITS CONSULTANTS SHALL NOT BE LIABLE FOR SUCH ACCIDENTAL DISCLOSURE.

- This RFP is not an offer or a contract. The City of Gonzales & GVEC reserve the right to accept or reject any or all proposals and are not obligated to contract for any of the products/services described in this RFP. The City of Gonzales is under no obligation to accept any proposal, nor is it obligated to accept the lowest cost proposal, as there are many other factors which will be considered in the review and analysis of the proposals. The City of Gonzales may at its sole option determine to revise this RFP at any time. ALL RESPONDENTS, BY SUBMITTING A PROPOSAL, AGREE THAT THEY WILL NOT SEEK ANY LEGAL RECOURSE AGAINST, AND AGREE TO UNCONDITIONALLY WAIVE CLAIMS AGAINST AND RELEASE FROM LIABILITY, THE CITY OF GONZALES AND GVEC FOR THE CITY OF GONZALES' OR GVEC'S ACTIONS OR INACTIONS RELATED TO THIS RFP AND ANY RELATED PROPOSALS, INCLUDING THE REJECTION OF A RESPONDENT'S PROPOSAL(S). NOTWITHSTANDING THE FOREGOING, SUCH WAIVER SHALL NOT AFFECT PARTIES' RIGHTS AND OBLIGATIONS UNDER ANY CONFIDENTIALITY OR NONDISCLOSURE AGREEMENTS RELATING TO THIS RFP AND ANY RELATED PROPOSALS.
- Contact information:
  - **Address RFP questions, confidentiality agreements, proposals to:**
    - Ky Slone, Executive Manager of Power Supply, Guadalupe Valley Electric Cooperative
    - kslone@gvec.org
    - 830-857-1144 office; 830-263-2813 mobile
  - Client Contact:
    - Tim Patek, City Manager, City of Gonzales
    - 830-672-2815 office

**Next Steps:**

- Provide Notice of Intent by September 25, 2020
- Initiate confidentiality process
- Ask clarifying questions; responses to FAQs to be posted on the City of Gonzales website, [gonzales.texas.gov](http://gonzales.texas.gov)

***City of Gonzales Background:***

- The City of Gonzales is headquartered in Gonzales, Texas and serves approximately 3,000 customers in Central Texas. Firm peak demand is approximately 15 MW.
- Partial requirements wholesale power contract with Lower Colorado River Authority (LCRA) allows for City of Gonzales to contract 30% of its projected wholesale energy requirements from a third party.

