

CITY OF GONZALES  
GONZALES, TEXAS

REQUEST FOR PROPOSAL

ELECTRIC UTILITY  
OPERATIONS

&

DAY-TO-DAY  
MAINTENANCE SERVICES

**CITY OF GONZALES**



**COME AND TAKE IT**

Proposals are due by 2:00 PM, Tuesday, June 26, 2018

**ADVERTISEMENT  
PROPOSAL FOR  
MAY 2018  
CITY OF GONZALES  
REQUEST FOR PROPOSALS FOR ELECTRIC UTILITY OPERATIONS AND DAY-  
TO-DAY MAINTENANCE SERVICES  
REQUEST FOR PROPOSALS**

Proposals addressed to the City of Gonzales (CITY) clearly labeled **“ATTENTION: CITY MANAGER, ELECTRIC UTILITY OPERATIONS AND DAY-TO-DAY MAINTENANCE SERVICES”** will be received at Gonzales City Hall, 820 St. Joseph Street, P.O. Box 547, Gonzales, Texas 78629, until **2:00 o’clock p.m. on Tuesday, June 26, 2018.**

The proposal is for the provision of Electric Utility Operations & Day-to-Day Maintenance Services as more fully described in the Request for Proposals package. Proposal packages for this project may be obtained from the City of Gonzales at the above address, by telephone (830) 672-2815, via e-mail request to [citymanager@gonzales.texas.gov](mailto:citymanager@gonzales.texas.gov), or via Internet download at [www.gonzales.texas.gov](http://www.gonzales.texas.gov).

The contract shall be awarded to the responsive proposer scoring the highest on the stated criteria stated in the RFP. The right is reserved, as the interests of the CITY may require, to reject any and all proposals, and to waive any informality or minor defects in proposals received. Proposals may be held by the CITY for a period not to exceed thirty (30) days from the date of closing for the purpose of reviewing the Proposals and investigating the qualifications of respondents, prior to awarding of the Contract. Any proposal received after the deadline of Tuesday, June 26, 2018 at 2:00PM will be returned to the proposer unopened.

Proposals will be accepted for Electric Utility Operations & Day-to-Day Maintenance Services from companies who have established, through demonstrated expertise and experience, that they are qualified to provide the services as specified.

Respondents must attend a pre-proposal meeting on June 8, 2018 to conduct inspections and/or investigations to be aware of existing conditions/issues. Failure to make adequate observations, investigations and/or ask questions prior to submittal shall not be grounds for requesting additional work or services. Questions shall be forwarded to Tim Patek, Interim City Manager., 820 St. Joseph Street, P.O. Box 547, Gonzales, Texas 78629, (830) 672-2815, by **5:00 o’clock p.m., Friday, June 15th.**

Tim Patek  
Interim City Manager  
City of Gonzales

## **INTRODUCTION**

The City of Gonzales, founded in 1825, is located 62 miles south of Austin, 70 miles east of San Antonio, and 60 miles north of Victoria. According to the U.S. Census Bureau the estimated population of the City of Gonzales is 7,660 as of July 1, 2016, and serves as the county seat of Gonzales County. Gonzales is a Home Rule Charter City and operates under the Council-Manager form of government. The elected body is made up of a Mayor elected at large and four Council members elected by district. Length of office for all Council members and the Mayor are three-year terms. The City Council appoints the City Manager, the City Attorney, and the Municipal Court Judge. All other staff members work either directly or indirectly under the direction of the City Manager.

The City provides services to its citizens that are considered necessary and meaningful and that can be provided by the City at a reasonable cost. Major services provided under general government and enterprise functions are: police and fire protection, electric, water, wastewater and solid waste, park and recreational facilities, library services, street upkeep and maintenance, and general administrative services. Other services include code enforcement, building inspection, animal control, museum, cemetery, airport, and economic development. The City operates a municipal court as established by the City's charter.

## **RFP OBJECTIVE**

The City provides electric services to residents within the city and Harwood through its municipally owned electric utility. The Electric Utility Operations and Day-to-Day Maintenance Services are currently provided by city staff employed by the City of Gonzales. The City of Gonzales currently has an agreement with Lower Colorado River Authority to maintain City owned substation and transmission facilities.

Approximately 2,877 customers representing annual electrical consumption of 93,707 MWh are located within the "City of Gonzales" portion of the City, and an additional 104 residents representing annual consumption of 870 MWh are located in the "Harwood" area.

The City is currently soliciting requests for proposals from qualified respondents to provide personnel, fleet, equipment and materials for Electric Utility Operations and Day-to-Day Maintenance Service for the City's electric utility commencing October 1, 2018.

## **GENERAL DESCRIPTION OF SERVICES**

The City of Gonzales is seeking proposals from entities to operate and maintain the electric system of the City in a safe and operable condition in accordance with usual utility practice. The respondent shall also provide such services to the City as is necessary and appropriate to carry out its undertakings for the Electric Utility Operations & Day-to-Day Maintenance Services of the City of Gonzales.

The scope of work may include, but is not limited to: removal and replacement of wood distribution and/or transmission poles (including hardware); upgrades to existing transmission or

distribution lines; replacement or upgrade of overhead and pad mount transformers; construction and installation of new distribution or transmission lines; construction or upgrade of utility infrastructure; and other related projects.

The work to be performed by the Respondent includes permitting, inspecting, furnishing all labor, tools, equipment, transportation, superintendence, temporary construction of every nature, and all other services and facilities of every nature whatsoever necessary to modify, construct, complete, deliver and place in operation member projects.

### **SCOPE OF SERVICES**

The scope of services for which proposals are sought includes:

- Operation and maintenance of all electric distribution system equipment and facilities in the City of Gonzales and Harwood;
- Connecting and disconnecting services during and after business hours as needed;
- Changing and re-fusing transformers;
- Installation and testing of meters;
- General street light installation, repairs, and replacement of lamps, glassware, ballasts and control equipment for the City's street lighting system, metered lighting, park lighting, parking lot lighting, sidewalk lights, and City facility area lighting;
- Repairing electric distribution equipment system and facilities damaged by storms or other causes;
- Constructing extensions to any existing primary and secondary circuits;
- Electric line locating services;
- Call answering and dispatching service, including answering electric service related calls from end use customers during and after business hours and dispatching personnel, if necessary, to respond to such calls;
- Setting or removing meters associated with routine customer changes;
- Preventive tree trimming of overhead primary and secondary service distribution lines;
- All other actions necessary for the operation and maintenance of the City's electric distribution system;
- Engineering services normally associated with the operation of an electric distribution system including, but not limited to, distribution planning studies, system

coordination studies, and distribution line design;

- Disposal of any electric distribution system material or equipment that is replaced as part of regular maintenance activities or repairs which is determined to be obsolete and/or unusable;
- Design and construction of electric distribution facilities and customer service connections;
- Providing a maximum of 60 minute or less response time for emergency calls;
- Creating and maintaining maps, data, records and documents related to the City's electric distribution system;
- Help and assist with City Special Events, City Sponsored Events and projects of the City;
- Collaborate with the City of Gonzales in development of both a preventative maintenance plan and capital improvement plan; all project including but not limited to, capital improvement projects followed by the local government procurement criteria.
- The respondent shall furnish to the city on a labor and benefits only basis. City will provide all materials unless otherwise deemed in the best interest of the City of Gonzales. Should outside materials be required, the city will pay full cost of such materials.

Services not required in the proposal, but may be provided if required by the City, include the following:

- Meter reading;
- Customer startup/shut off services;
- Hydro Plant Monitoring;
- Customer billing and record keeping.

### **SCHEDULE OF EVENTS**

The City of Gonzales reserves the right to change the dates indicated below:

Public Notice/Distribution of RFP	May 25, 2018
Mandatory Pre-submittal meeting (Overview of System Services)	June 8, 2018; 10:00 A.M.
Sealed Proposals Due Date	June 26, 2018; 2:00 P.M.
Official Award:	July 12, 2018; 6:00 P.M. or no later than August 24, 2018

### **PRE-SUBMITTAL CONFERENCE AND WALKTHROUGH**

A mandatory, pre-solicitation conference will be held for interested respondents. Attendance at the pre-solicitation conference is required prior to submission of a response. The conference will be held on Friday, June 8, 2018 at 10:00 A.M. in the Council Chambers, 820 St. Joseph St., Gonzales, Texas 78629.

### **PRICING**

Unit pricing in Exhibit 1 shall include all fees and costs to provide the goods and services to the City. Unit pricing for goods shall include delivery costs. Pricing and discounts submitted are firm for the initial three (3) year period specified in the solicitation. Price decreases are allowed at any time.

### **MINIMUM QUALIFICATIONS**

The minimum requirements must be demonstrated in order for the submission to be considered responsive to the City of Gonzales. Any submission received, which is determined to not meet these mandatory requirements shall be immediately disqualified and rejected as non-responsive.

- Five (5) years of experience providing similar services.
- Five (5) references from governmental entities for the products or services requested.
- The responding individual or business must be registered in the state of Texas to provide the products or services required in the solicitation, and the individual or business must have all licensure required by the State to provide any services required under this contract.

### **PERSONNEL**

The City will assign electric utility employee(s) to be a staff liaison(s) to accept reports of service outages or problems, generate new customer connection requests, read meters and other similar office or field functions. The respondent shall transition four (4) city electric employees into their workforce for the minimum introductory period of six (6) months upon award of the contract, and agreement of the employee.

### **LICENSES/COMPLIANCE WITH LAWS**

Respondent shall be responsible for obtaining and maintaining any licenses, permits, and/or other authorizations of any kind required for the performance of the Services. Respondent shall pay all costs of such licenses, permits and authorizations and all costs and expenses incurred in obtaining and maintaining them. The Respondent shall comply with all federal, state and local laws, and rules and regulations that are applicable to the performance of the services requested by City of Gonzales.

## **SAFETY AND PROTECTION**

Respondent shall be solely responsible for initiating, maintaining and supervising all safety precautions and programs in connection with work under this RFP. Respondent shall take all necessary precautions for the safety of, and shall provide the necessary protection to prevent damage, injury or loss to:

1. All persons on the site who may be affected by the project work;
2. All work, materials and equipment to be incorporated therein, whether in storage on or off of the project site; and
3. Other property at the site or adjacent thereto, including but not limited to; trees, shrubs, lawns, walks, pavements, roadways, structures, utilities and underground facilities not designated for removal, relocation or replacement in the course of the project.

## **INSURANCE**

The Respondent shall acquire and maintain at all time during the performance of Services the insurance coverage set forth below. Respondent shall furnish City of Gonzales a copy of the insurance certificate listing City of Gonzales as additional insured prior to starting the work on site:

### **1. Workers Compensation and Employers Liability.**

The insurance shall protect the Respondent against all claims under applicable state workers' compensation laws. Respondent shall also be protected against claims for injury, disease, or death to employees which, for any reason, may not fall within the provisions of a state workers compensation law. The policy shall include an "all states" or "other states" endorsements.

### **2. Commercial General Liability**

This insurance shall be written on an occurrence type policy and shall protect the Respondent and the City of Gonzales against claims for personal injury including bodily injury and death and property damage. This policy shall include a contractual liability endorsement to insure the contractual liability assumed by the Respondent under the paragraph entitled "Indemnities" and a completed operations and products liability endorsement to remain in effect for 2 years after final payment. Limits of liability will not be less than \$2 million in combined single limit for bodily injury and property damage.

### **3. Automobile Liability Policy**

This insurance shall be written on an occurrence type policy and shall protect the Respondent and the City of Gonzales against all claims for injuries arising out of use of any auto including own, hired, or non-owned autos. Limits of liability will not be less than \$1 million in combined single limits for bodily injury and property damage.

4. **Additional Insured**

All insurance coverages furnished under this contract, with the exception of workers compensation and employer's liability shall include the City of Gonzales as an additional insured with respect to the activities of the Respondent.

5. **Waiver of Subrogation**

The Respondent shall require their insurance carrier to waive all rights of subrogation against the City of Gonzales, their employees, and elected officials

Respondent shall furnish City of Gonzales with certificates of insurance as evidence that the policies required under the Purchase Order is in full force and effect.

**HOLD HARMLESS AGREEMENT**

**THE RESPONDENT HEREBY AGREES TO PROTECT, DEFEND, INDEMNIFY AND HOLD THE CITY AND ITS EMPLOYEES, AGENTS, OFFICERS AND SERVANTS FREE AND HARMLESS FROM ALL LOSSES, CLAIMS, LIENS, DEMANDS AND CAUSES OF ACTION OF EVERY KIND AND CHARACTER INCLUDING, BUT NOT LIMITED TO, THE AMOUNTS OF JUDGMENTS, PENALTIES, INTERESTS, COURT COSTS, LEGAL FEES, AND ALL OTHER EXPENSES INCURRED BY THE CITY ARISING IN FAVOR OF ANY PARTY, INCLUDING CLAIMS, LIENS, DEBTS, PERSONAL INJURIES, INCLUDING EMPLOYEES OF THE CITY, DEATH OR DAMAGES TO PROPERTY (INCLUDING PROPERTY OF THE CITY) AND WITHOUT LIMITATION BY ENUMERATION, ALL OTHER CLAIMS OR DEMANDS OF EVERY CHARACTER OCCURRING OR IN ANY WAYS INCIDENT TO, IN CONNECTION WITH OR ARISING DIRECTLY OR INDIRECTLY OUT OF THIS CONTRACT. BIDDER AGREES TO INVESTIGATE, HANDLE, RESPOND TO, PROVIDE DEFENSE FOR AND DEFEND ANY SUCH CLAIMS, DEMAND, OR SUIT AT THE SOLE EXPENSE OF THE RESPONDENT. THIS PROVISION IS NOT INTENDED TO CREATE ANY CAUSE OF ACTION IN FAVOR OF ANY THIRD PARTY AGAINST RESPONDENT OR THE CITY OR TO ENLARGE IN ANY WAY THE RESPONDENT'S LIABILITY BUT IS INTENDED SOLELY TO PROVIDE FOR INDEMNIFICATION OF THE CITY FROM LIABILITY FROM DAMAGES OR INJURIES TO THIRD PERSONS OR PROPERTY ARISING FROM RESPONDENT'S PERFORMANCE HEREUNDER.**

**SUBMITTAL INSTRUCTIONS & RESPONSE REQUIREMENTS**

**The City of Gonzales will accept hard copy submittals until the date and time on the cover sheet of this solicitation. Any submission received after the date and/or hour set for**



**solicitation opening will be returned unopened.**

Seven (7) bound copies of your submissions may be hand delivered (by respondent or express courier) to the address listed below:

City of Gonzales  
Attn. Interim City Manager  
Electric Utility Operations & Day-to-Day Maintenance Services  
820 St. Joseph  
P.O. Box 547  
Gonzales, TX 78629

The City reserves the right to reject all or portions of any or all proposals, to waive any irregularities or technicalities in such proposals, to request new proposals, to revise or withdraw this RFP, to re-advertise, to proceed to do the work otherwise, to not award a contract or to not award a portion of the agreement at any time in the best interest of obtaining best value for the City. The receipt of proposals shall NOT in any way, obligate the City to issue future requests for any proposals or enter into any agreement with any responding party. The City reserves the right to ask for additional information about the company, company personnel and at any point the City feels important to the decision making process. The City also reserves the right to extend or amend the submittal date.

All proposals shall include a statement indicating that the submitter is authorized to offer this proposal by his or her company and may bind the company under contract if selected.

Each respondent is responsible for taking the necessary steps to ensure their submission is received by the date and time noted herein. The City is not responsible for missing, lost or late mail or any mail delays, internal or external, that may result in the submission arriving after the set time.

Your response should include the following:

- Provide complete company information, including location, history and a brief profile. You should also describe the type of company structure (corporation, partnership, joint venture, cooperative etc.).
- Provide the name, address and contact information of the company's owners, partners, officers, etc.
- Identify key management and consulting personnel that are anticipated to be assigned to the contract with the City.
- Provide a statement of qualifications of all key personnel who will have responsibility for the contract with the City including principal engineers, lineman, and other key operations/supervising personnel. List all assigned personnel that hold a state of Texas

professional engineering certificate.

- Provide geographic/office location where employees who will provide the services described herein will be located;
- Provide a complete scope, itemized list and narrative of services that could be provided;
- Provide a statement of the company's affirmative action/equal employment opportunity program;
- Provide information on insurance coverages and limits;
- Provide a list of your client base for which you are under contract to provide similar services;
- Provide contact information for all clients for whom you are providing operation and maintenance services;
- Provide a statement of all claims or litigation in which the company has been involved relating to the provision of operation and maintenance services within the past ten (10) years;
- Demonstrate capability to meet the requirements set forth above and manage electric distribution systems and provide accurate budget estimates for necessary maintenance.

**The following Items must be included as part of your RFP Submittals:**

Organization of Response

1. Cover Letter
2. Project Team and Resumes, including organizational chart
3. Team Experience including a summary of at least five (5) representative projects in the last five (5) years that are similar in nature
4. A list of references including names, addresses, and phone numbers of at least five (5) organizations where electric services have been provided or are being provided.
5. Description of Project Approach
6. Quality Assurance/Quality Control
7. Statement of Insurance
8. Statement of Equal Employment Opportunity
9. Acknowledgement of Addenda (required only if addenda are issued for this RFP)

**EVALUATION CRITERIA AND SELECTION PROCEDURES:**

A. Evaluation Criteria:

The following criteria shall be followed in the selection of those respondents determined to be

reasonably susceptible of being selected for award:

1. **Responsiveness**.....15 points
  - a. Requested information is included and thoroughness of response.
  - b. Clarity and brevity of response.
2. **Qualifications/Staffing**.....30 points
  - a. Credentials, Licenses, affiliations in organizations, etc.
  - b. Qualifications of respondent adequate for assignment
  - c. Experience of key personnel to be assigned to the project.
3. **Respondents capability to provide the services**.....15 points
  - a. Background of respondent
  - b. City of Gonzales' experience with the respondent's past performance
  - c. Location in general geographical area to the respondent
  - d. References
4. **Price(s)**.....40 points

The City of Gonzales shall rank those respondents qualified in order as outlined above. The City will perform interviews with the top tier respondents and initiate negotiations with the top ranked respondent. Should negotiations fail with the first choice the City of Gonzales will initiate negotiations with the next top ranked respondent and so forth. The City of Gonzales reserves the right to select one (1) or more respondents for specialized services and/or repairs, or any combination, based on a particular area of expertise.

**Selection procedure:**

1. The City's appointed selection committee for this solicitation will review all submissions in accordance with this solicitation. The City may decide to select the best and most qualified respondent at this time or may decide to short-list selected firms.
2. If the City decides to short-list respondents, the short-listed respondents will be notified in writing to participate in an interview with the City (date, time, and location of the interviews, if needed, will be determined at a later date).
3. The City will enter into negotiations with the best and most qualified respondent for compensation and other relevant issues.
4. In the event the City is unable to negotiate a mutually acceptable contract with the best and most qualified respondent, it reserves the right to terminate negotiations with the first choice and enter into negotiations with the second best and most qualified respondent.
5. The City reserves the right to extend the due date for the RFP, to accept or reject any or all proposals received as a result of this request, to negotiate with any respondent, or to cancel this RFP in part or in its entirety. The City may require the selected entity to participate in negotiations and to submit such technical, fee, or other revisions as may result from negotiations.

Each proposal received will be reviewed for completeness. The City will review and evaluate

submittals and schedule an interview with the respondent that is determined to be the finalist. The Finalist(s) may be scheduled to provide a presentation to the City Council on or before July 12, 2018. The final determination on a successful candidate will be made by the City Council in the form of an approved contractual agreement.

#### **TERM AND EXTENSION OPTION**

The term of this agreement shall be for three (3) years commencing on October 1, 2018 and ending September 30, 2021, with one two (2) year option for extension by mutual consent. Prices as stated herein will be firm for the first three (3) years of the agreement, with pricing updates considered for years four and five.

#### **CONTRACT AWARD**

The City intends that the Contract shall be awarded within Sixty (60) calendar days following the date that Proposals are publicly opened. Proposals will be evaluated based on quality of service and previous performance as well as price. Once a respondent is selected, the City shall enter into final negotiation of a contract. The City reserves the right to cease negotiations at any time if it feels doing so is in its best interest. If negotiations cease, the City may elect to enter negotiations with another proponent or reject all proposals and re-advertise for proposals. All decisions and awards shall be at the sole discretion of the City Council and all decisions shall be final.

#### **REQUEST FOR QUALIFICATIONS PREPARATION COSTS**

Issuance of this RFP does not commit the City, in any way, to pay any costs incurred in the preparation and submission of an RFP. All costs related to the preparation and submission of this RFP shall be borne by the respondent.

#### **EQUAL EMPLOYMENT OPPORTUNITY**

Respondent agrees that it will not discriminate in hiring, promotion, treatment, or other terms and conditions of employment based on race, sex, national origin, age, disability, or in any way violate Title VII of 1964 Civil Rights Act and amendments, except as permitted by said laws.

#### **ANTI-LOBBYING PROVISION**

During the period between RFP submission date and the contract award, respondents, including their agents and representatives, shall not directly discuss or promote their RFP with any member of the City Council or City staff except in the course of City-sponsored inquiries, briefings, interviews, or presentations. Violation of this provision shall result in the rejection of the respondent's RFP and disqualification from future consideration of similar RFP's.

#### **JURISDICTION**

Contract(s) executed as part of this solicitation shall be subject to and governed under the laws of the State of Texas. Any and all obligations and payments are due and payable in Gonzales County, Texas.

The parties agree that venue for purposes of any and all lawsuits, cause of action, arbitration, and/or any other dispute(s) shall be in Gonzales County, Texas.

### **CONFLICT OF INTEREST**

A statement indicating the respondent has no conflict of interest with the City, including any past or present employees or past or present elected officials of the City, must be submitted with the statement of qualifications. Chapter 176 of the Texas Local Government Code requires that any vendor or person considering doing business with a local government entity must disclose in the Questionnaire Form CIQ, the vendor or person's affiliation or business relationship that might cause a conflict of interest with a local government entity. This questionnaire must be filed, by law, with the City Secretary not later than the 7th business day after the date the person becomes aware of facts that require the statement be filed. See Section 176.006, Local Government Code. A person commits an offense if the person violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor. For more information or to obtain the Questionnaire CIQ go to the Texas Ethics Commission web page at [www.ethics.state.tx.us/forms/CIQ.pdf](http://www.ethics.state.tx.us/forms/CIQ.pdf).

### **CONFIDENTIAL INFORMATION**

Any information deemed to be confidential by the respondent should be clearly annotated on the pages where confidential information is contained. The City cannot guarantee that it will not be required to disclose all or part of any public record under Texas Public Information Act, since information deemed to be confidential by the respondent may not be confidential under Texas Law, or pursuant to a Court order.

### **RIGHT TO AUDIT**

The City reserves the right to audit the respondent's books and records relating to the performance of the contract awarded as a result of this RFP. The City, at its own expense, shall have the right at all reasonable times during normal business hours and upon at least twenty-four (24) hours' advance notice, to audit, to examine, and to make copies of or extracts from the books of account and records maintained by the respondent(s) with respect to the resulting contract. If such audit shall disclose overpayment by City to respondent, written notice of such overpayment shall be provided to the respondent and the amount of the overpayment shall be promptly reimbursed to the City. In the event any such overpayment is not paid within ten (10) business days after receipt of such notice, the unpaid amount of such overpayment shall bear interest at the rate of one percent (1%) per month from the date of such notice until paid.

### **PAST PERFORMANCE**

Respondent's past performance will be taken into consideration in the evaluation of RFP submittal.

### **Boycott Israel**

The City may not enter into a contract for goods and services unless the contract contains a written verification from the respondent that; (i) it does not Boycott Israel; and (ii) will not Boycott Israel during the term of the contract. (Texas Government Code Chapter 2270) by entering the resulting contract, respondent verifies that it does not Boycott Israel, and agrees that during the term of the resulting contract will not Boycott Israel as that term is defined in the Texas Government Code Section 808.001, as amended

# Pricing Sheet for Electric Utility Operations & Day-to-Day Maintenance Services

## Exhibit 1

Respondent's Business Name:

Principal Place of Business (City/State)

The respondent shall complete the following section, which directly corresponds to the specifications. The contractor shall not make changes to this format.

### Product Proposal Pricing (PRICING SHALL INCLUDE ALL COSTS TO DELIVER SERVICES AS SPECIFIED):

Item #	UOM	Description of Job	Unit Price	Extended Price
<b>SECTION A - LABOR: DE-ENERGIZED PRIMARY</b>				
1	Per Hr.	Working Foreman	\$ -	
2	Per Hr.	Senior Lineman	\$ -	
3	Per Hr.	Journeyman Lineman	\$ -	
4	Per Hr.	Lineman	\$ -	
5	Per Hr.	Apprentice, 4	\$ -	
6	Per Hr.	Apprentice, 3	\$ -	
7	Per Hr.	Apprentice, 2	\$ -	
8	Per Hr.	Apprentice, 1	\$ -	
9	Per Hr.	Misc. Labor Cost	\$ -	
			<b>TOTAL</b>	

### SECTION B - EQUIPMENT:

The contractor shall furnish without additional cost all non-powered tools and equipment needed to complete Service Order(s) Project(s).

10	Per Hr.	Service Truck	\$ -	
11	Per Hr.	Line Truck	\$ -	
12	Per Hr.	Digger Derrick Truck	\$ -	
13	Per Hr.	Knuckle Boom Truck	\$ -	
14	Per Hr.	Backyard Machine	\$ -	
15	Per Hr.	Pole/Material Trailer	\$ -	
16	Per Hr.	Wire Reel & Tensioner Unit	\$ -	
17	Per Hr.	Bucket Truck (48 ft. – 60 ft. reach)	\$ -	
18	Per Hr.	Bucket Truck (65 ft. reach)	\$ -	
19	Per Hr.	Backhoe (60 hp)	\$ -	

# Pricing Sheet for Electric Utility Operations & Day-to-Day Maintenance Services

## Exhibit 1

Respondent's Business Name:

Principal Place of Business (City/State)

The respondent shall complete the following section, which directly corresponds to the specifications. The contractor shall not make changes to this format.

### Product Proposal Pricing (PRICING SHALL INCLUDE ALL COSTS TO DELIVER SERVICES AS SPECIFIED):

Item #	UOM	Description of Job	Unit Price	Extended Price
20	Per Hr.	Dump Truck	\$ -	
21	Per Hr.	Generators (100 kW)	\$ -	
22	Per Hr.	Hydro-Vac	\$ -	
23	Per Hr.	Misc. Equipment Cost	\$ -	
<b>Total Cost of Services (Annual)</b>				

### Payment Term Discounts

Payment terms for the City of Gonzales are typically 30 days. Please indicate the additional discount extended to each monthly invoice that is paid within the time period indicated below.

Payment Terms	Additional Discount %
Invoice Paid in 15 days	