

## Colorado Association of Fairs and Shows Annual Business Meeting Agenda November 13, 2020 Virtual

- 1. Open meeting
- 2. Member role call
- 3. Election of board members
  - a. Expiring terms
    - i. Northeast District
    - ii. Southeast District
    - iii. Northwest District
    - iv. Associate Member
- 4. Minutes of Annual Meeting
- 5. Treasure Report
- 6. Old Business
- 7. New Business
  - a. CSU Update
  - b. Legislative Update
- 8. Announce elected board members
- 9. Adjourn

### Mark your calendars!

December 15, 2020 – membership renewals due March 20, 2021 – scholarship applications due November 4-5, 2021 – annual convention @ Hotel Elegante in Colorado Springs

www.coloradofairs.org



### Colorado Association of Fairs and Shows Annual Business Meeting Minutes November 9, 2019 Hotel Elegante, Colorado Springs, CO

<u>Board members present:</u> Jeremiah Bogenhagen, Janet Konkel, Wayne Clark, Toni McPherson, Michael Fisher, Diane Pool, Linda Meisner, Randy Snare, Laura Boldt, Mardi Anson, Scott Stoller, Shelby Rich

Board members absent: Steve Mattfeldt, Les Linman

Members present: See role call sheet.

The Annual Business Meeting of Colorado Association of Fairs and Shows was called to order at 12:03pm by President Jeremiah Bogenhagen.

The treasurer's report was presented as printed in program and was approved.

No old business.

No new business.

Election for Board of Directors: Ballots were distributed to members.

Terms expiring: Wayne Clark, Associate Director Laura Boldt, NW District Les Linman, SW District

After ballots were counted, Rebecca Ronk-Williams will be replacing Wayne Clark as Associate Director, Tom Coffield will be replacing Les Linman as Southwest District Director and Laura Boldt ran unopposed and will represent the Northwest District. Each board member will serve a three year term expiring in 2022. The board thanks Wayne and Les for their years of dedication to CAFS and welcome Tom and Rebecca as new members to the board.

#### **Awards Presented:**

Fair Manager of the year – Pamela Spradlin of Douglas County
Fair book winner – Douglas County Fair
Directory Cover – Sand & Sage Roundup
Directory Centerfold – National Western Stock Show
Royalty Centerpieces – Teller County
Royalty Poster contest – Boulder County
Scholarship – Kirsten Wood from Morgan County and Savannah Owens of Weld County

2019 Sponsors were recognized with certificates and appreciation gifts.



Colorado State Fair, Kalidescope Productions, Crabtree Amusements, Sun Valley Rides, Wright's Amusements, Colorado Springs Visitor's & Convention Bureau, Saffire Events, National Western Stock Show, Gene Misener Family, Colorado Mills and Wright Group Event Services.

No questions were presented to the board.

Meeting was adjourned at 12:38pm.

## Colorado Association of Fairs & Shows **Profit & Loss**

October 2019 through September 2020

|  | Oct '19 - Sep 20   |           |  |
|--|--|-----------|--|
| Ordinary Income/Expense                        |  |           |  |
| Income   |  |           |  |
| Convention Income Registration - Associates    | 1,950.00   |           |  |
| Registration - Associates Registration - Fairs | 7,592.57   |           |  |
|  | 8,075.44   |           |  |
| Registration - Royalty<br>Scholarship          | 2,880.74   |           |  |
| Showcase                                       | 400.00   |           |  |
| Sponsorship                                    | 14,150.00  |           |  |
| Trade Show                                     | 925.00   |           |  |
|  |  |           |  |
| Total Convention Income                        | 35   | 35,973.75 |  |
| Investments Interest-Savings, Short-term CD    | 160.05   | X.        |  |
| Total Investments                              |  | 160.05    |  |
| Other Types of Income                          |  |           |  |
| Board Shirts                                   | 256.00   |           |  |
| Miscellaneous Revenue                          | 25.00  |           |  |
| Total Other Types of Income                    |  | 281.00    |  |
| Program Income                                 |  |           |  |
| Directory                                      | 425.00   |           |  |
| Membership Dues                                | 5,992.32   |           |  |
| Total Program Income                           | 6  | 6,417.32  |  |
| Total Income                                   | 42   | 42,832.12 |  |
| Expense  |  |           |  |
| Business Expenses                              |  |           |  |
| Business Registration Fees                     | 175.00   |           |  |
| Total Business Expenses                        | , the state of the | 175.00    |  |
| · ·  |  |           |  |
| Convention Expense                             | 640.00   |           |  |
| Associates                                     | 640.00   |           |  |
| Awards   | 108.77<br>21,470.52  |           |  |
| Hotel  |  |           |  |
| Registration                                   | 350.00   |           |  |
| Royalty  | 1,965.02   |           |  |
| Scholarship<br>Showcase                        | 2,583.92<br>2,200.00   |           |  |
| Trade Show                                     | 450.00   |           |  |
| Total Convention Expense                       | 29   | ,768.23   |  |
| Operations                                     |  |           |  |
| Directory                                      | 773.00   |           |  |
| Management System                              | 991.86   |           |  |
| Membership                                     | 50.00  |           |  |
| Postage, Mailing Service                       | 610.88   |           |  |
| Quickbooks                                     | 240.00   |           |  |
| Supplies                                       | 1,575.24   |           |  |
| Total Operations                               | 4  | 4,240.98  |  |
| Other Types of Expenses                        |  |           |  |
| Insurance - Liability, D and O                 | 3,398.00   |           |  |
| Other Costs                                    | 401.12   |           |  |
|  |  | 700 42    |  |
| Total Other Types of Expenses                  | 3  | 3,799.12  |  |

7:40 PM 11/10/20 Accrual Basis

# Colorado Association of Fairs & Shows Profit & Loss

October 2019 through September 2020

|                     | Oct '19 - Sep 20 |
|---------------------|------------------|
| Payroll Expenses    | 6,500.00         |
| Total Expense       | 44,483.33        |
| Net Ordinary Income | -1,651.21        |
| Net Income          | -1,651.21        |

7:40 PM 11/10/20 Accrual Basis

# Colorado Association of Fairs & Shows Balance Sheet

As of September 30, 2020

|   | Sep 30, 20                          |
|---|-------------------------------------|
| ASSETS Current Assets Checking/Savings  |                                     |
| CD 8876<br>Legacy Checking<br>Savings - Scholarship                                   | 15,031.31<br>6,781.01<br>4,535.64   |
| Total Checking/Savings  | 26,347.96                           |
| Total Current Assets  | 26,347.96                           |
| TOTAL ASSETS  | 26,347.96                           |
| LIABILITIES & EQUITY Equity Opening Balance Equity Unrestricted Net Assets Net Income | 32,974.27<br>3,690.66<br>-10,316.97 |
| Total Equity  | 26,347.96                           |
| TOTAL LIABILITIES & EQUITY  | 26,347.96                           |