

THE MARGARITAVILLE *Meetings Acceleration Program*



Meetings and events will play a critical role in bringing teams back together and charting a course for the future, but companies will need to manage their risk in terms of possible attrition and even cancellation. The team at Margaritaville understands this, and we aim to deliver a clear value and return on investment for every meeting RFP that comes through our door.

FOR YOU: BUSINESS DEVELOPMENT STIMULUS

We understand that this is an unprecedented time in the world, and in the third-party planning community. That's why we've increased our commission rates to help re-ignite the planning industry, with a larger upfront payout designed to help stimulate economic recovery for our intermediary partners.

PAID AT THE TIME OF CONTRACT SIGNING:

- A **commission of 5%** of rooms spend (once initial deposit is received)
- A **bonus 2%** business development stimulus commission (once initial deposit is received)

PAID AT THE SETTLEMENT OF THE CLIENT'S MASTER ACCOUNT:

- A **commission of 5%** of rooms spend (adjusted to actual) will be paid out, at the end of the client's program and the settlement of their Master Account

RECEIVE A TOTAL OF 12% OF YOUR CLIENT'S ROOMS SPEND AS A COMMISSION!

FOR YOUR CLIENTS: ZERO RISK CLAUSE

NEW MEETINGS SCHEDULED BETWEEN JULY 1, 2020 - MARCH 31, 2021

- Schedule a new meeting in 2020 for arrival by March 31, 2021 and **no attrition or cancellation fees** will apply until 60 days in advance of arrival.
- This special provision applies to contracted room and food & beverage revenue.

**Promotion is subject to availability and cannot be combined with other offers.*

THE MARGARITAVILLE

Mindful Meetings Experience

Margaritaville Lake Resort, Lake Conroe | Houston invites you to experience the ordinary meeting reimaged. A Mindful Meeting is an experience that inspires creativity, invigorates passion and enriches mind, body and spirit - all important goals as we navigate through these unprecedented times.

Our truly distinctive meeting environments combined with thoughtfully curated wellness programming strike an optimal balance between delivering meetings with a purpose while providing personal growth and improved well being for your people.



MEETING ENVIRONMENT

- Safe social distancing spacing
- Hygiene and sanitizer stations
- Air purification systems, infusers and aromatherapies
- Staggered breaks and event entry / exit timing



FOOD & BEVERAGE

- Activating the best ingredients that our region has to offer
- Tailored menus to maximize healthy choices
- Introduce an intensified awareness on product sourcing, preparation and intentional flow planning to promote social distancing



ACTIVATED BREAKS

- Safe social distancing spacing
- Hygiene and sanitizer stations
- Air purification systems, infusers and aromatherapies
- Staggered breaks and event entry / exit timing



TEAMBUILDING & WELLNESS ACTIVITIES

- Getting outside and moving to be well
- Enrich the soul by giving back while coming together
- How to navigate health & wellness information overload
- Slowing down the tempo to improve results