

Notice of Meeting
Regular Meeting of the Board of Directors
#1-A District Agricultural Association
to be held
Tuesday, February 19, 2019 - 10:00 AM
In the Paddock Room
Cow Palace, 2600 Geneva Avenue, Daly City, California

Mara Kopp, President
Ken Flower, Director
Al Perez, Director

Barbara Wanvig, 1st VP
William Nack, Director
Nancy Atkinson, Director

Tony Pantaleoni, 2nd VP
Tyrone Evans, Director
Lori Marshall, CEO

AGENDA

I. ROLL CALL

II. APPROVAL OF MINUTES OF BOARD MEETING – held January 15, 2018.

III. PUBLIC COMMENT FOR MATTERS NOT ON AGENDA

Speakers are limited to three minutes unless modified by the Chair. The Board of Directors will not take action on a matter raised under this item unless the matter is specifically otherwise noticed in this agenda. This is for items not listed on the Agenda.

IV. PRESIDENTS REPORT

V. CONSENT AGENDA

Contract #: L19-15

Contractor: San Francisco AIDS Foundation

Event Type: AIDS/Lifecycle Orientation Day, Opening Ceremony and Ride Out fundraising event.

Dates: May 28, 2019-June 2, 2019 (inclusive of move-in/move-out).

Use: Arena, North and South Halls, Exhibit Building #1; Bay F and South Parking Lot.

Terms: Minimum Rental fee: \$39,950.00

Projections: Admissions: N/A **Merchandise:** \$250.00 buyout fee

Parking Revenue: \$10,500.00 **Food and Beverage:** \$500.00

Contract #: L19-16

Contractor: Honey Flower Collective, Inc.

Event Type: The Americana Dream Fest-Cannabis event (1st time event-new promoter)

Dates: May 17-20, 2019 (inclusive of move-in/move-out) 2 day event

Use: 100,000 sq. ft. of parking lot space and South Hall

Terms: Minimum Rental fee: \$17,750.00 vs 8% of Box Office receipts whichever is greater.

Projections: Admissions: \$100,000.00

Merchandise: N/A **Parking Revenue:** \$45,000.00 **Food and Beverage:** \$36,000.00

Contract #: L19-17

Contractor: GM Cruise, LLC

Event Type: Parking lot rental for test driving of (2) autonomous vehicles.

Dates: February 11, 2019

Use: South Parking lot

Terms: Minimum Rental fee: \$1,875.00

Projections: Admissions: N/A **Merchandise:** N/A **Parking Revenue:** N/A **Food and Beverage:** N/A

VI. CEO REPORT -

1. Update on rental events and bookings: Staff Report.
2. Project Update

VII. COMMITTEE REPORTS:

1. Budget and Finance Committee – Barbara Wanvig, Chair
 1. Financial Statements for January 2019

VIII. ACTION ITEMS

1. Approval of Financial Statements for January 2019
2. Approval of Contract Renewal with Enterprise
3. Approval of GNR Vendor Pricing/Incentives Program

IX. MATTERS OF INFORMATION

1. CEO Comments
2. Director Comments
3. Next Board Meeting – Tuesday, March 19 at 10 am.

X. ADJOURNMENT

Persons wishing to attend the meeting and who may require special accommodations pursuant to the provisions of the Americans with Disabilities Act are requested to contact the office of the 1-A District Agricultural Association (415)404-4100, at least five working days prior to the meeting to insure the proper arrangements can be made. In the discretion of the Board of Directors, all items appearing on this Agenda, whether or not expressly listed for action, may be deliberated and may be subject to action by the Board of Directors. The Board may convene to closed session pursuant to Government Code Section 11126, subdivisions (a) and (e) to consider personnel evaluations, litigation. Items may not necessarily be taken up in the order shown on this Agenda. This agenda, and all notices required by Bagley-Keene Open Meeting Law, are available on the Internet at: www.cowpalace.com
