Monday, February 14, 2019

6:30 PM CONVENE
Present: Alyse Webber, Chairman; Jeff Greenlee, Vice Chairman; Eddie Coulter, Pat Ehret, and Wendy Wagner, Board Members; Shyla Hadley, Fairgrounds Manager
Absent: Elin Kittelmann, County Agent
FALLON COUNTY FAIRGOUNDS

6:30 PM MEETING CALLED TO ORDER
Alyse Webber called the meeting to order.

6:30 PM APPROVAL OF THE AGENDA
Eddie Coulter made a motion to approve the February 11st Fair Board Agenda. Pat Ehret seconded the motion. 4 Ayes. 0 Nays. The motion carried unanimously.

6:31 PM APPROVAL OF MINUTES
Pat Ehret made a motion to approve the January 21st, 2018 Fair Board Minutes. Jeff Greenlee seconded the motion. 4 Ayes. 0 Nays. The motion carried unanimously.

6:31 PM Public Comment
No one appeared for public comment.

6:32 PM Manager's Report/Shyla Hadley

6:36 PM Extension Report
Shyla let the board know that she was contacted by Extension about letting the 4H committee pick a theme for the 2019 Fair. Shyla stated that graphics have already been designed with the theme: "Small Town, Big Feel" but that she is willing to make the "Fair Book" theme different from the promotional theme to let the kids pick. The board agreed that all Fair branding should be the same but that we will take in 4H suggestions for 2020.

6:38 PM OLD BUSINESS
Escape Rooms
Shyla informed the board that she has received the contract from the vendor but has not received the contract addendum from the county. She is concerned about getting the contract signed and the deposit sent out in a time frame that allows adequate advertising. Wendy doesn't think we should change the event date. Jeff agrees that we need to speed up the process and keep our dates the same. Alyse suggested we get the contract signed without the addendum. The board agreed. There was discussion on ticket pricing.
Eddie Coulter made a motion to set ticket pricing as $15 per person $100 for a group. Jeff Greenlee seconded the motion. 4 Ayes. 0 Nays. The motion carried unanimously.

Alyse asked what other advertising we should do besides for posters and social media. Wendy thinks we need to put it in the newspaper. Shyla said that she would contact them about putting in an ad for two weeks. The board agreed to let Shyla pick the size/price. Jeff doesn't think we need to put it on the radio. Shyla asked if she could purchase supplies for a photobooth, the board said yes.

Ote Berry Steer Wrestling Qualifier
Eddie informed the board of the steer wrestling that he'd like to host on Wednesday night of State High School Finals and asked if the board would be interested in sponsoring half a saddle for it. Pat thinks we need to double check to be sure we can. Jeff asked if they will be leaving that night or if we need to provide stalls. Eddie said that some may need stalls but we typically have uncovered outdoor ones available. Eddie said their will take around 40 or 50 contestants.
Jeff Greenlee made a motion to sponsor half a saddle pending Commissioner approval. Wendy Wagner seconded the motion. 4 Ayes. 0 Nays. The motion carried unanimously.

Alyse asked if we need to provide livestock. Eddie said that they want to use the contractor that will already be here so there is no additional cost associated, all we have to do is work the arena.

7:02 PM NEW BUSINESS

Website Integration

Shyla said that Saffire is willing to integrate GovTeller, the County's payment vendor, into our website ticketing platform for a $500 fee since we currently use PayPal. There are limitations to using GovTeller in Saffire's current platform but Saffire is willing to work with them. Shyla discussed the accounting benefits that would come with switching over.

Pat Ehret made a motioned to approve the $500 integration fee. Eddie Coulter seconded the motion. 4 Ayes. 0 Nays. The motion carried unanimously.

Network Installation

Shyla asked the board if they wanted to go forward with more of the WIFI installation. Alyse said we had previously discussed doing the vendor buildings and food booth. The board agreed to go forward with that. Shyla said she would let Dustan know.

2019 Montana High School Finals Rodeo

Eddie listed off all of the saddle sponsors, bucking chute sponsors, and stripping chute sponsors. Shyla said she wanted to send out Food Vendor Bids. She asked who all we wanted to send them to besides KC, Lutheran, Assembly, Lawlers, and Getim Here. Eddie told Shyla to check with the Lutheran Church to see if they plan on coming this year. Jeff said we need to make sure it's ok with them if we use their space. Eddie presented a quote for some tarps for the reined cow horse and cutting event.

Jeff Greenlee made a motion to approve the quote of $4,000 for 6 tarps for Montana High School Finals Rodeo. Pat Ehret seconded the motion. 4 Ayes. 0 Nays. The motion carried unanimously.

Shyla asked what the board wanted to charge for tickets to Xtreme Broncs and the Championship Round. Alyse asked what we charged last year. Shyla said $15 but it was "Super Saturday" meaning the ticket got you into both events since they were on the same day, this year Xtreme Broncs is on Thursday. Eddie thinks $10 for Xtreme Broncs and $10 for the Championship Round, if contestants wear their back numbers then they get in free. Alyse said we will need ticket takers by the grandstands, beer booth, and the additional stands in the middle. Shyla wanted to know about sending out a bar bid. Jeff said yes, we need to give everyone equal opportunity. Shyla asked if Shooting Sports will still be $5 with no transportation provided. The board said yes. Jeff said we need to have better communication with Shane Bettenhousen, Shooting Sports Administrator. Shyla agreed that she can help them get a lot more organized. Pat talked about display cases. Eddie thinks he might have an alternate plan.

2019 Fair Discussion

Pat has called and called but has been unsuccessful in getting ahold of Paradise Amusements. There was discussion on this. Jeff talked about inflatables, and other Fairs that have made the switch. There was discussion on other carnivals we have reached out to. The board decided to wait and see if Paradis reaches out. Shyla contacted several comedians with Fusion Talent Group but is waiting to hear back. Jeff said that Josh Kerr really wants to do something at our Fair. Shyla explained the situation with the Night Show release. The board agreed on waiting until all contracts and addendums have been signed.

8:11 PM ADJOURN

Pat Ehret made the motion to adjourn the meeting. Jeff Greenlee seconded the motion. 4 Ayes. 0 Nays. The motion carried unanimously.

Next Board Meeting, Monday March 25, 2019

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ADJOURN:
s/Alyse Webber, Chairman

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ATTEST:
s/Shyla Hadley, Fairgrounds Manager