

Monday, July 15, 2019

6:30 PM CONVENE

Present: Alyse Webber, Chairman; Eddie Coulter, Vice Chairman; Pat Ehret, and Wendy Wagner, Board Members; Shyla Hadley, Fairgrounds Manager
Guest: Andrea Koeningsfeld, Newell Broadcasting
Absent: Jeff Greenlee, Board Member

6:30 PM CALL MEETING TO ORDER

Alyse Webber called the meeting to order.

6:30 PM APPROVAL OF AGENDA

Eddie Coulter made a motion to approve the July 15th Fair Board Agenda. Wendy Wagner seconded the motion. 3 Ayes. 0 Nays. 1 Absent. The motion carried.

6:31 PM APPROVAL OF MINUTES

Pat Ehret made a motion to approve the June 17th Fair Board Agenda. Wendy Wagner seconded the motion. 3 Ayes. 0 Nays. 1 Absent. The motion carried.

6:31 PM PUBLIC COMMENT

Newell Broadcasting/Andrea Koeningsfeld

Andrea asked if the board would like to advertise the Fair and the Night Show separately again this year. The Board said yes. Shyla pulled up the 2018 Expense Report for the Board. Andrea said ads would start on August 2nd at a total of \$2,842 for both stations. Wendy thinks we should leave it the same.

Pat Ehret made a motion to keep radio advertising the same as last year. Wendy Wagner seconded the motion. 3 Ayes. 0 Nays. 1 Absent. The motion carried.

6:34 PM Manager's Report

Shyla presented her Manager's Report for review.

6:47 PM OLD BUSINESS

Tractor Mirrors

Shyla had talked about Floyd wanting to purchase rear view mirrors at the last meeting and got a quote from Miles City John Deere for \$188.10 a piece. Alyse asked about installation. Shyla said it sounded like we could install them ourselves. Eddie thinks we need them. Alyse thinks the price sounds reasonable.

Pat Ehret made a motion to purchase rearview mirrors for the tractor at \$376.20. Eddie Coulter seconded the motion. 3 Ayes. 0 Nays. 1 Absent. The motion carried.

Circus Saurus

Shyla gave the Board the revenue amounts made off the Circus. Alyse added that the only cost we had was the \$350 we spent on the newspaper ad.

6:64 PM NEW BUSINESS

2019 Fair Conventions

Shyla gave the Board the convention dates and locations. RMAF Convention is in Layton, Utah: November 13-16. Wendy knows she cannot make that one. IAFE Convention is in San Antonio, Texas: December 1-4. PRCA Convention is in Las Vegas, Nevada: December 2-5. Eddie said he will be able to make this one. Alyse pointed out that IAFE and PRCA are overlapping so we will have to divide and conquer. Shyla just wanted the board to have the dates so she can hopefully get everyone registered at the early bird price.

2019 Fair

Alyse reminded Shyla to post the Evacuation Plan. Wendy let Shyla know that Vaughn said he would like to help in any way he can. Pat asked about the simulator and racecar placement. Eddie explained. Wendy asked about crowd management with the Spiffy's giveaway. Shyla will start handing out tickets at 10:30am with helpers in the ticket booth and outside, she said people must be present to claim their ticket. There will be a limited amount per day. Once tickets are gone, the ticket office will start charging.

7:11pm Sherry with Paradise Amusements joined the meeting via phone call.

Eddie asked about her availability and if she still planned on coming. There was discussion on this. Sherry is low on help and has 3 trucks that keep breaking down. She asked how much we gave her in pre-sale last year. Shyla said \$9,342. Sherry asked for \$10,000 more.

7:16pm Sherry left the phone call and meeting.

The board discussed giving her more money. Eddie said pending commissioner approval we should do it. Alyse said we don't have much of a choice. The Board agreed. Pat said no higher. Eddie asked about the pre-sale. Alyse suggested anything above \$10,000 in presale we keep.

Eddie Coulter made a motion to hire Paradise Amusements for \$35,000 plus all presale up to \$10,000. Pat Ehret seconded the motion. 3 Ayes. 0 Nays. 1 Absent. The motion carried.

Eddie called Sherry back into the meeting. She did not answer. Shyla said we also need to know how much payment she needs in cash. Shyla talked about videographers that she has quoted. She said video is now the most important way to reach people on social. The Board discussed the prices. Eddie thought he had a couple of contacts he could ask just to continue price shopping.

Wendy Wagner made a motion to hire a videographer for no more than \$5,500. Pat Ehret seconded the motion. 3 Ayes. 0 Nays. 1 Absent. The motion carried.

Shyla is extremely concerned about hotel rooms again. Wendy encouraged her to keep calling the hotels because it seems like pipeline crews are starting to leave. Shyla asked if the Board wanted Happy Elephant, the Asian food truck. She said as of now, we have Sausage Shack, T's Traveling Table, Citrus Cyclones, Prairie Fire, Knights of Columbus, Lutherans, Assembly of God, Gamma Beta, and Holy Groundz. Alyse asked about the new hot dog truck that's been around town. Shyla said that Steve Carnival is the man running it and that she told him no this year only because we don't allow duplicate menu items but if he was still wanting to next year he could apply. There was discussion on Happy Elephant. Eddie said to ask them to come. The Board agreed. Shyla said she ordered 4 scooters from St. Vincent Medical Supply in Billings, MT and needs someone to pick them up. Alyse said she could Tuesday before Fair.

7:43pm Sherry joined the meeting via phone call.

Eddie told her what the Board agreed upon. She said she would talk to her daughter and get back to him.

7:44pm Sherry left the phone call and meeting.

Shyla said the Game Worden wants to bring a trailer. Eddie said they've done it in the past and it's a cool display. Lion's Club is not doing Bingo but 3 of the members would like to volunteer themselves to drive the trolley. Eddie thinks we should run the trolley Thursday as well. Pat said she would drive it Thursday night. Alyse asked about tents. Eddie said we need to speak for the county's three. Alyse asked about the pickup in miles city. Shyla said her dad picked it up last year and would probably do it again. Eddie talked about Dodge doing a giveaway. Shyla asked if Wendy, Lisa, and Alyse would help with breakfast again. Wendy and Alyse said yes and Eddie is going to talk to Lisa. Wendy asked when we do breakfast. Shyla said Thursday and Friday at 6:00am. Wendy asked how many brats Eddie needs. Eddie said 150 each day so 300 total. Shyla asked about Eddie sponsoring the beer. Eddie said its only \$200 per day so he was fine with it. Shyla said she hasn't heard from Gamma Beta in awhile. Alyse said we need to sure they will open at 10:00am on Friday. Wendy asked about Polly Davis wanting the Pro Cleaners to stay through the Derby. Shyla said she would just give Polly their number to call and ask. Shyla asked if Junior Barrels is just on Sunday and asked if we are doing Mutton Bustin again. Eddie said yes to both, 15 Mutton Busters per day. Eddie is taking care of getting the sheep. Shyla made sure she had the right amounts for Junior Barrel and Mutton Bustin prize money. Eddie thinks we need to give Doug and Randi Wentz and EMTs some sort of award, he thought maybe a buckle would be good. There was discussion on this. Alyse thinks we should do something other than a buckle. Shyla thinks the Montana Silversmith feathers would be good. The Board agreed. Shyla asked if we were having a Calcutta for the Xtreme Bull Ride. Eddie said no. Shyla asked if she could do a Facebook giveaway again this year. The Board said yes. Shyla said the Dog Show (2:15-3:15pm) wants to move their location to the grandstands. Eddie said they can if they are done and out of there by 3:00pm because the Breakaway Roping Slack is that afternoon as well, if not they will have to just stay where they are at. Shyla said she would give them that option. Wendy asked about a meet and greet. Shyla said Patricia Morford, ISA Agent will find that information out during her "pre show rundown".

8:52 PM ADJOURN

Eddie Coulter made the motion to adjourn the meeting. Wendy Wagner seconded the motion. 3 Ayes. 0 Nays. 1 Absent. The motion carried.

Next Board Meeting, Monday August 5, 2019

ADJOURN:
s/Alyse Webber, Chairman

ATTEST:
s/Shyla Hadley, Fairgrounds Manager