Job Posting

Title: Livestock Manager

Position Summary

The purpose of this position is to supervise all aspects of Agriculture and Livestock competitive events for during the Fair and throughout the year.

Essential Functions and Responsibilities

1. Oversee and coordinate competitive livestock related events to include scheduling, barn oversight and overall livestock operations and logistics.
2. Work with the management team, staff and other contributors to develop, budget, and implement a financially successful annual Central Florida Fair.
3. Serve as Manager overseeing the aspects/meetings and operations of assigned Livestock Committees.
4. Maintain a strong working relationship with the Department of Agriculture, FFA and 4H leadership and other fairs and livestock shows and various organizations that support and promote agriculture.
5. Develop and maintain accurate operational procedures pertaining to livestock competitions and manage staff to maintain detailed exhibitor databases. ShoWorks experience is a +
6. Manage and supervise staff in livestock departments including the hiring of seasonal staff and setting performance standards to meet division goals and objectives.
7. Determine guidelines for and negotiate terms and conditions of livestock contracts including judges' and professional services contracts.
8. Work closely with the entry management program development, entry book revisions, registration and compliance.
9. Understand principles of biosecurity and animal husbandry; work closely with Central Florida Fair, regulating bodies and authorities to maintain best practices and standard operating procedures.
10. Work with Fairgrounds sales and event staff to support livestock events and activity; assist in the pursuit/recruitment of future shows and sponsorship.
11. Respond to inquiries from and regarding competitive exhibitors.
12. Oversee, coordinate and prepare the annual Premium Book with the assistance of the committees and the superintendents.

Projects

1. Assists in the planning of select events including livestock awards and competitions including Livestock Auction.

Skill Requirements

1. Excellent customer service skills: Must treat all exhibitors with courtesy and respect and be willing to go above and beyond while assisting them with their entry needs.

2. Strong planning skills: Able to manage multiple projects simultaneously; determines project urgency in a meaningful and practical way; uses goals to guide actions; organizes and schedules people and tasks.
3. Impeccable accuracy: Able to perform work and job function with precision and accuracy; realizes that errors can have a significant impact on desired results and is able to avoid errors in almost all circumstances.
4. Effective project management skills: Able to develop plans that are effective in attaining established goals; garners resources and defines processes to complete a project; manages progress and implements mid-stream changes as needed.
5. Excellent interpersonal communication skills: Able to relate effectively to a wide range of people, personalities and demographics; is able to "connect" on a professional level with others in a variety of circumstances so that others are comfortable.
6. High energy level: Able to respond well to demands on time and generally works at a brisk pace while not compromising quality of work; good time utilization and a capacity for a fast-paced environment.
7. Strong understanding of policies and procedures: Able to act in accordance with established guidelines; communicates and enforces organizational policies and procedures.

Educational/Experience Requirements

- Bachelor's degree preferred, preferably in an agriculture related field
- Experience with livestock show competitions and livestock judging
- Knowledge of animal husbandry principles and experience with 4-H and FFA. Minimum of 3 years of experience with supervision and management

Job Complexity

This position requires a high level of judgment, analytic ability and creativity, such as investigating moderately complex problems or situations, analyzing information and communicating recommended solutions.

Supervisory Responsibilities

This position has direct supervisory responsibility over seasonal employees.

Supervision Received

This position receives direction from the President/CEO and Central Florida Fair Board of Directions, who will establish broad goals. The employee participates heavily in setting work objectives.

*****To apply, send the posted application and your resume to Shawn@CentralFloridaFair.com. Resume submission will be open until positon is filled. Thank you for your interest.