2019
FLORIDA FEDERATION OF FAIRS
ANNUAL CONVENTION
AND
IAFE ZONE 2 MEETING

May 16-18
Renaissance Resort and World Golf Village
500 S. Legacy Trail, St. Augustine, FL
May 15
Giles Ellis Memorial Golf Tournament
and Mix & Mingle Haunted Pub Tour

Florida Federation of Fairs - Convention and IAFE Zone 2 Meeting

May 15, 2019 – Golf Tournament and Mix & Mingle Haunted Pub Tour
May 16 – 18, 2019– Convention and Zone 2 Meeting
The Renaissance World Golf Village Resort, St. Augustine, FL

ALL CONVENTION INFORMATION CAN BE FOUND ON THE WEBSITE AT www.floridafairs.org
Under Events/2019 Convention and IAFE Zone 2 Meeting

ALL CONVENTION REGISTRATION & INFORMATION AVAILABLE ONLINE

https://www.floridafairs.org/p/events/florida-federation-of-fairs-conventionsiafe-zone-2-meetings/2018-fff-convention-and-iafe-zone-2-meeting

You can register and pay online with a credit card or send a check with the form.
Please note – Discounted Pre-Registration available through May 1st - Registration fees increase after May 1st.
All Registrations after May 1st will be handled at the Convention and will be an additional $25 per person.

HOTEL RESERVATIONS

PLEASE make your hotel reservations early. Hotel Reservations can be made by calling **800-468-3571**. To ensure the group rate of 139.00 per guestroom, you must identify the group name, FFFFFFA, and make your reservation **no later than April 15, 2019**. **Please note: The room block may fill prior to this date so it is recommended that you make your reservation as soon as possible.** You can also make your reservations through the link to their online reservation system on our website at www.floridafairs.org under Event/2019 Convention and IAFE Zone 2 Meeting. Reservations Link **Book your group rate for FL Federation of Fairs And Livestock Shows Annual Convention 2019** ** please note that you will be about to select your room type AFTER you select the Rate.

ASSOCIATE AND TRADE SHOW REGISTRATION

Associates can now register and reserve a Trade Show Booth on our website. www.floridafairs.org
Trade Show Booth Space - $300 includes one 110 electrical outlet
Registration - $150 for basic registration required for each person.

GILES ELLIS 19TH ANNUAL MEMORIAL GOLF TOURNAMENT

WEDNESDAY, MAY 15TH –

St. John's Golf and Country Club, 205 Saint Johns Golf Drive, St. Augustine, FL. Golf Tournament registration can be requested online with your convention registration or by downloading the Golf Registration flyer from our website at www.floridafairs.org

MIX 'N MINGLE HAUNTED PUB TOUR

Our third Mix 'N Mingle is Wednesday, May 15th from 6:30—9:30 pm and is a Haunted Pub Tour in St. Augustine.
$50 per person—includes bus, dinner, and tour
This is a fun event for ALL ages as well as a great chance to meet new people.

SPONSORSHIPS

We welcome your support of the Federation with a Sponsorship for the Convention.
A Sponsorship Opportunity Flyer can be found on our website. You can also indicate your interest in a sponsorship on the online registration form and we will contact you.

OTHER CONVENTION OPPORTUNITIES

Make the most of this year's convention. Be sure to participate in these activities-information is on website.

Welcoming Committee Participation Form
Auction Donation Form
Hospitality Suite Donation Form
FFF Directory Cover Photo Contest Rules and Entry Form
YPI Institute of Fair Management Scholarship
YPI Convention Registration Scholarship Application
FL Fair Convention Registration Scholarship Form

Zone 2 Attendee Scholarship Application
YPI Charity Fundraiser and YPI Grant Applications
Don't' forget to send in your Photos for the Year in Review at the Gala
To honor those who have passed away send information to cheryl@floridastatefair.com

Florida Federation of Fairs - Convention & IAFE Zone 2 Program—TENTATIVE
"It's SHOWTIME!"

WEDNESDAY MAY 15, 2019

11:00 ***GILES ELLIS MEMORIAL GOLF TOURNAMENT*—**St. John's Golf & Country Club
205 Saint Johns Golf Drive, St. Augustine, FL.
Registration-11:00, Lunch-11:30, Shotgun Start-1:00, Tournament Dinner-5:30
6:30-9:30 Mix and Mingle Event Haunted Pub Tour—bus leaves hotel at 6:30 -
9:00-11:00 GREEN Room Open—**G=Gather, R=Reunite, E=Entertain, E=Excite, N=Nightly**

THURSDAY MAY 16, 2019

8:30-1:30 Trade Show Set-up (Vendors Only)
9:00-4:00 Registration Open
10:00 Federation Board of Director's Meeting
1:30 Associate Meeting in the Trade Show
1:00-2:30 **SECURITY/EMERGENCY PREPARDEDNESS WORKSHOP–**
The Federation feels that this workshop is so important that it is recommended EVERYONE attend!
2:30 First Time Attendee Networking Session
2:30-5:30 **Trade Show Open**—* dedicated time
2:30-5:30 **Silent Auction Open**
4:40 Showcase in the Trade Show
5:20 Door Prize Drawing in the Trade Show
5:30-6:00 Welcome Zone 2 Reception
Dinner on your own
8:00—9:00 Registration Open
9:00 **President's Party and Auction** Join Us as we honor this year's Federation President Paul Davis
Featuring "Hollywood Nights" - dress in your "best" Hollywood attire!
11:00-12 GREEN Room Open—**G=Gather, R=Reunite, E=Entertain, E=Excite, N=Nightly**

FRIDAY MAY 17, 2019

8:30-5:00 Registration Opens
8:30-9:30 **Educational Workshops**
1. IAFE Institute Class – Agriculture – Part 1
2. Becoming A Better Boss
3. Working With Your Midway For A Successful Event
4. Getting The Message Out Through The Media—Part 1

8:30- 9:00 **Discussion Session 1** All discussion topics are 30 minutes long
1. Chapter 616—Overview and Requirements
2. Social Media For Beginners
3. Evaluating Vendors During Your Event
4. Pre-Fair Promotions & How To Get More People In Your Fair

9:00-9:30 **Discussion Session 2** All discussion topics are 30 minutes long
1. Concessions—Flat Fee versus Percentage
2. Creating Community Give-Back Programs On Any Budget
3. Volunteers— Recruitment to Best Practices
4. Setting Controls and Getting A Handle On Complimentary Tickets

9:30-9:45 Coffee Break in the Workshop Area
9:45-10:45 **Educational Workshops**
1. IAFE Institute Class – Agriculture – Part 2
2. Board Governance
3. How To Breathe Life Into Your Fair
4. Getting The Message Out Through The Media—Part 2

9:45-10:15 **Discussion Session 3** All discussion topics are 30 minutes long
1. Nor Your Ordinary Sponsorship
2. Augmented Reality At Your Fair—New IAFE Program FREE to Fairs
3. Have Your Seen Your Fair?
4. Pageants And Fairs

10:15-10:45 **Discussion Session 4** All discussion topics are 30 minutes long
1. Season Passes—What's Included & Costs Involved
2. Tips & Tools for Engagement In Your Community
3. Service Animals, Companion Animals, and ADA Laws
4. Keys To Showcase Your Grounds Entertainment For Bigger Impact

11:00-12:15 **Opening Session**
Opening Keynote
Speakers—Aaron Aljejandro—Executive Director, Texas FFA Foundation
12:15-5:30 **Trade Show Open** (*dedicated time 12:15—3:15)
12:15 **Lunch In The Trade Show—**Grab a bag lunch and enjoy the trade show. Be prepared for some awesome showcases and THE GREAT CASH GIVE AWAY! Continuous showcases and drawings throughout the trade show.
3:00-3:15 Refreshments in the Trade Show

3:15-4:15	**Educational Workshops**
	1. Managing Livestock Auctions—From Start to Finish
	2. People, Profits, & Quality: Minding Your P's and Q's
	3. Competitive Edge—Get It! Use It! Share it!
	4. Sows, Stitches, Sunflowers and Everything In-Between
4:30-5:30	Happy Hour In The Trade Show
5:30	Trade Show Closes & Silent Auction Closes
	Dinner On Your Own
10:00-midnight	Green Room open **G=Gather, R=Reunite, E=Entertain, E=Excite, N=Nightly**

SATURDAY MAY 18, 2019

8:30-4:00	Registration Open
8:30-9:30	**Zone 2 Business Meeting**
8:30-9:30	Associate Meeting in the Trade Show
8:30-9:30	Coffee and pastries in the Workshop Area
9:30-10:30	**Educational Workshops**
	1. Animal Welfare or Animal Rights—The True Story—Protecting The Culture of Our Fairs & Shows—Part 1
	2. New Ways To Sell Advanced Tickets
10:30-10:45	Coffee Break in Workshop Area
10:45-11:45	**Educational Workshops**
	1. Animal Welfare or Animal Rights—The True Story—Protecting The Culture of Our Fairs & Shows—Part 2
	2. Promotions That Have A Positive Impact
12:00-1:30	**Lunch and Business Meeting and Showcase**
1:30-3:30	**Trade Show Open** * dedicated time—**LAST CHANCE IN THE TRADE SHOW!**
1:30-2:00	Silent Auction Open
2:00	Silent Auction Closes and bid winners announced (registration open for payment)
3:20	Final Door Prize Drawing
3:30	Trade Show Closes
1:45-2:45	**Educational Workshops**
	1. What's Fair In Leadership
	2. How Do You Find Time To Make Your New Ideas A Reality?
	3. Four Things You Need To Know About Negotiating A Great Deal With Professional Grounds Acts
	4. Beyond Banners—Sponsor Demands In Today's Fast Paced Environment
3:30-4:00	Board Meeting
6:00	Hospitality Hour/Reception – Cash Bar / Strolling showcases during Hospitality Hour/Reception
6:30	Doors to Gala Hall Open (Open seating—no assigned tables unless reserved with registration)
7:00-9:00	**LIGHTS! CAMERA! GALA!-** Think Hollywood and a Night At The Oscars! Dress to impress at our annual Awards Gala. We will laugh, dance, and enjoy a great time as we honor YOU - the Oscar winners of our industry; A Showcase & Awards
9:15-12:00	GREEN Open - **G=Gather, R=Reunite, E=Entertain, E=Excite, N=Nightly**
9:15	Toast to the Incoming President, Hall of Fame Recipient and Associate of the Year

FLORIDA FEDERATION OF FAIRS AND LIVESTOCK SHOWS

68th Annual Convention & IAFE Zone 2 Meeting – Renaissance World Golf Village, St. Augustine, FL
May 16 – 18, 2019
Golf Tournament – May 15, 2019 / Haunted Pub Tour – May 15, 2019

Florida Fair Pre-Registration Form

Please note: Fairs are encouraged to use our new on-line Registration at www.floridafairs.org.

Name of Fair _____
Contact Person _____ Phone# _____
Address _____ City _____ St _____ Zip _____
Email for Contact Person: _____
Emergency Contact Information for Person Above:_____ _____
*We will consider the contact person listed above as the emergency contact for all the people registered below.

Registration includes registration for convention, President's Party, Friday lunch, Friday Night Happy Hour in the Trade Show, Saturday lunch, Saturday Gala, Trade Show admittance, and all educational sessions.

Please indicate with a * which attendees are **first time** attendees.
Please indicate with a ** which attendees are between the **ages of 18 – 40** for our Young Professional Initiative Program

Please **print** names for name badges (first, last)	Pre-Registration - **Before May 1st**	
	Fairs Under 150,000 attendance	**Fairs over 150,000**
1st Attendee: _____	1 @ $225. = _____	1 @ $250 = _____
2. _____	1 @ $225. = _____	1 @ $250 = _____
3. _____	1 @ $225. = _____	1 @ $250 = _____
4. _____	1 @ $225. = _____	1 @ $250 = _____
5. _____	1 @ $225. = _____	1 @ $250 = _____
6. _____	1 @ $225. = _____	1 @ $250 = _____
7. _____	1 @ $225. = _____	1 @ $250 = _____
8. _____	1 @ $225. = _____	1 @ $250 = _____

Please indicate if you would like to **reserve a table for the Gala**–1table $100; 2 tables $200; 3 tables $300 - _____
Please indicate if you would like to **Register for the Mix & Mingle Haunted Pub Tour** – Tickets are $50 each - _____
Please indicate if you would like to do one of the following: **Be A Friend of the Federation Sponsor** - $200 - _____
Please indicate if you would like to make a **Donation to the Auction** - $50, $100, $150, or $200 - _____
Please indicate if you would like to make a **donation to the Hospitality Suite** - $50, $100, $150, or $200 - _____
Please indicate if you would like to make a **donation to the YPI Charity Drive** - $50, $100, $150 or $200 - _____

Use additional pages/copies if needed for more names **Total DUE = _____**

PLEASE NOTE: Pre-Registration closes **May 1st.** After that date, all registrations will be handled on site at the Convention Registration desk and will be **an additional $25.** for each additional person.

One Day Registrations will also be handled at the Convention and will be at a rate of **$125.**

Refunds will **NOT** be given for cancellations after **May 1st.**

Mail w/ check to: **Lisa Hinton**, FL Fed. of Fairs, 12802 Balm Boyette Road, Riverview, FL 33579
Or fax to: 888-233-1501 with credit card approval info below or note that check is being mailed
Or email to: lisahinton@floridafairs.org with note that check is being mailed.

TO PAY BY CREDIT CARD: *Name exactly as it appears on card (with company if listed)*_____

Billing address if different than above) _____*Zip:*_____

*Credit Card Number:*_____ *Security Code:* _____

*Circle one: AMEX VISA MC DC Exp. Date:*_____ *Signature:* _____

FLORIDA FEDERATION OF FAIRS AND LIVESTOCK SHOWS, INC.

VOTING DELEGATES 2018-19

Each Fair that is an active member of the Florida Federation (2018-19 dues paid) is entitled to TWO Delegates, one vote per Delegate at the Annual Meeting of the Federation and for any issue that needs to be voted on throughout the year.

Our Charter states that **only voting Delegates may be elected to the Board of Directors**. If there is an individual at your Fair that you would like to be considered as a Director for the Federation, he or she ***MUST* be the designated voting Delegate**. **It is also important that you indicate the Voting Delegates "years of service" on your Fair Board – both as a Board member and/or as a staff member. In order to serve on the Federation Board a person must be a senior manager with a member fair association for a period of not less than five (5) years, or must be on the board of a member fair association for a period of not less than ten (10) years, provided, however, that no more than two (2) of non-fair management persons shall be eligible to serve on the Board of Directors at any one time.**

The Federation Annual Business Meeting will be held at the Renaissance World Golf Village, St. Augustine, FL on Saturday, May 18th at 12 noon at the luncheon concurrent with the annual Florida Federation of Fairs Convention.

Please provide the following information and return it to the FFF office as soon as possible but **no later than March 1st.**

NAME OF FAIR:_____

OFFICIAL DELEGATES:

Name:_____Title: _____
(Years of Service on Board:_____Years of Service as Staff:_____)
_____PLEASE CHECK HERE IF THIS PERSON IS INTERESTED IN SERVING ON THE FEDERATION BOARD OF DIRECTORS SOMETIME IN THE FUTURE

Name:_____Title: _____
(Years of Service on Board:_____Years of Service as Staff:_____)
_____PLEASE CHECK HERE IF THIS PERSON IS INTERESTED IN SERVING ON THE FEDERATION BOARD OF DIRECTORS SOMETIME IN THE FUTURE

ALTERNATE DELEGATES:

1st Alternate's Name:_____Title: _____
(Years of Service on Board:_____Years of Service as Staff:_____)

2nd Alternate's Name: _____Title: _____
(Years of Service on Board:_____Years of Service as Staff:_____)

Signature of person supplying this information:_____

Title: _____Date: _____

Return by March 15th to:

Florida Federation of Fairs
Lisa Hinton, 12802 Balm Boyette Road, Riverview, FL 33579
Or Email to lisahinton@floridafairs.org or Fax to (888) 233-1501

2019 Federation/IAFE Zone 2 Donation Form

In order to keep the cost of our event as reasonable as possible, we appreciate everyone's help in sponsoring various events and/or making donations to the different events held during the Convention/Zone 2 Meeting.

Name of Fair/Company: _____
Email address: _____Phone:_____
Mailing Address:_____ City: _____State: ____Zip:_____

Please check the items below that you would be interested in contributing to:

_____ Friend of the Federation Sponsorship ($200 – business) ($150 personal)

_____ Donation to purchase an Auction Item in your name
- **____ $50**
- **____ $100**
- **____ $150**
- **____ $200**
- **____ We will bring an auction item ($50 minimum value)**

_____ Donation to the Hospitality Suite
- **____ $50**
- **____ $100**
- **____ $150**
- **____ $200**
- **____ We will bring product for the suite**

_____ Donation to the YPI Charity Fundraiser
- **____ $50**
- **____ $100**
- **____ $150**
- **____ $200**
- **____ We will bring an item to donate**

_____ Purchase tickets to the Wednesday Night Mix and Mingle Haunted Pub Tour
#_____ tickets at $50 each (not available on site unless spots are open on the bus)
Names of attendees: _____
_____

Click Here to Make A Donation Or Pay For Any Of The Above – please specify in the description which events you are donating to.

Or, mail this form with a check to: **Lisa Hinton**
12802 Balm Boyette Road
Riverview, FL 33579
Or email to: **lisahinton@floridafairs.org**
Or fax to: **888-233-1501**

THANK FOR YOUR SUPPORT!

SPONSORSHIP OPPORTUNITIES

2019 Florida Federation of Fairs Annual Convention/Zone 2 Meeting

***** PLEASE NOTE: Due to changes in the Convention Program this year, ads may be presented as digital ads on LED screens instead of ads in the printed program.**

PLATINUM SPONSORSHIPS - $4,500 and above

President's Party

Opening Night party to honor the outgoing president –includes showcases, dessert, and dancing! The most prestigious event at the Convention/Zone 2 Meeting.
Investment - $4,500

Level 1 Benefits include:

- **Full page ad in Program (Back Outside cover) ****
- **Signage at the event**
- **Signage on the Sponsor Board during Convention**
- **Listing on materials printed for event**
- **Listed on the Federation web site**
- **Opportunity to place promotional items at tables**
- **Emcee recognition during event**

GOLD SPONSORSHIPS - $2,000 - $4,499

Convention Tote Bag Sponsorship

Opportunity to have your name and logo on tote bag distributed to all attendees!
Investment: $3,000 for exclusive sponsorship or $2000 co-sponsorships (Level 3)
Plus benefit of Logo on tote bag

Friday Night Happy Hour In The Trade Show

Friday Night Showcase Extravaganza to showcase a variety of showcase acts –includes showcases, dessert, and entertainment! Benefits include:
Investment - $2,500

Opening Session and Keynote Speaker

Keynote speaker to get the Convention underway!
Investment - $2,500

Annual Gala

Saturday night's dinner to welcome the new President includes awards for scholarships, Associate of the Year and the Hall of Fame percipient.
Investment: $2,500

Luncheon – Presenting Sponsor (two luncheons available)
Showcases and lunch provided – get to know your fellow Fair members and Associates.
Investment - $2,500 for both or $1,500 each (Level 3)

Hospitality Suite ($2000) (New name for 2019)**
Opportunity to present the Hospitality suite
Investment: $2,000

Educational Workshop
The reason we are here! Teach and be taught.
Investment - $2,000 for both or $1250 each (Level 3)

Round Table Discussions
Another way to learn from each other
Investment - $2,000 for both or $750 each (Level 4)

Convention Notebook Sponsorship
Opportunity to have your name and logo on notebook or promotional item distributed to all attendees.
Investment: $2,000 sponsorship or 2 - $1250 sponsorships (Level 3)
Plus benefit of logo on notebook

Level 2 Benefits include:

- **Full page ad in Program ****
- **Signage at event**
- **Signage on the Sponsor Board during Convention**
- **Listed on the Federation web site**
- **Opportunity to place promotional items at event**
- **Emcee recognition during event**

SILVER SPONSORSHIPS - $1,000 - $1,999

Name Badge Sponsorship
Opportunity to have your name and logo on name badges.
Investment: $1500 or provide name badge pouches and $750 cash (Level 4)

Key Card Sponsorship (must be included with a Level 1 or 2 sponsorship)
Opportunity to have your name and logo on the hotel room keys.
Investment: $1500

Great Cash Give-Away Sponsorship
Opportunity to have your name and logo on all information for the event and help present cash at the event.
Investment: $1500

Incoming President's, Hall of Fame, & Associate of Year Recipient Toast
Opportunity to sponsor the toast held in the Hospitality Suite.

Investment: $1,000

Zone 2 Welcome Reception
Opportunity to welcome our Zone 2 guests at a reception for all convention attendees.
Investment: $1,000.

Trade Show Refreshment Breaks
Opportunity to sponsor the refreshment breaks in the trade show.
Investment: $1,000 for full sponsorship or $500 for co-sponsorship

Scholarships
Help send someone to the Annual Convention! Scholarship.
IAFE Institute of Fair Management Scholarship - $1,000
Federation First Time Attendee Scholarship – 4 at $500 (Level 4)
YPI to Attend Convention Scholarship – 4 at $500 (Level 4)
Zone 2 to attend Convention Scholarship - $1,000
Associate Sponsorship to Choose and Send Zone 2 Attendee to Zone 2 Meeting - $1,000*
*Plus benefit of introducing Scholarship winner

Level 3 Benefitsinclude:

- **3/4 page ad in Program ****
- **Signage at event**
- **Signage on the Sponsor Board during Convention**
- **Listed on the Federation web site**

BRONZE SPONSORSHIPS - up to $999.

Coffee Stations
Break between sessions.
Investment - $500

Agriculture Awards
Federation awards presented to Ag Contest winners.
Investment - $500

Stem Awards
Federation awards presented to Stem Contest Winners.
Investment - $500

Trade Show Co-Sponsorships
Opportunity to sponsor the Trade Show which is open to all attendees.
Investment - $500 (Maximum of 6 sponsors)

Year in Review
Slide shown during Gala.
Investment - $500

Directory Photo Contest
Contest for Fairs to enter photos for next year's Directory Photo Contest.
Investment - $500

Door Prizes Sponsorship
Opportunity to help fund door prizes for all attendees.
Investment - $250 (multiple sponsorships available)

Friends of Federation
Showing your support and helping to keep costs down.
Investment - $200 (Corporate) $150 (Personal) (multiple sponsorships available)

Level 4 Benefits include:

- **Quarter page ad in Program ****
- **Signage at event**
- **Signage on the Sponsor Board during Convention**
- **Listed on the Federation web site**

OTHER SPONSORSHIP OPPORTUNITIES

Auction Donation
Auction items or cash donations are always welcome.
Investment - $50+ or item

Hospitality Suite Donation
Cash donations or product donations are always welcome.
Investment - $50+ or product

Other Sponsorship Benefits include:

- **Listing on auction item or signage at event**

We appreciate you and all you do!

If you have any questions please contact:
Lee Bakst, Federation Sponsorship Chair
813-752-9194
lee@flstrawberryfestival.com

Florida Federation of Fairs and Livestock Shows, Inc.
2018 CONVENTION SPONSORSHIP REPLY SHEET

Company/Organization: _____

Contact Person :_____

Address: _____City/State/Zip:_____

Phone Number: _____Email:_____

_____ Yes, we would like to be a 2018 Convention Sponsor. Please put us down for:

Presenting Sponsorships:
_____ President's Party ($4500) (a co-sponsorship with Florida Dairy Farmers)
_____ Friday Night Showcase Extravaganza ($5,000)
_____ Opening Session/Keynote ($2500)
_____ Annual Gala ($2500)
_____ Both Friday and Saturday Luncheons ($2500 for both)
_____ Friday Luncheon (___$1500 or ___$1000 each for 2 co-sponsorships)
_____ Saturday Luncheon (___$1500 or ___$1000 each for 2 co-sponsorships)
_____ Educational Workshop Sessions - $2000 for all or 2 co-sponsorships of $1250 each
_____ Round Table Discussions - $2000 for all or 2 co-sponsorships of $1250 each
_____ Convention Tote Bag Sponsorship ($3,000 for exclusive sponsorship or 2 $1500 co-sponsorships)
_____ Convention Notebook Sponsorship ($2,000 sponsorship or 2 $1,250 co-sponsorships)
_____ Name Badge Sponsorship ($1500 or provide name badge pouches and $750 cash)
_____ Hospitality Suite ($1000)
_____ Incoming President's, Hall of Fame, & Associate of Year Recipient Toast ($1000)
_____ Zone 2 Welcome Reception ($1000)
_____Trade Show Refreshment Breaks –(___2 breaks at $1000 per break or ____ 2 - $500 co-sponsorships per break)
_____ IAFE Institute of Fair Management Scholarship ($1000)
_____ Federation 1st Time Fair Attendee Convention Scholarships -$1000 or 4 $500 co-sponsorships
_____ YPI Scholarships – $1,000 or 4 $500 co-sponsorships
_____ Zone 2 Attendee Scholarships – $1000 or 2 $500 co-sponsorships
_____ Coffee Stations – $500 (multiple sponsorships available)
_____ Trade Show Co-Sponsorships (___$500 each – max. of 5 sponsors)
_____ What A Great Idea Display – ($500)
_____ Year in Review Presentation ($500)
_____ Directory Photo Contest – ($500)
_____ Door Prizes Sponsorship - ($250)
_____ Friends of the Federation - ($200)
_____ Auction Donation – ($50 - $100 – $150 - $200 or provide an item)
_____ Hospitality Suite Donation – ($50 - $100 – $150 - $200 or provide an item)
_____ Please contact us about creating a new sponsorship

Please Indicate:
_____ Our check is enclosed _____ Please send us an invoice _____ Charge to credit card – info below
All sponsorships must be finalized by April 1st for printing purposes.

Please return to: Lisa Hinton, Florida Federation of Fairs, 12802 Balm Boyette Road, Riverview, FL 33579
Or Fax to 888-233-1501 or email to lisahinton@floridafairs.org

TO PAY BY CREDIT CARD: Name as it appears on credit card:_____
Billing Address with zip code:_____
Credit Card Number: _____ Security Code:_____
Circle one: VISA MC DC AMEX Exp. Date:_____
Signature:_____

Directory Cover Photo Contest
Florida Federation of Fairs

Please note: This contest is for Florida Fairs only since the photos will be used on the front of the next year's Florida Directory.

The purpose of the photo contest is to design a cover for the Florida Federation of Fairs membership directory using photographs submitted by member Fairs. Photographs should be of activities during the Fair or other Fair related events. Please obscure the name of your Fair or your Midway in any photograph.

Four photos will be chosen to be used on the cover of the next year's Directory. All 4 photos chosen will be treated equally and the winners will be announced at the luncheon on Saturday during the Annual Convention.

Please note and adhere to the following rules for the Photo Contest:

- Only one photograph may be submitted by each member Fair.
- Photo must be at least 4" x 6" and no more than 8" x 10"
- Photo must be mounted on a single, medium weight 8.5" by 11" poster board or like material (without captions). It is not the intent that these be professionally mounted, just that they be mounted for display per the instructions above.
- Photo must ALSO be submitted in digital format on a CD/DVD/flash drive.
- If submitting a photograph of an individual please obtain their permission for reproduction of the photograph – see statement at the bottom of this page.
- Please submit all materials in an envelope by 5:00 p.m. Thursday of the convention at the Convention Registration Desk. If photograph can not be delivered to the hotel, contact the Federation office to make other arrangements.
- This entry form with information below MUST be attached to the back of the mounted photo along with the CD/DVD/Flash drive.

Photograph and CD/DVD/Flash Drive will not be returned. All submissions will become the property of the Florida Federation of Fairs with the right to use in association related publications

***This form must be attached to the* back of the photo: (name of Fair will be covered)**

Name of Fair:_____

Address:_____

City, State, Zip:_____

Telephone #:_____

Website/email address:_____

Include (when submitting a photo of an individual): AUTHORIZATION TO REPRODUCE
When children are included in the photograph you MUST supply their names.
This will certify that the person or entity named below consents and authorizes the Florida Federation of Fairs to reproduce the attached photograph, and that the named will indemnify, defend and hold the Florida Federation of Fairs harmless from any suit, claim or demand arising from the reproduction of the photograph.

*Name:*_____

*Address:*_____

_____

*Dated:*_____

Signature: _____*Printed Name:*_____

Federation Welcoming Committee

This is a great way to get everyone involved in the Convention!

This year's Welcoming Committee wants to make everyone feel "Welcome" at the Convention while also assisting with directions to meeting locations, etc. and ***WE NEED YOUR HELP!***

And it couldn't be any easier than this…..Two ways to sign up to help:

Click Here To Sign Up For Volunteering - It's fast – it's easy – try it!
Or fill out the form below and return it as soon as possible but no later than May 1st.

WITH EVERYONE'S HELP – WE WILL HAVE A GREAT CONVENTION!

Name of Fair/Company_____

Contact Person_____

Phone Number:_____Email:_____

Please indicate which day(s) you will be at the convention and available to help:

Thursday, May 16

_____ 12 noon – 1:30 pm – Greeter/Welcome attendees in Hotel Lobby
_____ 1:30 – 3:00 pm – Greeter/Welcome attendees in Hotel Lobby
_____ 3:00 – 4:30 pm – Greeter/Welcome attendees in Hotel Lobby
_____ 12:45 – 1:30 pm – Monitor Badges/Workshop
_____ 1:30 – 2:30 pm – Monitor Badges/Workshop
_____ 2:15 pm – 3:30 pm – Monitor Badges at Trade Show Entrance/pass out door prize tickets
_____ 3:30 pm – 4:30 pm - Monitor Badges at Trade Show Entrance/pass out door prize tickets
_____ 4:30 pm – 5:30 pm – Monitor Badges at Trade Show Entrance/pass out door prize tickets
_____ 8:45 pm – 10:00 pm – Pick up tickets Monitor Door for President's Party

Friday, May 17

_____ 10:30 – 12:00 noon – Monitor Door for Opening Session –put sponsor materials on chairs
_____ 12 noon – 1:45 pm – Pick up tickets in Trade show for Luncheon (at luncheon lines)
_____ 12 noon – 1:30 pm – Monitor Badges at Trade Show Entrance/pass out tickets
_____ 1:30 pm – 3:00 pm - Monitor Badges at Trade Show Entrance/pass out tickets
_____ 3:00 pm – 4:15 pm - Monitor Badges at Trade Show Entrance/pass out tickets
_____ 4:15 pm – 5:30 pm – Pick Up Tickets for Happy Hour at Trade Show Entrance

Saturday, May 18

_____ 11:45 am – 1:00 pm – Monitor Door and pick up tickets for Luncheon/sponsor materials on tables
_____ 1:30 – 2:30 pm - Monitor Badges at Trade Show Entrance/pass out door prize tickets
_____ 2:30 – 3:30 pm - Monitor Badges at Trade Show Entrance/pass out door prize tickets
_____ 6:00 pm – 7:15 pm – Monitor Door and pick up tickets for Gala (put sponsor items on tables)

PLEASE RETURN BY May 1st TO: **Rita DeMier Lincoln**
South Florida Fair
PO Box 210367
West Palm Beach, FL 33421
Or email to: **rita@southfloridafair.com**

19th Annual Giles Ellis Memorial Golf Tournament
May 15, 2019

FORMAT: 4 Man Scramble
Entry: $125.00 per player
Entry Deadline: May10th, 2019

Registration/Lunch – 11:30am to 1:15 pm
Shotgun Start – 1:30 pm
Dinner & Awards immediately following play

St Johns Golf & Country Club
205 Saint Johns Golf Drive, St Augustine Fl 32092

Entry fees include greens fees, cart, range balls, FREE DRINKS on the course, Lunch, Dinner & Prizes

Sponsorship Opportunities

Title Sponsor - $ 2,500.00
Includes signage at Registration, recognition in program (if received in time), (4) Hole Signs, (8) Players,

Gold Sponsor - $ 1000.00
Includes signage at Registration, recognition in program (if received in time), (2) Hole Signs, (4) Players.

Silver Sponsor - $750.00
Includes signage at Registration, recognition in program (if received in time), (1) Hole Sign, (4) Players.

Bronze Sponsor - $250.00
Includes signage at Registration, recognition in program (if received in time), (1) Hole Sign, (1) Player.

Drink Cart Signage - $400.00

Hole Sign - $100.00

I agree to a:
- ☐ Title Sponsorship
- ☐ Gold Sponsorship
- ☐ Silver Sponsorship
- ☐ Bronze Sponsorship
- ☐ Drink Cart Sign
- ☐ Hole Sign

Sponsor's Name: _____
Contact Person: _____
Address: _____
City: _____ **St:** ____ **Zip:** _____
Telephone: _____

Signed: _____ **Date:** _____

Make checks payable to:
Florida Federation of Fairs
Mail to:
Fl Federation of Fairs
Lisa Hinton
12802 Balm Boyette Rd
Riverview Fl 33579

Lisahinton@floridafairs.org

☐ Visa ☐ Mastercard #_____ exp ____/____ CVV _____

Name/Address of Card Holder if different than above:

Name: _____ Address: _____

PLAYER _____ PLAYER _____
PLAYER _____ PLAYER _____

AMOUNT ENCLOSED

$_____

I will Participate in the Golf Tournament @ $125 per golfer

Non Players_____
Non Players _____

If you wish to participate as Non-Player/Dinner add $20 per Non-Player

YOUNG
PROFESSIONALS
INITIATIVE
FLORIDA FEDERATION OF FAIRS

MIX N' MINGLE

Wednesday, May 15

The Original Haunted Pub Tour

Buses leave hotel at 6:30 pm. Dinner at 7:30 pm. Tour starts at 8:30 pm.

Register online at floridafairs.org/mixnmingle

FLORIDA FEDERATION OF FAIRS & LIVESTOCK SHOWS
LIVE AND SILENT AUCTION DONATIONS

We need your help! It's time to prepare for the annual auction as we gear up for the Florida Federation of Fairs Convention in St. Augustine!

It is most evident today that our youth are our most precious resource. As Fairs, we provide agricultural and organizational programs that allow students to learn the value of hard work and dedication all while investing in their future. The money from the auction goes to support the Federation and its wide range of educational programs for fairs.

At this year's annual auction we are hoping to break records. Every Fair can take part in this special event by making a monetary donation that will be used to purchase items or donating an auction item valued at a minimum of $50.00. Our goal is to have each Fair donate a unique and thoughtful gift that is representative of your geographical area. If you are making a monetary donation, please send by May 1st to allow time for items to be purchased.

Please fax the attached form to Mary Heirs by May 1st at 352-726-3121. Upon arriving at the convention, please bring your Auction Item to the Registration/Silent Auction Table which will be located at the Registration desk at the convention. Please have your Auction Item delivered no later than Thursday at 1:00 pm as the Auction committee would like to have the Auction setup for the Trade Show on Thursday afternoon.

Contact Name:_____

Fair/Business:_____

Address:_____

City, State, Zip:_____

Telephone:_____Fax:_____

E-Mail:_____

We will participate by:

_____ Making a monetary donation. Our check for $_____ is enclosed. **PLEASE SEND BY MAY 1st**

OR Click on this link to make a donation online (be sure to indicate it for an auction item)

Click Here to Make A Donation For An Auction Item to be purchased on your behalf.

_____ Donating Item – please bring to Convention registration desk on Thursday by 1:00 pm

Value of donated item: _____Please provide description of Item(s):

_____

Additional Information – Restrictions – Expiration date (note that Silent Auction is May 17 – 19, 2018. Please allow minimum expiration date on certificates, tickets, etc. of December 31, 2018).

PLEASE RETURN AUCTION FORM TO MARY HEIRS NO LATER THAN MAY 1ST TO FAX # 352-726-3121 AND BRING AUCTION ITEM TO CONVENTION NO LATER THAN THURSDAY AT 1 PM.

Federation Hospitality Suite
The New GREEN Room

G=Gather, R-Reunite, E=Entertain, E=Excite, N-Nightly

THE HOSPITALITY COMMITTEE HOPES YOU WILL MAKE A SPECIAL EFFORT TO VISIT AND BE A PART OF THE HOSPITALITY SUITE THIS YEAR.

We have appreciated all the donations from the Fairs and Associates in past years and look forward to your participation this year. We have 500 delegates at the Convention so we need to be prepared for each one to visit the Hospitality Suite. We are also encouraging all the Fairs to share homemade snacks this year. **THANK YOU IN ADVANCE FOR YOUR HELP.**

Name of Fair_____

Contact Person_____

Phone Number: _____Email:_____

_____ We would like to make a financial donation. Our check for _____ is enclosed.
Make payable to Florida Federation of Fairs.

OR Click Here to Make A Donation To The Hospitality Suite

_____We will donate product as listed below:

Soda: _____Amount:_____

Liquor: _____Amount:_____

Type of Liquor: _____

Beer: _____Amount:_____

Homemade Snacks: _____Amount:_____

Snacks: _____Amount:_____

Type of Snack: _____

Decorations: _____

PLEASE RETURN BY MAY 1ST TO:

Pat Cookson, Hospitality Chairman
Collier County Fair
751 39th Ave NE
Naples, FL 34120
Or email to:
Or fax to: 239-455-1410 fax
Or call: 239-455-1444 office

Florida Federation of Fairs & Livestock Shows, Inc.
Application For Convention Registration Scholarship
Deadline – April 1st (postmark)

The Florida Federation of Fairs will be offering two (2) scholarships to Florida Fairs to help defray the costs of attending the Annual Convention in May.

Priority will be given to Fairs that have not recently attended the convention but all Fairs are eligible. The intent of this scholarship is to encourage smaller Fairs to send someone to the convention.

The Scholarship will cover:

- **Full registration for the Convention for one attendee**
- **Three (3) room nights at the Convention hotel**

Also, additional scholarship monies have been allocated to provide:

- **Discounted registration fees for additional attendees from the same Fair**

Name of Applicant: _____

Fair: _____

Email address of applicant: _____

Email address of Fair: _____

Please explain your role in your local Fair and what you hope to gain from the Convention.

_____

_____

_____

_____

_____

_____

Please list additional attendees from your Fair that would be interested in applying for discounted registration:

_____

_____

Please have application signed by the Fair Manager_____

(Manager's Signature)

PLEASE NOTE: If you are chosen as a Scholarship Winner, you will be asked to assist with certain tasks involved with the Convention for one day of the event – such as office duties. Recipient will also be expected to attend the Banquet on Saturday night for the presentation of the awards.

****** PLEASE NOTE: You can still attend the convention even if you do not receive this scholarship.**

Application must be submitted by April 1st to:

Florida Federation of Fairs
12802 Balm Boyette Road
Riverview, FL 33579
Or email to: lisahinton@floridafairs.org

Florida Federation of Fairs Scholarship Application Form

Due April 1st

For Florida Participants in the Institute of Fair Management

Name: _____

Fair/Organization: _____

PLEASE NOTE: Must be a Florida resident involved with a Florida Fair or a Federation Associate member that is interested in pursuing this certification.

Preferred Mailing Address: _____

City _____State _____Zip_____

Day Phone: _____Evening Phone: _____

Preferred E-Mail Address: _____

Current position with fair/organization:

□ CEO/Manager (paid full time)
□ Staff member (paid full time)
□ Board member
□ CEO/Manager (paid part-time or volunteer)
□ Staff member (paid part-time or volunteer)
□Other (Associate member, etc.)_____

How long have you been in your current position with the fair/organization? _____

Annual Fair Attendance: _____Total Annual Revenues: $_____

Is the fair/organization paying all or some portion of the expenses of your participation in the IAFE Institute of Fair Management?

_____Yes If yes: □ 100% (registration/travel) □ Registration only □ Travel only
□ Other _____

_____No

Are you currently enrolled in the Institute of Fair Management program? ___yes _____no
Have your submitted an application to enroll in the Institute of Fair Management? ___yes ___no
Are you currently enrolled in the graduate program for the Institute of Fair Management?
___yes____ no

Go To Next Page

For Office Use Only

Date Received: ____/____/____ **Enrollment Date: _____/_____/_____**

Florida Federation of Fairs Scholarship Application
Essay Section

Please do not include name of your fair/organization, your geographic location or your own name when writing here as evaluation of this section of the application will be done "blind" by the committee. Please limit your response to the space allotted on this page, do not make attachments.

What is the primary reason you enrolled in the Institute of Fair Management?

How would receiving a Florida Federation of Fairs Scholarship be of benefit to you?

Florida Federation of Fairs
Participation in Florida Federation activities section:

Please do not include name of your fair/organization, your geographic location or your own name when writing here as evaluation of this section of the application will be done "blind" by the committee. Please limit your response to the space allotted on this page, do not make attachments.

Please list activities below:

Deadline April 1st – Must be postmarked by this date
Mail application to: IAFE Fair Management Scholarship Application
Florida Federation of Fairs
12802 Balm Boyette Road
Riverview, FL 33579

Florida Federation of Fairs & Livestock Shows, Inc.
Application For Convention Scholarship
For Florida Young Professionals (ages 18-40)
Deadline – April 1st (postmark)

The Florida Federation of Fairs will be offering a limited number of scholarships to Florida Young Professionals (ages 18-40) to help defray the costs of attending the Annual Convention in May.

These scholarships are for young people ages 18 – 40 that are involved in their local Fair and have not attended the Convention within the past two years.

The Scholarship will cover:

- **Full registration for the Convention**
- **A hotel room at the Convention hotel for 3 nights (Thurs - Sat nights)**

Name of Applicant:_____

Fair:_____

Email address of applicant:_____

Email address of Fair:_____

Please explain your role in your local Fair and what you hope to gain from the Convention.

_____
_____
_____
_____
_____
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_____
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_____
_____
_____

Please have application signed by your Fair Manager: _____
(Manager's Signature)

PLEASE NOTE: If you are chosen as a Scholarship Winner, you will be asked to assist with certain tasks involved with the Convention for one day of the event – such as office duties. Recipient will also be expected to attend the Banquet on Saturday night for the presentation of the awards.

****** PLEASE NOTE: You can still attend the convention even if you do not receive this scholarship.**

Application must be submitted by <u>April 1st</u> to:

Florida Federation of Fairs
12802 Balm Boyette Road
Riverview, FL 33579
Or email to: lisahinton@floridafairs.org