



Thank you for your interest in the Four States Fair! We are happy to invite you to apply for our 76<sup>th</sup> Annual Four States Fair and Rodeo, September 11– 20, 2020. Our fair is open to the public beginning Friday, September 11<sup>th</sup>, at 4:00p.m. – until. Our hours of operation are daily 4PM – until, and Saturdays at 10AM & Sunday we open at 1PM. Prices for our vendor spacing is as follows:

**SIT DOWN CONCESSIONS:**

\$2,000.00 SPACE  
Unlimited number of items

**CENTER CONCESSIONS:**

\$1,500.00 per space including drinks and 4 menu items  
additional fee for over 4 items

Menu must meet approval and guidelines of the Four States Fair, also vendors must understand and follow all the rules of the Four States Fair Association; anyone not following the rules listed for vendors will not be invited to return to the Four States Fair.

**COMMERCIAL VENDORS:**

10 x 10 Space Minimum  
\$40 per front footage for Advertising  
\$45 per front footage for Direct Sales

There is also a *one million dollar liability insurance* requirement, if you do not have that insurance *you may purchase it through our company for an additional \$85.00*. Please feel free to call me anytime at 870-773-2941 or email at Lisab@fourstatesfair.com, should you have any questions regarding the information sent to you about our fair. Please fill out and return the application found on page 2, and I look forward to hearing from you and working with you in the future.

Sincerely,

Lisa Barr  
Chief Operating Officer

**\* 3700 EAST 50<sup>TH</sup> STREET, TEXARKANA, ARKANSAS 71854 PHONE (870) 773-2941 \***  
\*www.fourstatesfair.com\*



2020 FOUR STATES FAIR  
APPLICATION TO EXHIBIT

Exhibitors Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ Fax: \_\_\_\_\_ Cell: \_\_\_\_\_

If different from above, give Name, Address and Phone number of person to operate your booth or exhibit area:

\_\_\_\_\_

Please list ALL items to be sold on your menu for foods, drinks or Side and Commercial exhibitors list products which you would like to display or sell during the Fair. Once a contract is issued, you may not display or sell any items that are not on the list without prior approval of Lisa Barr. Describe the merchandise or send photo – merchandise not allowed on our midway includes any items that promote the use of drugs and deemed unsuitable for children. Drug symbols may not be displayed in leased booth or at any site on the fairgrounds. Fake cigars or cigarettes, laser pointers, AND KNIVES are not to be sold. Vendors who display or sell prohibited items are subject to having booth closed and being immediately escorted from the grounds. The Four States Fair reserves the right to inspect all merchandise sold by our vendors, and to request that the merchandise deemed unsuitable be removed.

\_\_\_\_\_

\_\_\_\_\_

Please list anything unusual about your exhibit: \_\_\_\_\_

\_\_\_\_\_

**ADDITIONAL SERVICES REQUIRE:**

Water \_\_\_\_\_ Electrical: \_\_\_\_\_ Amps: \_\_\_\_\_ Other: \_\_\_\_\_

Have you ever exhibited at our event before? If so, please give dates and name of exhibit:

\_\_\_\_\_

If you have never exhibited at our fair please list references from three other events you have attended the past 2 years:

Name of Event	Year	City	State	Contact	Phone #
1. _____					
2. _____					
3. _____					

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

**IF YOU DID NOT PARTICIPATE IN OUR FAIR LAST YEAR, OR IF YOU DID AND YOU HAVE CHANGED YOUR EXHIBIT IN ANY SIGNIFICANT WAY, YOU MUST SEND A PHOTOGRAPH OF YOUR EXHIBIT TAKEN WITHIN THE PAST SIX (6) MONTHS. PRODUCT LITERATURE WOULD ALSO BE HELPFUL FOR SIDE EXHIBITS. DO NOT SEND MONEY WITH THIS APPLICATION!!!**

The Four States Fair strives to present a variety of quality products and services to its patrons and as such reserves the right to assign space in a manner that, in its opinion distributes those products and services throughout the fairgrounds without overloading one area of the grounds with similar products. **Please return to:**

\* **FOUR STATES FAIR ~ ATTN: Lisa Barr, 3700 East 50<sup>th</sup> Street \* TEXARKANA, AR 71854 \***

\***Phone (870) 773-2941 \* Fax 870-772-0713 \* Email: [Lisab@fourstatesfair.com](mailto:Lisab@fourstatesfair.com) \***