

21ST DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
MARCH 23, 2021 AT 3:30 P.M.

BOARD MEETING NOTICE

Notice is hereby given that a meeting of the 21st District Agricultural Association, Big Fresno Fair Board of Directors will be held on **Tuesday, March 23, 2021, commencing at 3:30 p.m. via Zoom.**

Please be advised, in accordance with Executive Order N-29-20. The 21st DAA, Big Fresno Fair will provide a Zoom option for its upcoming public meeting, to be held on **March 23, 2021 at 3:30 p.m.** Board members and members of the public are strongly encouraged to participate using the Zoom meeting link provided below so as to minimize the spread of COVID-19 and reduce the risk of infection during this current state of emergency. No physical location will be provided.

To participate in the Zoom Meeting, follow this link.

<https://us02web.zoom.us/j/7339943574?pwd=STljOEYzaUF6Tzlnb09sVVFYaDM1dz09>

Meeting ID: 733 994 3574

Password: 1121

One tap mobile

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MISSION STATEMENT

"TO PROVIDE QUALITY EXPERIENCES FOR THE COMMUNITY"
-CELEBRATE, EDUCATE AND HAVE FUN-

NOTE

Please be informed that any member of the public has a right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any particular item listed on the agenda.

Items listed on this agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 21st District Agricultural Association Board or Committee meetings, or in connection with other The Big Fresno Fair ground activities, may request assistance at the Fair Office, 1121 S. Chance Ave., or by calling 559-650-3247, during normal business hours of 9:00 a.m. to 4:00p.m. Monday through Thursday. Requests should be made one (1) week in advance whenever possible.

¹ Persons with disabilities who may require accommodations to attend the meeting are requested to contact the Fair office at (559) 650-3247.

² Questions regarding agenda items should be directed to the Fair office at (559) 650-3247.

³ Public notice required by Government Code – Section 11125(a) is available for viewing at www.fresnofair.com

The agenda for the regular meeting will consist of the following matters:

AGENDA

1. Call to Order:
2. Pledge of Allegiance:
3. Roll Call of Directors and Declaration of Quorum:
Jerry Pacheco, President; Charles Riojas, Vice President; Terri Gonsalves, Secretary/Treasurer; Linda Mae Balakian Hunsucker, Gary Chahil, Frank Flores, Annalisa Perea, Larry Salinas and Larry Serpa

4. Minutes: (*Action by the Board*)

A. Approve Board Minutes:

1. Regular Board Meeting 02/23/2021

5. Acknowledge Consent Agenda (colored pages) Item #15 thru Item #37

6. Public Comment:

Public comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under public comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

7. Executive Staff Report: (*Informational*)

- a. Report on Satellite Racing/CARF Meeting
- b. Report on Interim Events and Postponements
- c. Report on Drive-Thru Eats-Spring Edition

8. Committee Reports: (*Action by the Board*)

A. Finance Committee

- Acknowledge January 31, 2021 Check Register in the amount of \$285,049.55 and February 28, 2021 Check Register in the amount of \$98,468.34;
- Acknowledge Statement of Operations dated January 31, 2021 and February 28, 2021;
- Acknowledge Balance Sheet dated January 31, 2021 and February 28, 2021.

a. Approve the Fair's 2021 Operating Budget

9. Old Business: (*Informational*)

None

10. New Business: (*Informational/Action by the Board*)

- a. Approve contract amendment for Butler Amusements, Inc. to reflect all elements for the 2020 term year to be transferred to the 2021 term year due to Covid-19 pandemic.
- b. Approve contract amendment for Valley Wide Beverage Company to reflect all elements for the 2020 term year to be transferred to the 2021 term year due to Covid-19 pandemic.

11. Manager's Update:

- a. Sponsorships; Entertainment; New Projects and Improvements; Update on Friends of the Fair Meeting 03/23/21.

12. Board Recommendation for Future Agenda Items:

13. For Your Information:

Next Board Meeting – April, 27, 2021, 3:30 p.m.

14. Adjournment:

Item #15 thru Item #17 ACKNOWLEDGE THE FOLLOWING RENTAL AGREEMENTS FOR 2021:

Item #	15	4/25/21	Sports Car Club Of America c/o Audrey Tan P.O. Box 14061 Pinedale, CA 93650	AutoCross Carnival Lot	\$1,030.24
Item #	16	3/1/21 to 3/31/21	Pentecostal of Fresno Gary Sones 4695 N. Seventh Street Fresno, CA 93726	Church Services Industrial Education Bldg.	\$600.00
Item #	17	6/1/21 to 12/31/21	Fresno Heat Martina Gregusova 1702 Morris Avenue Clovis, CA 93611	Club Sports, Tournaments & Athletic Training Including Volleyball & Basketball Armory Bldg.	\$42,000.00

Item #18 thru Item #37 ACKNOWLEDGE THE FOLLOWING INTERIM CONCESSION AGREEMENTS FOR 2021:

Item #	18	W & R Country Fair Cinnamon Rolls William & Ryan Madaus 42411 Windy Gap Dr. Ahwahnee, CA 93601	Sale of Cinnamon Rolls with Frosting, Walnuts, and/or Plain, 6 packs, U-Bakes, Coffee, Hot Cocoa, Mocha Coffee, Milk, Mocha Freeze, Iced Coffee and Bottled Water.	20% Drive-Thru Eats - Spring Edition
Item #	19	Space Age Food Concession Dave Yonan 11935 Gold Strike Road Pine Grove, CA 95665	Sale of Corn Dogs, Polish Dogs, Cheese on a Stick, Curly Fries w/ Chili and Cheese, Couples Pack, Family Pack, Water & Soda.	20% Drive-Thru Eats - Spring Edition
Item #	20	Old Tyme Kettle Korn Brian Vang P O Box 2038 Clovis , CA 93613	Sale of Kettle Corn, Carmel Corn, Boba Tea, Thai Iced Tea, Milk Tea & Frozen Lemonade.	20% Drive-Thru Eats - Spring Edition
Item #	21	Five Star Enterprises Sharky's Phillip Delahoyde 585 N. State Street Ukiah , CA 95482	Sale of Lobster Fries, Bucket of Lobster Fries, Fish or Calamari w/chips, Fried Pickles, Fries - Regular or Garlic, Lemonade, and Water.	20% Drive-Thru Eats - Spring Edition

Item #	22	Gary Morse Concessions Gary Morse P O Box 938 Banning, CA 92220	Sale of Ice Cream, Dole Whip and Frozen Bananas.	20% Drive-Thru Eats - Spring Edition
Item #	23	La Fruteria Faviola Ledezma 5905 Genoa Dr Bakersfield, CA 93308	Sale of Fruit, Esquite, Mangoneada, Tostilocos, Agua Fresca, Horchata and Chili Cheese Nachos.	20% Drive-Thru Eats - Spring Edition
Item #	24	Lawson Concessions Scott Lawson 1120 S. Parallel St. Fresno , CA 93702	Sale of Corn Dogs, Flamin Corn Dogs, Curly Fries - plain, chili n cheese, flamin and bacon, Sodas and Bottled Water.	20% Drive-Thru Eats - Spring Edition
Item #	25	MBM Concessions Fat Fanny's Ron Mize 1467 Siskiyou Blvd, #39 Ashland, OR 97520	Sale of Funnel Cake with toppings powdered sugar, cinnamon sugar, whip cream, caramel, chocolate, peanut butter, apple, raspberry, strawberry, Bavarian crème, ice cream and deep fried Oreos.	20% Drive-Thru Eats - Spring Edition
Item #	26	Milo And Son Enterprises, Inc. Milo Franks P.O. Box 489 Pilot Hill, CA 95664	Sale of Corn Dogs, Giant Curly Fries - Cheese or Chili; Pizza - by the slice and whole, Soda; Lemonade and Water.	20% Drive-Thru Eats - Spring Edition
Item #	27	The Original Soft Taco Benny & Nina Martinez 7428 N. Wheeler Avenue Fresno, CA 93722	Sale of Soft Tacos - Regular or Naked, Soda and Water.	20% Drive-Thru Eats - Spring Edition
Item #	28	Tony's Concessions Tony Ponce 997 Second Street Sanger, CA 93657	Sale of Candy Apples, Cotton Candy, Popcorn, Snow Cones, Bottled Water and Lemonade.	20% Drive-Thru Eats - Spring Edition
Item #	29	West Coast Concessions Fairs, Inc. Susan/Carlos Farias P O Box 5208 Paso Robles, CA 93447	Sale of Sandwiches - Tri-Tip, Pulled Pork, BBQ Chicken, Smoked Sausage, Pork Ribs, Turkey Legs, Rack of Ribs and Whole Tri-Tip, Corn in Cup & Water.	20% Drive-Thru Eats - Spring Edition

Item #	30	West Coast Concessions Fairs, Inc. P O Box 5208 Paso Robles, CA 93447	Sale of Churros - Plain and Flavored.	20% Drive-Thru Eats - Spring Edition
Item #	31	Pardini Fair Ventures c/o James Pardini 2257 W. Shaw Ave. Fresno, CA 93711	Sale of Slush Puppies; Souvenir Yard Slush Puppies and Frozen Cocktail, Vodka Lemonade and Pina Colada.	20% Drive-Thru Eats - Spring Edition
Item #	32	West Coast Concessions Fairs, Inc. P O Box 5208 Paso Robles, CA 93447	Sale of Churros - Plain and Flavored	20% Drive-Thru Eats - Spring Edition
Item #	33	Tony's Concessions Tony Ponce 997 Second Street Sanger, CA 93657	Sale of Candy Apples, Cotton Candy, Popcorn, Snow Cones, Bottled Water and Lemonade.	20% Drive-Thru Eats - Spring Edition
Item #	34	Country Fair Cinnamon Rolls E & A Erin Dale-Magdaleno P O Box 1205 Coarsegold , CA 93614	Sale of cinnamon rolls, water, soda, and coffee beverages.	10% Red Wave Classic Weekend #1
Item #	35	Intertribal Tacos Leslie Cook 1272 Villa, #52 Clovis, CA 93612	Sale of Indian tacos, pow wow tacos, sweet fry bread, tacos, sodas and water.	10% Red Wave Classic Weekend #1
Item #	36	Country Fair Cinnamon Rolls E & A Erin Dale-Magdaleno P O Box 1205 Coarsegold , CA 93614	Sale of cinnamon rolls, water, soda, and coffee beverages.	10% Red Wave Classic Weekend #2
Item #	37	Intertribal Tacos Leslie Cook 1272 Villa, #52 Clovis, CA 93612	Sale of Indian tacos, pow wow tacos, sweet fry bread, tacos, sodas and water.	10% Red Wave Classic Weekend #2

**MINUTES
21ST DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
FEBRUARY 23, 2021 AT 3:30 PM
VIA ZOOM**

Please be advised, in accordance with Executive Order N-29-20, The Big Fresno Fair is providing a Zoom option for today's board meeting so as to minimize the spread of Covid-19 and reduce the risk of infection during this current state of emergency.

Please be informed that any member of the public has the right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any particular item listed on the agenda. Public Comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under Public Comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

Items listed on the agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

Item #1 Call to Order:

The meeting was called to order at 3:30 p.m. by President Pacheco. Those in attendance were: President Jerry Pacheco, Directors Frank Flores, Annalisa Perea and Larry Serpa; Deputy Manager II Stacy Rianda, Deputy Manager II Lauri King, Business Assistant II Christina Estrada, Business Assistant II Saundra West, Event Coordinator Taylor Childers and via Zoom: Vice-President Chuck Riojas, Directors Linda Mae Balakian Hunsucker, Gary Chahil and Larry Salinas; Mike Francesconi with CDFA and Nikki (public member). Director Terri Gonsalves was an excused absence.

Item #2 Pledge of Allegiance:

President Pacheco requested Director Serpa to open the meeting by leading the Pledge of Allegiance.

Item #3 Roll Call of Directors and Declaration of Quorum:

President Pacheco called roll, Director Gonsalves was an excused absence and a full quorum was acknowledged.

Item #4. Minutes: (Action by the Board)

A. Approve Board Minutes:

1. Regular Board Meeting 01/26/2021

MSP (Riojas - Chahil) to approve the Board minutes. The vote was unanimous.

Item #5. Acknowledge Consent Agenda (colored pages) Item #15 thru Item #20:

MSP (Serpa - Perea) to approve the Consent Agenda. The vote was unanimous.

Item #6 Public Comment:

None

Item #7. Executive Staff Report: (Informational)

a. Report on Satellite Racing/CARF Meeting:

Deputy Manager II King reported that satellite wagering continues to be operating out of the grandstand on the first floor. We are hoping to move back inside as soon as the Health Department says we can. We are continuing to have our monthly CARF meetings and looking at what the racing calendar and schedule will look like. We have let everyone know that we are planning to race and want that news to get out to all of our horsemen.

b. Report on Interim Events and Postponements:

Event Coordinator Taylor Childers reported that the Drive-Thru Dinosaur event will be happening in March for 10 days. The Home Show is moving forward with plans for the end of May. Reported that she continues to work on the Drive Thru-Eats for April; submitted our plan to the Health Department for approval and will begin getting contracts out to vendors. Still working on trying to get a drive-in movie or concert. The problem we are running into is that the Health Department won't let people sit outside their cars, like they are doing in many other counties, this is turning off promoters.

c. Report on Hispanic Plaza:

Deputy Manager II Rianda reported that at the last board meeting it was announced that we are moving the Hispanic Plaza that was supposed to be on the backside of the Paul Paul Theater to the Museum Park. Director Salinas had asked what the difference in square footage was. Deputy Manager II Rianda stated the original plaza was scheduled to be 5,401 sq. ft. and the new location is 3,027 sq. ft. The finances were e-mailed to all directors' right after the last board meeting.

We do have renderings of both, the old plaza and the new plaza. Dora Westerland was to be contacted by Sal Quintero and Ed Kashian; John Alkire has also had a conversation with her in the last 2 weeks.

d. Report on Covid-19 Events:

Deputy Manager Il King reported that we continue to be a testing site for United Health Centers on Wednesdays and Saturdays in the Chance parking lot. Their contract goes through the end of February and they have not indicated to us that they want to continue in March. We also continue to have COVID-19 vaccinations in the Kings Canyon Parking Lot, the Industry Commerce Building, the Ag Building and the Commerce Building, we don't see an end in sight for that. We are working with our Home Show promoter to hopefully condense down to 1 building for her event in May but it will just depend on where we are at with vaccinations at that time. We are still waiting for payment from the county for the use of the facilities.

Item #8. Committee Reports: (Action by the Board)

A. Finance Committee:

- Acknowledge December 31, 2020 Check Register in the amount of \$171,944.25.

MSP (Serpa - Flores) to approve the Check Register. The vote was unanimous.

- Acknowledge Statement of Operations dated December 31, 2020:

MSP (Flores - Perea) to approve the Statement of Operations. The vote was unanimous.

- Acknowledge Balance Sheet dated December 31, 2020.

MSP (Riojas - Serpa) to approve the Balance Sheet.

President Pacheco reported that he and Director Gonsalves came in and met with staff to go through our financials line by line and gained a better understanding of what it all means. They were pleased with the two hours and staff was able to answer all their questions.

Item #9. Old Business: (Informational)

- a. Discussion by the Board regarding Interim CEO

Director Pacheco stated that he has a real problem with the rotating CEO positions and feels that we can run our fair with our two Deputies doing what they have been doing and we don't need a CEO. Director Hunsucker agreed. Mike Francesconi with CDFA stated that it wasn't part of the agreement when we went into the layoff process, that we would have 2 Deputy IIs. Part of the issue is that if you convert one to a CEO, there are not enough employees to keep the other Deputy II. We can keep them both as Deputy IIs as long as they rotate. Someone can't stay in the CEO position for more than 3 months without going through the hiring process. That is a requirement of CalHR.

Director Serpa suggested that since everything is rolling along so smoothly right now, we need to let this play out and if our circumstances change in 6 months, then we can revisit.

Director Perea asked if we had an internal time line for which to have a CEO in place. Deputy Manager II Rianda stated no, what was agreed to last month was to have us do the rotating interim CEO for up to 1 year. Within that year things could change. Mike Francesconi stated that we do have some fairs that hired a retired annuitant as fair managers, but even that is frowned upon. We do have a fair that operates without a CEO and the Board members rotate each year, but that's a very small fair and probably not feasible for the 21st DAA. If things don't improve in a year from now, we're going to have bigger issues than just worrying about the CEO. President Pacheco stated we are good, we have already voted on it and we can address it again in 6 months.

Item #10. New Business: (Informational/Action by the Board)

- a. Award Ground Lease for Retail Outdoor Swap Meet Operation Contract RFP #21-001 for a five-year contract with a five-year renewal option.

MSP (Perea - Flores) to approve contract award for a Retail Outdoor Swap Meet Operation to Sunnyside Ventures, Inc. for a five-year (5) contract with a five-year (5) renewal option.

Item #12. Manager's Update:

Deputy Managers Rianda and King reported on various items management has been working on since the last Board Meeting.

- Deputy Manager II Rianda reported that she and Lauri have been on lots of Zoom meetings lately. They were invited to join the Area Executives, which meets monthly.

CFA has been discussing funding structures, which has required numerous meetings. The Governor has 50 million in his budget devoted to fairs, so through CFA we have been working to figure out what the structure of that funding will look like. Deputy Managers Rianda and King are also chairing committees for CFA – Communications and Business Development, which there have been committee meetings. Our area fairs are now zooming monthly. Deputy Manager II Rianda also sits on the IAFE Commercial Exhibits and Concessions Committee and they had a zoom meeting, as well.

Deputy Manager II King attended the ShoWorks Virtual/Live Auction seminar. We are hoping for a live auction but last year's virtual auction went so well that we are looking to add a virtual component to our live auction. Also reported that she has had deeper conversations with WFA and CFA about the funding structure and working to be sure that the money is distributed equally to all fairs.

- Deputy Manager II King reported that our 1499 money came in and it was \$199,240. FEMA has approved our request for public assistance with the Creek Fire. We are applying for reimbursement for the use of our buildings, equipment and staff overtime. This is the first hurdle and we will continue to work on this. Deputy Manager II King took part in a 2 day zoom planning retreat for WFA, as she sits on their board.
- Deputy Manager II King reported that on February 10th Governor Newsome visited our fairgrounds. He toured the vaccination facilities and did a press conference. He then needed a quiet place to do an interview, so we let him into the Fresno County Historical Museum. While he was there, Lauri asked him a question about the role California Fairs have been playing in COVID relief/assistance and evacuations and what is his plan to help the fairs? He finally said he and his team are looking at the transition model. To them, the best thing they can do for fairs is transition them away from the State structure and move them into the JPA structure.
- Deputy Manager II Rianda reported that Valley Wide's contract was supposed to start in 2020, they made their payment in 2020 but got no fair, did not sell one drop of beer all year and didn't get anything they were supposed to get contractually. So, we added a year to the back end of their contract to make up for it. Now their contract has been amended to run from 2021 – 2030.
- Deputy Manager II King reported that last month we told you there is the Shuttered Venue Operators Grant available and we thought we could apply for both the SVOG and PPP and see which one is greater and take one of the two. Since then, SBA has said that you cannot

apply for both. We feel that the SVOG will be more money than the second round of PPP, so we have pulled our PPP application and will proceed with our SVOG application. If for some reason we don't get the grant, we can still submit our PPP application. The SVOG could be up to 9 million dollars for us as it is all based on the revenue lost last year. The PPP money was estimated at about \$600,000. The Friends of the Fair has a program that matches grants with needs and Deputy Manager II King has been using that program to see what else is out there that we might qualify for; there are a couple of others that we will look at applying.

- Deputy Manager II King and Event Coordinator Childers have had meetings with the Health Department. Deputy Manager II stated that we are pushing them to make sure they understand that we can put on some events safely and to make decisions a little quicker. Taylor has been in touch with them daily. We have also reached out to them to set up a meeting to talk about what it's going to take in our County and in our State to be able to have something more for our fair than what we had last year. We feel that in October, we should be at a point where we could potentially have an in person fair, but what's going to have to happen for an in person fair, is still unknown.
- Deputy Manager II King attended a couple of virtual meetings with the California Tourism Board on the outlook for tourism. Both Universal Studios and Disneyland were participating and plan to be operating by this summer. All of the 26-Six Flags Amusement parks are also planning to reopen by summer. Reported that we have started planning our 2021 livestock show; we are planning for a normal show, like we had in 2019 and are also planning for what it would look like if we have to do another show and go. Terri Collins, former Livestock Superintendent is coming in one day a week to work on the show. Our livestock book will be available in the next 30 days; we have to start this process early because of the ownership deadlines. Deputy Managers Rianda and King were asked to participate in the Senate and Assembly Subcommittee Hearings. The hearings are regarding the fair funding that is available and the fact that in the Governor's budget it states the fairs need to be DAA's only to receive the funding and county and citrus fairs would not receive any funding. We were asked to testify to the need for fair funding for ALL fairs. There are 54 DAAs, total of 77 fairs.
- Deputy Manager II King reported that Friends of the Fair had their meeting today at 12noon. They applied for an SBA grant that was only for non-profits and received \$15,000. There's a lot of grants out there right now and a lot of foundations are just wanting to give money away, so they are trying to get as much money as they can.

The Friends of the Fair will be switching banks from Wells Fargo to Central Valley Community Bank and that process should be wrapped up in the next month.

- Deputy Manager II Rianda reminded everyone about the special budget meeting coming up on March 2nd from 1 PM – 4 PM. Director Salinas had a question regarding the gun show and if it had been approved. Taylor stated it had not been approved for March so they postponed the show to May. He asked because Senator Dave Min introduced a bill, SB-264, to ban gun shows at fairgrounds. Both Schwarzenegger and Brown vetoed bills relative to this topic. Deputy Manager II King stated that Louie Brown, our legislative analyst, is on top of this and it is on his radar. WFA has not taken a stand on it because they are getting through all of the budget items right now. Historically, WFA does not take a stand on these items, but CFA will.

Item #13. Board Recommendation for Future Agenda Items:

None

Item #14. For Your Information:

Next Board Meeting – March 23, 2021, 3:30 p.m.

Item #15. Adjournment:

Respectfully Submitted,

Stacy Rianda
Deputy Manager II

Jerry Pacheco, President
Board of Directors



MEMORANDUM

TO: Board of Directors

FROM: Lauri King, Deputy Manager II

DATE: March 9, 2021

SUBJECT: Check Register Explanation

MESSAGE:

January 2021 Check Register

Check #	Vendor	Amount	Purpose
11525	Wyndham Garden Fresno Airport	\$118.06	Judges hotel room during the 2020 Livestock Show
1001	Pardini's Fair Ventures	\$25,580.89	Refund for double billing
1006	Cohen Communications	\$8,606.25	Strategic Planning, Social Media, Website Updates, Giving Tuesday, Social Media – Horse Racing, Fantasy of Lights media outreach.
1008	David Nalchajian Inc	\$14,390	Final payment for 2020 commission
1018	Ricoh USA	\$5,170.24	Payment for all deferred payments
1025	Cohen Communication	\$14,423.95	Strategic planning, Social Networking, Fantasy of Lights Radio Buy, Advertising and Social Media.
2021035	Josh Barnett Productions	\$84,464	Payment to our partner in the Fantasy of Lights



February 2021 Check Register

Check #	Vendor	Amount	Purpose
1068, 1069, 1073, 1075, 1077, 1078, 1079, 1080, 1083, 1084, 1086, 1087, 1088	Various Renters	Various	These are deposit returns from cancelled events in 2020 that could not reschedule in 2021.
1095	Cohen Communications	\$2,762.65	Strategic Planning, Social Networking, Email marketing, Website Updates

AP Payments Check Register

January 2021

Fresno Fair
Saundra West

Tuesday, March 9, 2021 3:10:25PM
Page 1

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
11502	1/5/2021	BICBER	BIC - BERKLEY FIRE & MARINE UNDERWR	5,088.00	93,164
11497	1/5/2021	ACSS	ASSOCIATION OF CALIF. STATE SUPERVIS	72.00	93,159
11498	1/5/2021	AT&501	AT&T LONG DISTANCE	1,223.24	93,160
11499	1/5/2021	AT&958	AT&T	155.21	93,161
11500	1/5/2021	AT&MOB	AT&T MOBILITY	864.14	93,162
11501	1/5/2021	BDPEST	B & D PEST CONTROL, INC	340.00	93,163
11503	1/5/2021	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	12,898.60	93,165
11504	1/5/2021	CIT206	CITY OF FRESNO-UTILITY BILLING	45.60	93,166
11505	1/5/2021	COFBRE	COFFEE BREAK SERVICE INC.	241.90	93,167
11506	1/5/2021	COMCAS	COMCAST	758.67	93,168
11507	1/5/2021	COMPHO	COMCAST - PHONE SERVICE	3,490.46	93,169
11508	1/5/2021	CON522	CONETRIX TECHNOLOGY	357.00	93,170
11509	1/5/2021	CRT495	CRT 495 FUND	421.47	93,171
11510	1/5/2021	DAVNAL	DAVID NALCHAJIAN, INC.	5,000.00	93,172
11511	1/5/2021	DEPOFM	DEPARTMENT OF MOTOR VEHICLES	1.00	93,173
11512	1/5/2021	FRE215	FRESNO COUNTY PRIVATE SECURITY	6,230.40	93,174
11513	1/5/2021	JORBAT	JORGENSEN BATTERIES, INC.	114.27	93,175
11514	1/5/2021	KAMIND	KAMAN INDUSTRIAL TECHNOLOGIES	23.32	93,176
11515	1/5/2021	MID123	MID VALLEY DISPOSAL	552.84	93,177
11516	1/5/2021	NAPAUT	NAPA AUTO PARTS	9.53	93,178
11517	1/5/2021	PACGAS	PACIFIC GAS & ELECTRIC	13,277.10	93,179
11518	1/5/2021	ROB803	ROBERT V. JENSEN, INC.	1,110.64	93,180
11519	1/5/2021	SAN199	SAN JOAQUIN VALLEY	42.00	93,181
11520	1/5/2021	SELSAN	SELF, SANDY	826.50	93,182
11521	1/5/2021	THEOFF	THE OFFICE CITY	488.09	93,183
11522	1/5/2021	VOYFLE	VOYAGER FLEET SYS	291.91	93,184
11523	1/6/2021	LEE545	LEES AIR	372.87	93,190
11524	1/6/2021	ALEOLI	ALERT-O-LITE INC.	1,124.02	93,192
11525	1/6/2021	WYNGAR	WYNDHAM GARDEN FRESNO AIRPORT	118.06	93,193
2021015	1/11/2021	WELFAR1	WELLS FARGO BANK - FEES	340.76	93,233
1001	1/12/2021	PARFAI	PARDINI FAIR VENTURES	25,580.89	93,198
1002	1/12/2021	ACCWAR	ACCOUNTING WARE	1,410.00	93,199
1003	1/12/2021	AT&958	AT&T	1,381.31	93,200
1004	1/12/2021	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	22,246.87	93,201
1005	1/12/2021	CIT206	CITY OF FRESNO-UTILITY BILLING	2,589.54	93,202
1006	1/12/2021	COH120	COHEN COMMUNICATIONS	8,606.25	93,203
1007	1/12/2021	COMCAS	COMCAST	165.62	93,204
1008	1/12/2021	DAVNAL	DAVID NALCHAJIAN, INC.	14,390.00	93,205
1009	1/12/2021	INTNET	INTEGRITY NETWORKS	45.00	93,206
1010	1/12/2021	JME600	J. M. EQUIPMENT COMPANY, INC.	94.47	93,207
1011	1/12/2021	MID123	MID VALLEY DISPOSAL	300.00	93,208
1012	1/12/2021	PACGAS	PACIFIC GAS & ELECTRIC	47.64	93,209
1013	1/12/2021	QUAFIN	QUADIENT FINANCE USA, INC.	300.00	93,210
1014	1/12/2021	SEBAST	SEBASTIAN	584.50	93,211
1015	1/12/2021	SELSAN	SELF, SANDY	1,015.00	93,212
2021017	1/12/2021	WELPAY	WELLS FARGO PAYMENT REMITTANCE CT	272.11	93,223
2021018	1/12/2021	WELPAY	WELLS FARGO PAYMENT REMITTANCE CT	148.91	93,224
2021019	1/13/2021	WELFAR1	WELLS FARGO BANK - FEES	20.66	93,234
2021020	1/13/2021	WELFAR1	WELLS FARGO BANK - FEES	53.98	93,235
2021021	1/13/2021	WELFAR1	WELLS FARGO BANK - FEES	181.35	93,236
1016	1/19/2021	FRE233	FRESNO CHAMBER OF COMMERCE	305.00	93,225
1017	1/19/2021	FRI000	FRIENDS OF THE FAIR	1,700.00	93,226
1018	1/19/2021	RICLEA	RICOH USA, INC. / LEASE PAYMENTS	5,170.24	93,227

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January 2021

Fresno Fair
Saundra West

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Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
1019	1/19/2021	RICUSA	RICOH USA, INC.	50.33	93,228
1020	1/19/2021	VOYFLE	VOYAGER FLEET SYS	262.48	93,229
1021	1/19/2021	FRI000	FRIENDS OF THE FAIR	2,200.00	93,230
2021015	1/19/2021	WELPAY	WELLS FARGO PAYMENT REMITTANCE CT	3,088.47	93,222
2021030	1/20/2021	STA942	BOARD OF EQUALIZATION	696.00	93,245
1022	1/26/2021	BICBER	BIC - BERKLEY FIRE & MARINE UNDERWR	5,088.00	93,264
1023	1/26/2021	AT&501	AT&T LONG DISTANCE	121.95	93,248
1024	1/26/2021	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	11,362.46	93,249
1025	1/26/2021	COH120	COHEN COMMUNICATIONS	14,423.95	93,250
1026	1/26/2021	COMPHO	COMCAST - PHONE SERVICE	4,835.13	93,251
1027	1/26/2021	CON522	CONETRIX TECHNOLOGY	357.00	93,252
1028	1/26/2021	CULLIG	CULLIGAN	54.00	93,253
1029	1/26/2021	DAVNAL	DAVID NALCHAJIAN, INC.	5,000.00	93,254
1030	1/26/2021	DEPFOR	DEPT OF FORESTRY & FIRE PROTECTION	960.00	93,255
1031	1/26/2021	FREDOG	Fresno Dog Training	250.00	93,256
1032	1/26/2021	JORCOM	JORGENSEN COMPANY	40.00	93,257
1033	1/26/2021	MID123	MID VALLEY DISPOSAL	917.15	93,258
1034	1/26/2021	PACGAS	PACIFIC GAS & ELECTRIC	6,436.74	93,259
1035	1/26/2021	QUALEA	QUADIENT LEASING USA, INC.	211.67	93,260
1036	1/26/2021	RAS102	RASMUSSEN AUTO REPAIR, INC.	177.00	93,261
1037	1/26/2021	ROB803	ROBERT V. JENSEN, INC.	469.28	93,262
1039	1/26/2021	SOA153	SOAP & SUDS JANITORIAL	345.00	93,267
2021035	1/27/2021	JOSBAR	Josh Barnett Productions, Inc.	84,464.00	93,268
1040	1/28/2021	KIN474	KING, MIKE	750.00	93,269
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Total Payments: 77					
Total Amount: 285,049.55					
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THE BIG FRESNO FAIR, 21ST DAA
Statement of Operations
January 31, 2021

Acct. No. Title		Current Fiscal Year				Prior Fiscal Year	
		Budget	Month	Year to Date	(Over)/Under Budget	Month	Year to Date
REVENUES							
Non-Operating							
311	Non-Operating	0	178,278	178,278	(178,278)	0	0
Operating							
410	Admission to Grounds	0	0	0	0	3,834	3,834
415	Commercial Space	0	0	0	0	1,500	1,500
420	Concessions	0	8,687	8,687	(8,687)	757	757
430	Exhibits	0	0	0	0	120	120
450	Horse Racing - Fair	0	0	0	0	0	0
457	Satellite Wagering	0	50,902	50,902	(50,902)	29,612	29,612
458	Sat Wagering - Polo Lounge	0	0	0	0	6,559	6,559
470	Miscellaneous Fair	0	0	0	0	0	0
480	Non Fair/Interim	0	57,888	57,888	(57,888)	488,479	488,479
490	Prior Year Revenue Adjustments	0	0	0	0	0	0
495	Miscellaneous Income	0	0	0	0	0	0
Total Operating Revenues		0	117,477	117,477	(117,477)	530,861	530,861
TOTAL REVENUES		0	295,755	295,755	(295,755)	530,861	530,861
EXPENSES							
Operating							
500	Administration	0	95,526	95,526	(95,526)	123,562	123,562
520	Maint & Gen Oper	0	62,414	62,414	(62,414)	170,686	170,686
540	Publicity Expense	0	644	644	(644)	13,419	13,419
560	Attendance Operation	0	210	210	(210)	292	292
570	Miscellaneous Fair	0	5,076	5,076	(5,076)	11,080	11,080
541	Museum	0	0	0	0	0	0
580	Premium	0	0	0	0	0	0
630	Exhibits (Excluding Premiums)	0	0	0	0	1,342	1,342
650	Horse Racing - Fair Live	0	220	220	(220)	5,114	5,114
659a	Satellite Wagering	0	12,922	12,922	(12,922)	20,598	20,598
659b	Satellite Wagering - Polo Lounge	0	60	60	(60)	3,351	3,351
660	Attractions (Fairtime)	0	0	0	0	65,000	65,000
668	Interim Event Expense	0	21,717	21,717	(21,717)	41,665	41,665
723	Equipment Funded by Fair	0	0	0	0	0	0
800	Prior Year Expense Adjustments	0	(71)	(71)	71	11,949	11,949
850	Cash Over/(Under)	0	13	13	(13)	(39)	(39)
Total Operating Expenses		0	198,731	198,731	(198,731)	468,019	468,019
Non-Operating							
91000	Depreciation Expense	0	56,431	56,431	(56,431)	54,679	54,679
91300	Capital Expense - Equipment	0	0	0	0	0	0
96000	Pension Expense GASB68	0	17,932	17,932	(17,932)	43,539	43,539
Total Non-Operating Expenses		0	74,363	74,363	(74,363)	98,218	98,218
TOTAL EXPENSES		0	273,094	273,094	(273,094)	566,237	566,237
Non-Operating							
Revenues		0	178,278	178,278	(178,278)	0	0
Expenditures - Depreciation		0	(74,363)	(74,363)	74,363	(98,218)	(98,218)
Non-Operating Income/(Loss)		0	103,915	103,915	(103,915)	(98,218)	(98,218)
Operating							
Revenues		0	117,477	117,477	(117,477)	530,861	530,861
Expenditures		0	(198,731)	(198,731)	198,731	(468,019)	(468,019)
Operating Income/(Loss)		0	(81,254)	(81,254)	81,254	62,842	62,842
NET INCOME/(LOSS)		0	22,661	22,661	(22,661)	(35,376)	(35,376)

The Big Fresno Fair, 21st DAA
Balance Sheet
As of February 28, 2021

ASSETS	2021	2020	Increase/Decrease	
			Amount	Percent
Current Assets				
Cash				
Cash - Unrestricted	623,081	650,976	(27,895)	-4%
Cash - Payroll	391,666	280,662	111,003	40%
Cash - Savings Account	1,051,849	1,051,849	0	0%
Total Cash	2,066,596	1,983,488	83,108	4%
Accounts Receivable	121,857	110,822	11,035	10%
Prepaid Premiums	19,052	23,816	(4,764)	-20%
Deferred Charges	0	0	0	#DIV/0!
Other Assets	0	0	0	#DIV/0!
Fixed Assets				
Construction in Progress	(14,195)	(14,195)	0	0%
Land	244,077	244,077	0	0%
Buildings & Improvements	26,293,498	26,293,498	0	0%
Accum Dep - Buildings & Improvements	(18,488,987)	(18,440,247)	(48,739)	0%
Equipment	883,183	883,183	0	0%
Accum Dep - Equipment	(637,013)	(629,321)	(7,692)	1%
Total Assets	8,421,473	8,471,633	(50,160)	-1%
Deferred Outflows of Resources				
Deferred Outflows of Resources - Pension	1,202,782	1,202,782	0	0%
Deferred Outflows of Resources - OPEB	0	0	0	#DIV/0!
Total Deferred Outflow of Resources	1,202,782	1,202,782	0	0%
Total Assets & Deferred Outflow of Resources	11,690,851	11,657,903	32,948	0%
LIABILITIES & RETAINED EARNINGS				
Current Liabilities				
Accounts Payable	661,603	689,451	(27,848)	-4%
Payroll Liabilities	39,605	41,599	(1,993)	-5%
Deferred Revenue	73,610	52,866	20,744	39%
Other Liabilities	802	426	375	88%
Guaranteed Deposits	20,400	20,400	0	0%
Compensated Absences Liability	197,190	197,190	0	0%
Current Year Long Term Debt	148,352	163,187	(14,835)	-9%
Total Current Liabilities	1,141,562	1,165,119	(23,557)	-2%
Long Term Liabilities				
Long Term Debt	467,080	469,420	(2,340)	0%
Long Term Debt - SB 84 Obligation	456,401	456,401	0	0%
Long Term Debt - PPP Loan	533,250	533,250	0	0%
Pension Liability				
Net Pension Liability	3,989,645	3,989,645	0	0%
Net OPEB Liability	0	0	0	#DIV/0!
Total Long Term Liabilities	5,446,376	5,448,716	(2,340)	0%
Deferred Inflow of Resources				
Deferred Inflows of Resources - Pension	160,074	160,074	0	0%
Deferred Inflows of Resources - OPEB	0	0	0	#DIV/0!
Total Deferred Inflows of Resources	160,074	160,074	0	0%
Total Liabilities & Deferred Inflow of Resources	6,748,012	6,773,909	(25,897)	0%
Retained Earnings				
Beginning (Jan 1) Investment in Facilities	8,053,043	8,208,744	(155,700)	-2%
Beginning (Jan 1) Investment in Reserves	1,116,406	960,706	155,700	16%
Unrestricted Net Position - Pension/OPEB	(2,946,937)	(2,946,937)	0	0%
Non-Operating Net Income	(1,242,990)	(1,169,277)	(73,712)	6%
Operating Net Income	(36,683)	(169,241)	132,557	-78%
Adjustment for rounding	(0)	(0)	0	N/A
Total Liabilities & Retained Earnings	11,690,851	11,657,903	32,948	0%

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Fresno Fair
Saundra West

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Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
1053	2/2/2021	AT&501	AT&T LONG DISTANCE	1,121.21	93,273
1041	2/2/2021	AT&958	AT&T	157.67	93,274
1042	2/2/2021	AT&MOB	AT&T MOBILITY	866.36	93,275
1043	2/2/2021	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	13,366.00	93,276
1044	2/2/2021	COMCAS	COMCAST	829.85	93,277
1045	2/2/2021	DASPET	DASSEL'S PETROLEUM, INC.	2,530.44	93,278
1046	2/2/2021	DEL254	DELRAY TIRE & RETREADING, INC.	92.00	93,279
1047	2/2/2021	DEP944	DEPARTMENT OF JUSTICE	739.00	93,280
1048	2/2/2021	NAPAUT	NAPA AUTO PARTS	325.48	93,281
1049	2/2/2021	PACGAS	PACIFIC GAS & ELECTRIC	24.64	93,282
1050	2/2/2021	RICUSA	RICOH USA, INC.	50.33	93,283
1051	2/2/2021	SELSAN	SELF, SANDY	1,855.00	93,284
1052	2/2/2021	THEOFF	THE OFFICE CITY	381.50	93,285
1054	2/2/2021	DEL444	DELTA DENTAL PLAN OF CALIFORNIA	2,383.24	93,286
1055	2/2/2021	DEL677	DELTA DENTAL INSURANCE COMPANY	153.79	93,287
1056	2/3/2021	SHIJAM	James Shinne	94.44	93,288
1057	2/9/2021	AFLAC	AFLAC OF COLUMBUS	337.78	93,304
1058	2/9/2021	AT&958	AT&T	1,396.22	93,305
1059	2/9/2021	BANKCO	BANKS & CO.	450.00	93,306
1060	2/9/2021	BUSJOU	THE BUSINESS JOURNAL	100.00	93,307
1061	2/9/2021	CAL942	CALPERS/FISCAL SVCS DIVISION-CASHIER	4,359.36	93,308
1062	2/9/2021	CIT206	CITY OF FRESNO-UTILITY BILLING	2,026.88	93,309
1063	2/9/2021	CUM339	CUMMINS-ALLISON CORPORATION	561.32	93,310
1064	2/9/2021	DEPFOR	DEPT OF FORESTRY & FIRE PROTECTION	300.00	93,311
1065	2/9/2021	INTUNI	INTERNATIONAL UNION OF OPERATING E	665.68	93,312
1066	2/9/2021	PACGAS	PACIFIC GAS & ELECTRIC	24.64	93,313
1067	2/9/2021	QUAFIN	QUADIENT FINANCE USA, INC.	343.66	93,314
2021059	2/11/2021	WELFAR1	WELLS FARGO BANK - FEES	281.28	93,354
1068	2/16/2021	BMWCAR	BMW CAR CLUB OF AMERICA C.C.C.	500.00	93,315
1069	2/16/2021	CHAMAR1	Maria Chavez	2,500.00	93,316
1070	2/16/2021	COMCAS	COMCAST	165.62	93,317
1071	2/16/2021	CROSHO	CROWN SHORTLOAD CONCRETE	264.00	93,318
1072	2/16/2021	DAVNAL	DAVID NALCHAJIAN, INC.	5,000.00	93,319
1073	2/16/2021	DRIDYN	DRIVING DYNAMICS ADVANCED DRIVING	500.00	93,320
1074	2/16/2021	FAC152	FACSCO	19.44	93,321
1075	2/16/2021	FEDMIK	Mike Federali	500.00	93,322
1076	2/16/2021	FRI000	FRIENDS OF THE FAIR	2,880.00	93,323
1077	2/16/2021	GRECAL	GREATER CALIF SOCIETY OF POULTRY	800.00	93,324
1078	2/16/2021	GROVID	GROUPO VIDA EN EL ESPIRITU	500.00	93,325
1079	2/16/2021	HIGROL	HIGH ROLLER SALE	500.00	93,326
1080	2/16/2021	JACDEB	JACOBSEN, DEBBIE	250.00	93,327
1081	2/16/2021	RICUSA	RICOH USA, INC.	453.11	93,328
1082	2/16/2021	ROB803	ROBERT V. JENSEN, INC.	1,296.98	93,329
1083	2/16/2021	RUIYES	YESENIA RUIZ	500.00	93,330
1084	2/16/2021	SALGEO	George Salcedo	500.00	93,331
1085	2/16/2021	SEBAST	SEBASTIAN	584.50	93,332
1086	2/16/2021	THEAGC	The Ag Center 59	500.00	93,333
1087	2/16/2021	TOSYAD	Yadira Toscano	400.00	93,334
1088	2/16/2021	VAL921	VALLEY CLEAN AIR NOW	500.00	93,335
1089	2/16/2021	VOYFLE	VOYAGER FLEET SYS	183.36	93,336
1090	2/16/2021	FRE215	FRESNO COUNTY PRIVATE SECURITY	5,947.20	93,337
2021060	2/16/2021	WELPAY	WELLS FARGO PAYMENT REMITTANCE CT	1,842.24	93,364
1092	2/22/2021	BICBER	BIC - BERKLEY FIRE & MARINE UNDERWR	5,058.00	93,342

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Fresno Fair
Saundra West

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Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
1098	2/22/2021	FRI000	FRIENDS OF THE FAIR	3,500.00	93,348
1102	2/22/2021	SELSAN	SELF, SANDY	665.00	93,352
1095	2/22/2021	COH120	COHEN COMMUNICATIONS	2,762.65	93,345
1099	2/22/2021	INTUNI	INTERNATIONAL UNION OF OPERATING E	50.06	93,349
1096	2/22/2021	COMPHO	COMCAST - PHONE SERVICE	3,975.96	93,346
1100	2/22/2021	JORCOM	JORGENSEN COMPANY	40.00	93,350
1103	2/22/2021	SOA153	SOAP & SUDS JANITORIAL	230.00	93,353
1097	2/22/2021	DEP944	DEPARTMENT OF JUSTICE	2,966.25	93,347
1094	2/22/2021	CAL942	CALPERS/FISCAL SVCS DIVISION-CASHIER	1,249.46	93,344
1101	2/22/2021	RICUSA	RICOH USA, INC.	3,241.53	93,351
1091	2/22/2021	ACSS	ASSOCIATION OF CALIF. STATE SUPERVIS	36.00	93,341
1093	2/22/2021	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	11,789.21	93,343
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Total Payments: 65					
Total Amount: 98,468.34					
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THE BIG FRESNO FAIR, 21ST DAA
Statement of Operations
February 28, 2021

Acct. No. Title		Current Fiscal Year				Prior Fiscal Year	
		Budget	Month	Year to Date	(Over)/Under Budget	Month	Year to Date
REVENUES							
Non-Operating							
311	Non-Operating	0	199,240	377,518	(377,518)	0	0
Operating							
410	Admission to Grounds	0	0	0	0	555	4,389
415	Commercial Space	0	0	0	0	0	1,500
420	Concessions	0	71	8,758	(8,758)	792	1,550
430	Exhibits	0	0	0	0	1,200	1,320
450	Horse Racing - Fair	0	0	0	0	0	0
457	Satellite Wagering	0	42,277	93,178	(93,178)	32,055	61,667
458	Sat Wagering - Polo Lounge	0	0	0	0	8,709	15,268
470	Miscellaneous Fair	0	0	0	0	277	277
480	Non Fair/Interim	0	37,949	95,837	(95,837)	77,102	565,581
490	Prior Year Revenue Adjustments	0	0	0	0	0	0
495	Miscellaneous Income	0	0	0	0	0	0
Total Operating Revenues		0	80,297	197,773	(197,773)	120,691	651,552
TOTAL REVENUES		0	279,537	575,291	(575,291)	120,691	651,552
EXPENSES							
Operating							
500	Administration	0	66,630	162,156	(162,156)	151,747	275,309
520	Maint & Gen Oper	0	54,048	116,462	(116,462)	135,822	306,508
540	Publicity Expense	0	0	644	(644)	13,706	27,125
560	Attendance Operation	0	0	210	(210)	0	292
570	Miscellaneous Fair	0	5,034	10,110	(10,110)	5,186	16,266
541	Museum	0	0	0	0	0	0
580	Premium	0	0	0	0	0	0
630	Exhibits (Excluding Premiums)	0	5	5	(5)	2,091	3,433
650	Horse Racing - Fair Live	0	220	440	(440)	19,896	25,010
659a	Satellite Wagering	0	9,461	22,383	(22,383)	21,808	42,406
659b	Satellite Wagering - Polo Lounge	0	60	120	(120)	3,093	6,445
660	Attractions (Fairtime)	0	0	0	0	0	65,000
668	Interim Event Expense	0	11,455	33,172	(33,172)	27,992	69,657
723	Equipment Funded by Fair	0	0	0	0	0	0
800	Prior Year Expense Adjustments	0	67	(4)	4	1,695	13,644
850	Cash Over/(Under)	0	0	13	(13)	(16)	(55)
Total Operating Expenses		0	146,980	345,711	(345,711)	383,021	851,040
Non-Operating							
91000	Depreciation Expense	0	56,431	112,862	(112,862)	54,679	109,358
91300	Capital Expense - Equipment	0	0	0	0	0	0
96000	Pension Expense GASB68	0	17,281	35,213	(35,213)	43,174	86,713
Total Non-Operating Expenses		0	73,712	148,075	(148,075)	97,853	196,071
TOTAL EXPENSES		0	220,692	493,786	(493,786)	480,874	1,047,111
Non-Operating							
Revenues		0	199,240	377,518	(377,518)	0	0
Expenditures - Depreciation		0	(73,712)	(148,075)	148,075	(97,853)	(196,071)
Non-Operating Income/(Loss)		0	125,528	229,443	(229,443)	(97,853)	(196,071)
Operating							
Revenues		0	80,297	197,773	(197,773)	120,691	651,552
Expenditures		0	(146,980)	(345,711)	345,711	(383,021)	(851,040)
Operating Income/(Loss)		0	(66,683)	(147,938)	147,938	(262,330)	(199,487)
NET INCOME/(LOSS)		0	58,845	81,505	(81,505)	(360,183)	(395,558)

The Big Fresno Fair, 21st DAA

Balance Sheet

As of January 31, 2021

ASSETS			2021	2020	Increase/Decrease	
					Amount	Percent
Current Assets						
Cash						
	Cash - Unrestricted		650,976	792,869	(141,893)	-18%
	Cash - Payroll		280,662	312,926	(32,263)	-10%
	Cash - Savings Account		1,051,849	1,051,849	0	0%
	Total Cash		1,983,488	2,157,644	(174,156)	-8%
	Accounts Receivable		110,822	120,386	(9,564)	-8%
	Prepaid Premiums		23,816	28,580	(4,764)	-17%
	Deferred Charges		0	0	0	#DIV/0!
	Other Assets		0	0	0	#DIV/0!
Fixed Assets						
	Construction in Progress		(14,195)	(22,499)	8,305	-37%
	Land		244,077	244,077	0	0%
	Buildings & Improvements		26,293,498	26,293,498	0	0%
	Accum Dep - Buildings & Improvements		(18,440,247)	(18,391,508)	(48,739)	0%
	Equipment		883,183	883,183	0	0%
	Accum Dep - Equipment		(629,321)	(621,629)	(7,692)	1%
	Total Assets		8,471,633	8,534,087	(62,454)	-1%
Deferred Outflows of Resources						
	Deferred Outflows of Resources - Pension		1,202,782	1,202,782	0	0%
	Deferred Outflows of Resources - OPEB		0	0	0	#DIV/0!
	Total Deferred Outflow of Resources		1,202,782	1,202,782	0	0%
	Total Assets & Deferred Outflow of Resources		11,657,903	11,894,513	(236,610)	-2%
LIABILITIES & RETAINED EARNINGS						
Current Liabilities						
	Accounts Payable		689,451	735,020	(45,569)	-6%
	Payroll Liabilities		41,599	67,872	(26,273)	-39%
	Deferred Revenue		52,866	109,886	(57,020)	-52%
	Other Liabilities		426	161	265	165%
	Guaranteed Deposits		20,400	18,900	1,500	8%
	Compensated Absences Liability		197,190	312,190	(115,000)	-37%
	Current Year Long Term Debt		163,187	0	163,187	#DIV/0!
	Total Current Liabilities		1,165,119	1,244,028	(78,910)	-6%
Long Term Liabilities						
	Long Term Debt		469,420	649,782	(180,362)	-28%
	Long Term Debt - SB 84 Obligation		456,401	456,401	0	0%
	Long Term Debt - PPP Loan		533,250	533,250	0	0%
Pension Liability						
	Net Pension Liability		3,989,645	3,989,645	0	0%
	Net OPEB Liability		0	0	0	#DIV/0!
	Total Long Term Liabilities		5,448,716	5,629,078	(180,362)	-3%
Deferred Inflow of Resources						
	Deferred Inflows of Resources - Pension		160,074	160,074	0	0%
	Deferred Inflows of Resources - OPEB		0	0	0	#DIV/0!
	Total Deferred Inflows of Resources		160,074	160,074	0	0%
	Total Liabilities & Deferred Inflow of Resources		6,773,909	7,033,180	(259,272)	-4%
Retained Earnings						
	Beginning (Jan 1) Investment in Facilities		8,053,043	8,208,744	(155,700)	-2%
	Beginning (Jan 1) Investment in Reserves		1,116,406	960,706	155,700	16%
	Unrestricted Net Position - Pension/OPEB		(2,946,937)	(2,946,937)	0	0%
	Non-Operating Net Income		(1,169,277)	(1,094,914)	(74,364)	7%
	Operating Net Income		(169,241)	(266,266)	97,025	-36%
	Adjustment for rounding		(0)	(0)	(0)	N/A
	Total Liabilities & Retained Earnings		11,657,903	11,894,513	(236,610)	-2%