

Minutes of the Junior Livestock Auction Committee

August 1, 2018

GLENN COUNTY FAIR

42nd DISTRICT AGRICULTURAL ASSOCIATION

221 E. Yolo St. ❖ P.O. Box 667, Orland, CA 95963

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1. **CALL TO ORDER:**

The meeting was called to order by Committee Chair Geoff Bittle 6:02 pm

2. **ROLL CALL OF COMMITTEE MEMBERS:**

Diane Amaro, Niesha Furtado, Staci Alves, Janice Lohse, Dane Nissen, Susan Shippelhouse, Christina Ward, Heather Chavez
Absent: Anna Canon

3. **EXCUSED ABSENCE (if any)**

Niesha Furtado moved to excuse absences; Staci Alves seconded. Motion carried. Update: Anna Canon arrived late

4. **INTRODUCTION OF STAFF AND GUESTS**

CEO Martin, Amanda Swaner, Makaila Swaner, Clay Carlson, Frank Ward, Mike Karle, Ray Mudd, Lelia Titus, Leanna Stoltenburg, Debbie Scritchfield, Jennifer Scritchfield, Marcie Sanchez, Nikki Garcia,

5. **APPROVAL OF MINUTES:**

Janice Lohse moved to approve the minutes of the March meeting; seconded by Diane Amaro. Motion carried.

6. **Old Business:**

None

7. **Financial Report:**

CEO Martin provided the June Bank Statement but also reported that the JLC account currently had about \$110,000, she shared that there was about \$30,000 in unpaid invoices and \$24,000 in uncashed exhibitor checks. She also shared a breakdown on current JLC expenses and revenues, projected expense was down but so was the auction commission. The JLC had a net profit of \$7,119.72 for the 2018 auction.

New Business:

8. **Fair/Auction Review:**

Diane Amaro shared she thought everything went well in the poultry/rabbit barns. She loved the judges and appreciated having clerks this year. She heard that everyone liked that the shows started earlier and that it was good to start with the primaries. She suggested considering holding small animal round robin on Thursday in 2019 instead of Friday. Jennifer Scritchfield shared her frustrations that the clerk had siblings showing rabbits and felt that was unfair. Committee assured her it would try to be avoided in 2019. Staci said she loved the change in the silent auction, it was much easier for everyone involved. All the projects sold and kids received what they had asked for. Lelia Titus brought up that her son's name was written down on a project and he did not bid on it. The sheets were monitored but sometimes those things are hard to police with silent auctions. Janice shared that the sheep/goat load out on Saturday went very well. Leanna would like to see the Bill of Sale requirements clarified in the premium book, no where did it say that bills of sale were required at weigh ins but they were being requested by the Livestock Super, it created hardships for her kids to get them to the fair in time to their steers weighed in. Leanna also requested straw not be laid out in the entire cattle barn as not everyone wants to use it. CEO Martin shared Doyle would like to see the mini flakes used in the beef barn laid over a tarp or something as they are very difficult to clean up. It was also requested to have the clean up procedures posted clearly on Sunday as exhibitors received mixed messages on how and what was to be cleaned up. Leanna also asked if beef Rate of Gain could be posted. There was an issue this year and the wrong kid received the awards and it wasn't corrected until after the fair. Susan would like to see the minimum bids start higher at the auction. The auction gross was down but the amount of price supports and stockman awards given out was a record high, she wished that money could have been spent at the auction instead of after the fair. Jennifer would like better communication regarding vet checks on the rabbits/poultry, exhibitors were not aware that their animals were to be checked by Dr. Karle and it created confusion. Lelia felt this year's photos were not well done. Britt and Janice disagreed and felt the photographers did a great job. Photos needs about 6 volunteers all day. It is a difficult job and these are not livestock photographers but they had plenty of help and it all went very smoothly. There were many compliments on judges this year. Staci just reiterated that the committee had requested all judges come from out of state and would like to see that in 2019.

9. **Auction Changes in 2019:**

Staci shared that at the Yuba-Sutter Fair, shop kids are “showing” their projects while they are being judged. She thought it was a cool idea and maybe we could consider doing it next year. While the card system during the auction worked well, it could be refined. Leanna would like the alley way for steers reconfigured as she felt it was difficult to get them in and out of the auction ring and she was having to line them up in the sun. Anna suggested putting up a shade cloth, Christina and Geoff suggested not lining all the steers up at once, Britt and Janice didn’t feel there was any issue. Geoff would like to see the Fair reserve VIP parking for volume buyers.

10. **Independent Record Books:**

Heather brought an example of a change she would like to see in the record book. She would like the book to be easier to fill out for kids of all ages to be clearer. It was agreed that the record book should be redone as we could see an increase in the amount of independent exhibitors participating in the Fair. Chairmen Bitle appointed Heather and Diane as a sub-committee to work with CEO Martin on a revised independent record book.

11. **Ear Tagging Procedures:**

CEO Martin shared that in 2019, it was going to be required that RFID/EID ear tags be used. Dr. Karle explained that Mid-Valley can still order the tags, they just require a longer lead time. CEO Martin also asked the Committee to consider changing the pre-weigh and tagging procedures from how it is currently to all the animals coming to fair and getting tagged and weighed on the same scale on the same day. Due to logistics and biosecurity concerns the idea was shot down.

12. **Proof of Ownership Clarification:**

CEO Martin shared an issue she ran into this year, an independent exhibitor filled out their online entries prior to the 60-day ownership deadline but didn’t get the physical tagging sheet and supporting documents into the office on time. Due to the rules not being clear, she allowed those exhibitors to participate. CEO Martin asked the Committee to clarify what was an appropriate form of proof of ownership. Staci moved that the physical pre-weigh/tagging sheets were the only acceptable proof of ownership, Susan seconded the motion. Janice amended the movement to be “physical, emailed or faxed pre-weigh/tagging sheets were the only acceptable proof of ownership”, amendment was second by Diane. Motion carried.

13. **Drug Test Champions:**

CEO Martin shared California State Fair’s Residue Avoidance Program and stated if the JLC moved forward with testing that we would want to mirror something similar. She shared that in her research, she found just testing would cost between \$4,000 and \$10,000 dollars for just the champions. Niesha said, in her experience drug testing rules are ambiguous, Christina shared rules from a Texas Livestock show, she doesn’t want the fair to put rules into place that can’t be enforced fairly. Dr. Karle said that with these types of rules also come with lawyer fees if lawsuits happen and that can get costly as those fees would be on top of the testing fees. Frank Ward said regardless of the rules, people will still cheat if they absolutely want to. The biggest livestock shows with the strictest rules still have issues. The Committee would like to see more of an emphasis put on ethics trainings. CEO Martin shared that while she did not know details yet, there was a state mandated training coming down the pipeline in 2019 called the Youth for Quality Care of Animals, CEO Martin and Dr. Karle would do additional research and discuss it at another meeting. It was decided that the drug testing of champions would not happen at the 2019 Fair.

14. **Positive Drug Test Rule:**

If we were not going to be drug testing champions, CEO Martin and Dr. Karle would like to see a more stringent medicine declaration form. Dr. Karle shared an example of one he made up and CEO Martin brought examples from other fairs. This form would be turned in when the animals came to the fair. The review of this form was tabled by Chairman Bitle.

15. **Steer Fitting Rules:**

The current rule is vague and needs to be re-worded. It was also agreed that fitting for all species needs to be looked at and not just for steers. Chairman Bitle appointed Christina and Diane to a sub-committee to review fitting rules. Item is to be re-agenized to a future meeting.

16. **Allow Late Showmanship Entries**

A few members would like to see the fair accept late showmanship entries as showmanship is important for the exhibitors and the kids shouldn’t be penalized if their parents miss entering them into the class. Niesha made a motion to accept late showmanship entries at the fair, seconded by Christina. Motion carried.

17. **Online Entry Issues**

CEO Martin stated she ran into some issues with kids not getting entered into the fair online and had to send some kids home because of it. She shared the office would gladly put on an online entry training at the fairgrounds if there was an interest to ensure that everyone had the opportunity to be trained on the sometimes-difficult program. Community members would like to see additional information on the receipts and if there was an option to have a review mode for leaders and advisors. It was requested CEO Martin talk with Vanessa and Blue Ribbon to see how we can make it better.

18. Committee Projects

CEO Martin wanted to check in and see if the Committee was still interested in have the tin of the barns painted. Staci reported she talked to a painter who said and at the price of the paint needed to repaint tin it would just be cheaper to put up new tin. Janice moved the JLC purchase 2 new laptops for the auction, a cattle chute and RFID wand, Niesha seconded. Motion carried

19. Committee Members:

CEO Martin shared there should be 9 JLC members on the committee so she would be collecting applications for an additional member. Christina would like to see a representative from the Dairy industry as they are a huge part of fair but not represented on the committee.

Suggested items for next agenda: Medicine Declaration Form, Reserved Parking for Volume Buyers, Meeting Dates Established, Terminal for Sale of Champions

NEXT MEETING DATE: September 5th at 6:00 pm

ADJOURNMENT: Meeting was adjourned by Chairman Geoff Bittle 8:16 pm

Respectfully Submitted,
Miki Martin, Interim CEO, Glenn County Fair

(s) Miki Martin
Interim CEO, Glenn County Fair

(s) Geoff Bittle
Chairman, JLC