

Minutes of the Board of Director's Meeting
June 21st, 2017
GLENN COUNTY FAIR - 42nd DISTRICT AGRICULTURAL ASSOCIATION
221 E. Yolo St. | P.O. Box 667, Orland, CA 95963
Phone (530) 865-1168 | Fax (530) 865-1197 | info@glenncountyfair.org

CALL TO ORDER:

The meeting was called to order by Vice President Shannon Douglass at 6:32 PM.

ROLL CALL OF DIRECTORS:

Directors Present: Geoff Bittle, Shirley Ceccon, Jacob Chavez, Candice Pierce, Marie Emery, Jerrod Lloyd and Shannon Douglass

Absences include Dane Nissen and Staci Buttermore

INTRODUCTION OF STAFF, GUESTS:

Doyle and Nora Shipplehoute, Josh Davy, Wade, Britt and Kate Grimmsman, Neisha Furtado, Shelby Weinrich, Riley Bittle, The Stoltenberg Family, Kevin Schindler, Richard Hood

PUBLIC COMMENT FORUM:

Richard Hood gave the board a recap of fair time race night. It was successful. The goal will be to condense the race time in 2018 and try to limit the down time between events. The fair acknowledged that the partnership with The Orland Raceway has been a good one.

Kevin Schindler thanked the fair for allowing Rotary to be a beer vendor and mentioned their donation to the foundation.

CONSENT CALENDAR: Motion to accept made by Director Pierce, seconded by Director Bittle. Motion carried unanimously.

OLD BUSINESS:

None

Financial Report:

CEO Newman reviewed the financials with the board and acknowledged that the balance sheet does not represent the balances owed by Butler Carnival and our two alcohol vendors or the payment from the evacuation shelter. The financial reports were reviewed. The financial trend is positive. The rental calendars were reviewed CEO Newman noted that the rental calendar now includes our annual rentals. These reports were approved by a motion from Director Pierce and seconded by Director Chavez. The board approved unanimously

Award Beef Carcass Josh Davy:

Josh Davy, UC Farm Advisor, gave an educational presentation on market beef production. He explained the formula he utilizes to determine the winners of the contest. First place was awarded to Kate Grimmsman, second to Luke Vlach and third to Shelby Weinrich. In addition, six exhibitors were awarded certificates of merit including Adam Abaraca, Colton Geiger, Lexi Kanakis, Evan Baily, Brady Holzapfel, and Thea Baldrige. Mr. Davy stated that this was a very high-quality group of carcasses and that all the exhibitors should be proud of the product that they produced. He also mentioned that the carcasses were finished well and ready for consumption. The buckles and premiums were sponsored by Glenn Colusa Cattlemen's and Cattlewomen's Associations and were presented by Director Bittle.

Review Revenue sources:

CEO Newman reviewed the different revenue sources at the fair. The admissions chart shows the fair was up 27% but that was skewed by the fact that 2017 was the first year that admissions tracked seniors and children. If we tracked only historical numbers the fair was up approximately 4.8%. Butler Carnival receipts were up 5.56%. The Auction was down .31%. the Cattlemen Day's was up 33%. The Derby was up 70% in net profit not attendance. Overall the fair was a success.

Fair Time Wrap up/ suggestions by the board

Director Lloyd would like to see the hog load out become more efficient, the resale hog truck needs to be at the auction at 10:00am, the sound in the beef ring needs to be improved, photos need to be done differently, was not impressed with the

quality of the food at the Chinese's food stand, Director Lloyd volunteered to deliver the sponsorship packages. Director Pierce would like to see better clarification on how bred and fed will be run in the exhibitor handbook, need to secure round robin judges for Sunday prior to the fair, Director Chavez suggested the JLC and board revisit how many animals a single exhibitor can sell. Director Emery thought the security at the derby gate could be improved and vendor parking could be enlarged.

The parade was chaotic but a huge success!

need a larger staging area, different path.

Review JLA Decisions

The board would like to attend the next JLA meeting and revisit the terminal sale item. The board is interested to hear about the JLC decision on out of county participation.

Review GCHF project and meat balance:

The foundation has a balance of \$42,164.57 in their account they have allocated \$5,000 to purchase pipe and drape and \$16,000 for the insulation project in Flaherty Hall. The previous foundation has closed their account and donated \$8,500.00 to the current insulation project. The fair is very grateful for all their support. The auction donations resulted in 10 sheep and 8 hogs donated for the foundations next event. The group is planning a carnitas feed in September.

Storm Dislocated Workers Project:

The fair was awarded a grant that will enable the fair to have 3-6 workers to replace and repair storm damaged items and to make improvements around the grounds.

Theme 2018:

It was unanimously decided the Glenn County 2018 Fair Theme will be " What's All The Buzz About?", an acknowledgment to Orland's recent bee city designation and the thriving queen bee industry throughout the county of Glenn.

Staff Reports:

CEO Newman had no further comments

Maintenance supervisor Doyle Shipplehoute stated that he would like the cook house to bring their food in prior to the fairs opening. He also stated that Colusa fair had great weather and that he returned to Orland on the previous Monday.

DIRECTORS CLOSING COMMENTS:

Director Chavez thought it was a great load out, Director Lloyd would like to work on the behind the chutes activities at the livestock auction, Director Pierce thought it was a great fair, Director Douglass enjoyed picking out concessionaires to award ribbons with her son Heath, Director Ceccon hoped she had helped enough with her pre-fair cleanup of the gardens and grounds, she was pleased with the overall fair.

ADJOURN:

Meeting was adjourned at 8:32PM.

NEXT REGULAR BOARD MEETING WILL BE HELD:TBD

Respectfully Submitted,

Ryann Newman, CEO, Glenn County Fair

(s) Ryann Newman
CEO, Glenn County Fair

(s) Dane Nissen
President, Board of Directors