

Minutes of the Board of Director's Meeting
March 21st, 2017
GLENN COUNTY FAIR - 42nd DISTRICT AGRICULTURAL ASSOCIATION
221 E. Yolo St. | P.O. Box 667, Orland, CA 95963
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CALL TO ORDER:

The meeting was called to order by President. Dane Nissen at 6:30 PM.

ROLL CALL OF DIRECTORS:

Directors Present: Geoff Bittle, Shirley Ceccon, Jacob Chavez, Candice Pierce, Staci Buttermore
Dane Nissen and Shannon Douglas Absences include Marie Emery

INTRODUCTION OF STAFF, GUESTS:

Doyle Shipplehoute

PUBLIC COMMENT FORUM:

None

CONSENT CALENDAR: Motion to accept made by Director Pierce, seconded by Director Bittle. Motion carried.

OLD BUSINESS:

None

Financial Report:

The financial reports were reviewed and CEO Newman showed the board a new chart that represented current assets minus liabilities. CEO Newman has been looking for a simpler way for the board members to track the fair's financial health. This is a monthly chart that compares three years of financial history. CEO Newman explained to the board that the new GASB68 regulation requires the fair to deduct the total liability for any full-time employee's pension expenses. The financial report was approved by director Lloyd and Pierce.

Approve GCHF members and president:

CEO Newman shared the new founding members of the Glenn County Heritage Foundation. Board members; President Amy Freitas, Vice president Ryan Edson, treasurer Sandy Fiack, Kelly Mora, committee members Miki Martin, Kathy Bartels and April Wood. The mission statement of the foundation is "to build a bridge between the community and the fairgrounds, to preserve and maintain our Glenn County event center"

Alcohol contract wrap up:

CEO Newman reviewed the alcohol contract with the board. Although the formal bids were rejected the suggested amended contracts were agreed upon by both vendors. The two proposals were comparable on all the designated criteria excluding two items. The 5 Star Catering contract was a significantly higher financial offer. The Rotary had a long-standing relationship with the fair and uses a portion of the money raised to fund philanthropic causes. The board recognized the fair's goals to create strong relationships with the community while staying financially responsible to the fair, and acknowledged the fair's precarious financial situation. With these goals in mind the board and CEO agreed that the best interest of the fair and community would be achieved by splitting the contract in a similar fashion to 2016. The board would request the two companies pay the same rate and serve the same size beverage (beer Glass). That both operators put an increased emphasis on decorations and that they are open all the hours that their contracts specify. These suggested contract amendments were agreed upon by both vendors.

FOF Dinner volunteers:

CEO Newman shared with the board that GCHF has secured a date for the annual dinner March 25th 2017 the theme coinciding with the annual fair theme "There's No Place Like Home". The Foundation is requesting that the fair board members please volunteer to help with the dinner in some capacity.

PARADE:

Director Douglass and Pierce reported that they have secured permits for the event. They stated that feedback was equally negative and positive. Some people are concerned about it being on a work day and others are glad they can finally participate because the new time does not conflict with other fair events. The directors suggest that it is a very labor intensive project.

DIRECTORS CLOSING COMMENTS:

Director Jerrod Lloyd , Bitle, Buttermore, Douglass, and Emery had no comment Director Ceccon commented that the interior paint job on Whitsett Cook was a huge improvement and looked very nice. Director Chavez stated that he and his family attended Barn Beautification Day and after he got the kids focused it seemed like huge success. President Dane Nissen stated that he was intending to step up his participation in fair activities and encouraged other board members to do the same.

STAFF REPORT:

CEO Newman stated that the lights for the barn had arrived and would be installed soon. The panels from Merced had arrived. The fair had recently purchased Pipe and Drape with funds raised by the GCFHF and planned to rent them with building rentals as a new revenue source.

ADJOURN:

Meeting was adjourned at 8:12PM.

NEXT REGULAR BOARD MEETING WILL BE HELD:)Tuesday April 11th

Respectfully Submitted,

Ryann Newman, CEO, Glenn County Fair

(s) Ryann Newman
CEO, Glenn County Fair

(s) Dane Nissen
President, Board of Directors