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2018 GRAYS HARBOR COUNTY FAIR AUGUST 8-12, 2018

Commercial Vendors, Exhibitors and Concessionaires

Dear Potential Vendor/Exhibitor/Concessionaire,

Thank you for your interest in having a commercial vendor, exhibitor, or concession booth at the 2018 Grays Harbor County Fair, scheduled for August 8-12. We've, again, planned an exciting 5 days of fun and non-stop entertainment, rides, food, exhibits and more. In 2017, our Fair set a new attendance record, welcoming 67,866 fairgoers. We are working hard, toward the goal of having even greater success in 2018. We also have another year of great headlining concert acts that are booked and sure to provide top quality entertainment and great crowds, in 2018. We will be releasing the names of those entertainers very soon.

Changes:

We are also pleased to announce that we are sticking with a couple of changes that were tried during the 2017 fair, with the intent of accommodating requests that we have received from our valued commercial vendors/exhibitors. We have again set the closing time for the entire fair on Sunday, at 5:00pm. The intent of closing at 5:00pm, rather than 6:00pm was to accommodate many of you who are traveling to other events after leaving our fair. We received positive feedback on this adjustment, and are glad that it was helpful to so many of you.

The second adjustment that we will be sticking with is that the closing time for **Indoor Commercial Vendors/Exhibitors** will be at 9:00pm on Wednesday, Thursday and Friday nights (only); 10:00pm on Saturday night; and 5:00pm on Sunday. This accommodation also seemed to be favored by many of our Indoor Vendors and Exhibitors.

As was the case for last year's fair, in order to accommodate the larger crowds that remain on the grounds later at night, in the Davis Carnival Lot, Midway and Kid Zone stage area, **Outdoor Commercial Vendors/Exhibitors and Food Vendors** will need to remain open until 10:00pm Wednesday through Saturday (Outdoor Vendors/Exhibitors and Food Vendors may choose to remain open until 11:00pm on Saturday, along with the carnival). They will also close at 5:00pm on Sunday.

Hours of Operation For the 2018 Fair in General Will Be:

Wednesday, August 8	10:00 AM - 10:00 PM
Thursday, August 9	10:00 AM - 10:00 PM
Friday, August 10	10:00 AM - 10:00 PM
Saturday, August 11	10:00 AM - 11:00 PM
Sunday, August 12	10:00 AM - 5:00 PM

For your convenience, we have enclosed an application for the 2018 Fair. Please complete the application and return it to us as soon as possible, along with one (1) signed copy of our Vendor/Exhibitor Rules. **Be sure to include photos of your booth and information regarding your**

product(s) and/or service(s). All submitted material will become the property of the Grays Harbor County Fair and will not be returned.

We make every effort to offer a wide variety of exhibits and concessions each year. Previous exhibitors and concessionaires, who have attended our fair contiguously, are usually given the opportunity to return provided fees were paid promptly; quality goods and services were provided; booth areas were kept clean; sales were positive; **published rules have been adhered to; and conduct was acceptable**. However, that does not mean that the opportunity to return as a vendor/exhibitor is guaranteed. Our Commercial Vendor and Concessions Committee will determine what booths are the best fit for our fair, on an annual basis. Specific locations of booths will be decided after July 15th. Every company/non-profit/individual doing business at the Grays Harbor County Fair must have a written and signed contract, in regard to their activity. All items for sale and/or display must be approved prior to fair. **Please do not send money with your application**. Selected vendors/exhibitors will receive an approval letter and contract offer via standard mail (email upon special request). After you receive those documents, we will gladly accept your signed contract, fees and insurance documentation, all at the same time.

Please note: **If accepted, Commercial Vendors/Exhibitors who do not submit their signed agreement and fees by the expiration date listed on such agreement, may have their space offered to other applicants on a wait list.** So, please submit this material by the date specified on your agreement. Though we do our best to be as accommodating as possible, we simply need to insure that all booth spaces are filled, in order to offer the best experience possible to our fairgoers.

If you have any questions, please feel free to contact us by phone or email. Again, thank you for your interest in participating in the 2018 Grays Harbor County Fair. We hope to see you in August.

Sincerely,

Mike Bruner

Mike Bruner, Manager
Grays Harbor County Fairgrounds and Tourism

**NOTE: PLEASE RETURN YOUR
VENDOR APPLICATION AT YOUR
EARLIEST CONVENIENCE**