



Re: 2016 Outdoor Days

September 15, 2015

Dear Vendor,

Thank you for your outstanding support of the Horns and Hooks Grays Harbor Sportsmen Show. Because of vendors like you, our show continues to be a fantastic success. Thank you again for your attendance.

Attached is the 2016 vendor packet, with **registration due by February 1st, 2016**. We would love to have you return as a vendor, as we hope this year the show will continue to grow and succeed. We have made a couple major changes with hope that 2016 will be an even bigger and better show.

We have moved the dates this year to **April 30 – May 1, 2016**. With the past two years being horrible weather, we moved the show to the end of April. We are hoping that the weather will be more cooperative, raising attendance rates.

One of the things that we are very excited about is our new focus this year. This is the primary reason why we are now calling this the Horns and Hooks Outdoor Days. In conjunction with Crown Distributing, we will be having a beer and food festival. Our festival will feature a selection of craft breweries and restaurants from around the Pacific Northwest. We are hoping to tap into a new demographic, increasing overall attendance for you, our vendors.

We look forward to having you back in 2016!

Sincerely,
The Horns and Hooks Crew

Horns and Hooks

Grays Harbor Outdoor Days

Horns and Hooks LLC
P.O. Box 790 Montesano, WA 98563
Office 360-249-8120 Fax 360-249-8145



April 30- May 1, 2016

Grays Harbor County Fairgrounds in Elma, WA

Vendor set up: Friday, April 29^h - 9:00 AM to 9:00 PM

Show Hours: Saturday, April 30th - 10:00 AM to 6:00 PM; Sunday, May 1st - 10:00 AM to 4:00 PM

This year, we will be featuring a food and beer festival.

Applications are due by February 1st, 2016. Fees must accompany your application.

Vendor Information:

Business Name: _____

Contact Person: _____ Phone: _____ Cell Phone: _____

Address: _____

City: _____ State: _____ Zip: _____

Email: _____

Please list the previous years you have attended this show: _____

Will your booth have products available for resale? _____; Will your booth offer raffles, drawings or giveaways? _____

If you answered yes to either or both of the above questions, please provide a detailed list of items to be sold, raffled, or given away: _____

***Note: Vendors offering raffles, drawings or giveaways must complete the enclosed form regarding such. All state and federal requirements pertaining to raffles, drawings and giveaways must be strictly adhered to.**

Indoor Booth (includes one table and two chairs per booth and power if needed):

10' wide x 8' deep: Register before February 1st, \$125.00 ____; After February 1st, \$150.00 _____

20' wide x 8' deep: Register before February 1st, \$225.00 ____; After February 1st, \$250.00 _____

30' wide x 8' deep: Register before February 1st, \$325.00 ____; After February 1st, \$375.00 _____

**Note: If your booth requires 10' of depth we can accommodate you in our main arena. Please indicate if so: _____*

Extra Tables: \$5.00/ea. x _____ = \$ _____; Extra Chairs: \$2.00/ea. x _____ = \$ _____

If you do not want us to provide ANY tables or chairs in your booth please check here: _____

110 Power Needed: _____ (yes or no - no additional charge)

220 Power Needed: _____ (yes or no - no charge, call for more information, availability is limited)

Outdoor Booth:

10' wide x 10' deep: Register before February 1st, \$75.00 ____; After February 1st, \$100.00 _____

20' wide x 10' deep: Register before February 1st, \$125.00 ____; After February 1st, \$150.00 _____

30' wide x 10' deep: Register before February 1st, \$175.00 ____; After February 1st, \$200.00 _____

110 Power Needed: _____ (yes or no - no additional charge)

220 Power Needed: _____ (yes or no - no charge, call for more information, availability is limited)

Bulk Rate:

Indoor: \$0.75/sq. ft. @ 400 sq. feet or more ____; Outdoor \$0.50/sq. ft. @ 400 sq. feet or more ____

**Note: Indoor Bulk Space available only in Pavilion Arena.*

Width _____ x Depth _____ = Square Footage _____ x Rate _____ = Amount Due \$ _____

Passes:

Each vendor may receive up to THREE (3) exhibitor passes good for the entire weekend, free of charge. Each additional weekend pass will cost \$5.00. Passes may be transferred between workers (Note: Free passes are strictly limited).

Indicate number of free passes needed (up to 3): _____

Number of Extra Exhibitor Passes Needed _____ x \$5.00 per pass = Amount Due \$ _____

Insurance: Insurance is no longer required

Become an Event Sponsor?: \$500 _____ \$1000 _____ \$2500 _____ (Sponsor tier description attached)

Total Amount Owed:

Vendor Space \$ _____ + Extra Passes \$ _____ + Extra Tables/Chairs \$ _____ = \$ _____

Rules and Regulations:

1. No open flame or propane fires/heaters indoors.
2. Vendor booths must be open at the start of the show each day and **must remain open until closing time each day.**
3. All items or services to be sold, raffled off, or given away must be approved by the Horns and Hooks show management prior to the show. Please provide a complete list of all items you are interested in selling, raffling, or giving away in the space provided above.
4. All vending/soliciting/signage and advertising must be confined within own booth space.
5. No refunds will be issued inside of 30 days prior to the event for any reason.
6. Horns and Hooks reserves the right to refuse service to individuals or businesses and may require a vendor to leave an event for inappropriate conduct or refusing to follow show policy. In cases where vendors are required to leave with cause, refunds will NOT be issued.
7. Vendors may pick up passes on set-up day. We will also mail them by special request, but if lost they will not be replaced.
8. Vendors that are not approved will receive written notification, along with their returned check via mail.

Signature of Authorized Vendor Representative

Date

Please make check payable to: Horns and Hooks LLC

Send application and fees to:

Horns and Hooks LLC

PO Box 790

Montesano, WA 98563

For additional information please contact:

Email: rex@hornsandhooks.com or colin@hornsandhooks.com

Horns and Hooks Office 360-249-8120

WE ARE LOOKING FORWARD TO GROWING OUR EVENT WITH YOU! IF YOU HAVE QUESTIONS OR WOULD LIKE TO REQUEST SPECIAL ACCOMODATIONS PLEASE GIVE US A CALL TO DISCUSS YOUR NEEDS. WE WILL DO OUR BEST TO ASSIST YOU. SEE YOU AT THE SHOW!

Event Sponsor Tiers

VIP - \$500: 10x8 Booth + At the five hundred dollar level event sponsors will have their logo included in all printed promotional materials and up to two banners placed in key locations at the show itself. (Vendors are responsible with supplying their own banners)

Executive - \$1000: 20x8 Booth + At the one thousand dollar level you will receive the benefits of the aforementioned tier plus your organizations name mentioned in all radio advertising.

Presidential - \$2500: 30x8 Booth + With all of the benefits of the aforementioned tiers you will also get top billing at the event and included in our television commercials with special mentioning on air. This package also includes a "brought to you by" message included at one of the shows attractions (celebrity booth, musical group, or other event attraction) and on TV, for instance: "Cowboy Fast Draw Competition brought to you by- your organizations name"

All logos and promotional literature for your company must be submitted in high resolution to colin@hornsandhooks.com by January 1st 2016 to be properly inserted into our promotional campaign.