

## Support the Livestock Program!

We appreciate your interest! The cost of a 4-H or FFA animal project is higher than that of a commercial stockman because of the individual attention given to that animal's development. This special attention deserves a premium price, above the market price. The "break even" cost will allow the exhibitors to earn a profit margin that can be reinvested into next year's project or put away for college.

### Custom versus Resale

**All animals will be sold by the head**

*(Based on 2019 average prices)*

**Steer** (1350 lb steer = approx. 500 lb packaged meat)  
 1350 pounds.....\$3000.00  
 Approximate Processing Charge.....+\$800.00  
**Approximate Total Custom Charge.....\$3800.00**  
 Approximate Resale Credit *if sold resale*.....\$1350.00  
 Balance owed if resale *(did not receive meat)*.....\$1650.00  
*(1350 lbs x \$1.00/lb resale value)*

**Lamb** (140 lb lamb = approx. 70 lb packaged meat)  
 140 pounds.....\$900.00  
 Approximate Processing Charge.....+\$120.00  
**Approximate Total Custom Charge.....\$1020.00**  
 Approximate Resale Credit *if sold resale*.....\$112.00  
 Balance owed if resale *(did not receive meat)*.....\$788.00  
*(140 lbs x \$0.80/lb resale value)*

**Goat** (105 lb goat = approx. 50 lb packaged meat)  
 105 pounds.....\$800.00  
 Approximate Processing Charge.....+\$110.00  
**Approximate Total Custom Charge.....\$910.00**  
 Approximate Resale Credit *if sold resale*.....\$283.00  
 Balance owed if resale *(did not receive meat)*.....\$517.00  
*(105 lbs x \$2.70/lb resale value)*

**Hog** (230 lb hog = approx. 140 lb packaged meat)  
 230 pounds.....\$900.00  
 Approximate Processing Charge.....+\$250.00  
**Approximate Total Custom Charge.....\$1250.00**  
 Approximate Resale Credit *if sold resale*.....\$57.50  
 Balance owed if resale *(did not receive meat)*.....\$842.50  
*(230 lbs x \$0.25/lb resale value)*

*Above figures are examples only!*

**Resale:** The animal will be automatically resold for you at the current market price. You will not take possession of the animal or receive any meat. You are responsible only for paying the difference between your bid and the resale price. All chickens and rabbits are sold resale. The resale price will be calculated using the weight of each animal.

For the first time, turkeys are available for resale or custom. Custom turkeys include smoking & cut & wrap. Following cut & Wrap (approx. June 4th) turkey will be ready for pickup at a centralized location. All turkeys must be picked up immediately due to limited space. If turkeys are not picked up within one day, the bird will be donated to a food bank.

**Custom:** The animal will be processed for you by the butcher (cut & wrap facility) of your choice, after which you will take possession of the meat.

- **KOUNTRY MEATS:** 9631 Sandage Ave., Elk Grove, CA 95624, (916) 685-5431
- **MAD BUTCHER MEAT CO., INC.:** 6480 Florin Perkins Road, Sacramento, CA 95828 (916) 383-4943

### Exhibitor's Financial Bottom Line/Costs per Animal

	Hog	Lamb/Goat	Steer
Project Animal.....	\$400	\$400	\$1500
Feed .....	\$175	\$100	\$1100
Miscellaneous Cost.....	\$40	\$50	\$150
Exhibitor's Total Project Cost.....	\$615	\$550	\$2750
<b>Break Even price per pound.....</b>	<b>\$2.68</b>	<b>\$3.93</b>	<b>\$2.04</b>
Based on an average weight of...	230 lbs.	140 lbs.	1350 lbs.

## 2 Ways to Participate: Virtually & In Person

• **VIRTUALLY:** Go to [www.sacfair.com](http://www.sacfair.com) for the online buyer registration link. If you are already registered, confirm that your information is correct. We must have a current email and cell phone. It must be a cell phone so that you can receive text updates during the auction if you are bidding online.

• After you have purchased your animal, follow the prompts of the sale. You will receive an email confirmation of purchase.

• **IN PERSON:** You may pre-register online or onsite prior to the auction.

• Buyer Registration opens at 8:00 a.m.

• If you would like Sacramento County Fair to bid for you, you can fill out this form to purchase by proxy. Completed proxy form can be returned by mail, emailed to [info@sacfair.com](mailto:info@sacfair.com), or faxed to 916-263-2973. Must be received by May 14th. If you need assistance, please call.

• All animals will be sold by the head.

• **THIS IS A CASH ONLY SALE!** We accept cash, checks & credit cards. All purchases and add-on contributions (\$50 minimum) must be paid for at the time of purchase. Add-ons will remain open until June 4th.

• **THIS IS A TERMINAL SALE.** No live animal can be purchased.

### Minimum bids:

<b>Steers \$1800</b>	<b>Sheep \$700</b>	<b>Goats \$700</b>
<b>Pigs \$800</b>	<b>Small Animals &amp; Eggs \$100</b>	
	<b>Add-ons \$50</b>	

## Proxy Purchase Form

**The Sacramento County Fair will purchase for you**

The below information is **ONLY NECESSARY** if you want the Sacramento County Fair to purchase for you. Buyer pre-registration form on reverse must be filled out in addition to the information below.

**What would you like to purchase? Check all that apply...**

\_\_\_ Lamb \_\_\_ Hog \_\_\_ Beef \_\_\_ Goat \_\_\_ Eggs  
 \_\_\_ Turkeys \_\_\_ Chickens\* \_\_\_ Rabbit\*

*Turkeys are available for resale or custom.*

*\*Chickens and \*Rabbits are for resale only*

**How would you like your purchase processed?**

\_\_\_ Custom (receive meat) \_\_\_ Resale (do not receive meat)  
 \_\_\_ Custom Smoked Turkey

**If custom, please select a Cut & Wrap Shop to process your order:**

\_\_\_ **Kountry Meats**, Elk Grove  
 \_\_\_ **Mad Butcher Meat Co.**, Sacramento

**How much would you like to pay?**

**Starting bids:** Steers \$1800; Sheep \$700; Pigs \$800  
 Goats \$700; Small Animals & Eggs \$100; Add-ons \$50  
 \$ \_\_\_\_\_ per head, not to exceed \$ \_\_\_\_\_ total

• and/or •

\$ \_\_\_\_\_ flat rate contributions/add-ons (min. \$50) added to: \_\_\_\_\_

Showman's First and Last Name and FFA Chapter or 4-H Club (If name is not listed we will purchase)

**Pay by Credit Card (optional)**

*Cardholder's name/address must match billing name/address on reverse*

\_\_\_ Visa \_\_\_ Master Card \_\_\_ Am. Ex. \_\_\_ Discover

Number \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Expiration Date \_\_\_\_ / \_\_\_\_ Security Code \_\_\_\_

Signature \_\_\_\_\_

**New Pre-Registered Buyers:** Mail in your completed Buyer Pre-Registration form to the address below by May 14th or scan and email completed form to [info@sacfair.com](mailto:info@sacfair.com) or fax to 916-263-2973.

**Proxy Buyers:** Mail in your completed Proxy Purchase Form and Pre-Registration Form (both sides of this) to the address below by May 14th or scan and email completed form to [info@sacfair.com](mailto:info@sacfair.com) or fax to 916-263-2973.

**For further information call (916) 263-2975**

*Sacramento County Fair • 1600 Exposition Blvd., Sacramento, CA 95815*

