## Agenda

2<sup>nd</sup> District Agricultural Association
Board Meeting
November 12, 2015 – 8:00 a.m.
San Joaquin County Fairgrounds
Administration Building
1658 S. Airport Way, Stockton, Ca

### **NOTES:**

- \* Persons wishing to participate during the public meeting may participate either during the "PUBLIC COMMENT" portion or during any other item on the agenda. PUBLIC COMMENT is reserved for items that are not listed on the agenda. Please be informed that public participation under PUBLIC COMMENT will be limited to five minutes per speaker; and in accordance with state law, the Board will not comment or otherwise consider such PUBLIC COMMENT item for business until and unless such item is properly agendized at a future meeting. Please also be informed that in addition to PUBLIC Comment, the public is invited to participate and comment on each item on the agenda at the time the particular item is considered by the Board.
- \* Persons with disabilities who may require accommodations to attend the meeting are requested to contact the General Manager's office at (209) 466-5041.
- \* 2<sup>nd</sup> DAA agendas and minutes can also be accessed on the web at: <u>www.sanjoaquinfair.com</u>
- \* Questions regarding items should be directed to the General Manager's office at (209) 466-5041.

President Joe Valente called the meeting to order at 8:03.

#### Roll Call -

**Directors Present** Joe Valente, David Cultrera, Daniel Meza, Ger Vang, Joe Bacchetti, Gina

Valadez

Directors Absent Nikki Linnerman, Chris Flaherty, Sam Fant,

Others in Attendance

Krista McCoon, Kelly Olds, Bonner Murphy

### **Consent Calendar-**

Director Meza moved to approve the consent calendar. Director Vang seconded the motion. Motion passed.

- A. Minutes -10/21
- B. Interim Agreements
- C. Bills Paid: October

Any of the following agenda items are subject to discussion and the Board of Directors may take action by motion or resolution.

### **Old Business:**

- 1. Required audits and review with CDFA
  - a. We received an engagement letter from Dr. Watts regarding the audit and reviews we are required to have, for about \$29,000
  - Director Valadez moved and Director Bacchetti seconded a motion to accept the letter of intent for the reviews and audits as recommended by the finance committee. Motion passed.
- 2. Bingo at winners
  - a. Kelly noted the progress with construction windows will arrive today and the bingo side construction should be done mid next week.
  - b. Bingo should be started about December 1

#### **New Business:**

- 1. Review and possibly approve budget draft for 2016
  - a. Dave discussed that two budgets have been drafted, one with and one without horse racing. It looks like the net profit of about \$300,000. The estimate for 2015 is net profit of \$47,000.
- 2. Discussion and possible action regarding cell tower lease agreement
  - a. The group discussed the options regarding the contract and potential for moving forward

### **Committee Reports –**

- A. Finance
  - a. Cash flow for October was about \$23,000, we have been running better than anticipated
  - b. We have a 1\$00,000 swing from last year to this year at this point. Satellite wagering and increased interim events are directly impacting this.
  - c. Director Bacchetti moved and Director Vang seconded a motion to accept the financial report. Motion Passed.
- B. Marketing
- C. Horse Racing

# **President's Report** –

- **a.** Kelly, Joe and Dave met with CDFA to discuss horse racing and we will have the last weekend of September and the first weekend of October in 2016
- **b.** Joe talked about the letter he wrote regarding facilities for rodeos, indicating people should looks to existing faculties for these events.

# CEO's Report -

- a. Kelly has met with some large organizations regarding sponsorship, such as Coke, for exclusive rights for their products
- b. A large Christian concert is taking place in September.
- c. The NCCT group is finishing Winners and the taco stand and will then move to fix building 6. We are also working with AgFest to fix the restrooms in the livestock area.

### Correspondence –

### Public Comment -

a. November 14 and 15, Ger invited all of the members to attend and asked the members arrive at 10 a.m. On the November 13, there is a luncheon and the board president's house at noon.

# Adjournment -

Director Cultrera moved to adjourn the meeting, a motion that was seconded by Director Bacchetti. The meeting was adjourned at 9:06.