



2019 Winter Flea Market Vendor Application

December 7th 9:00AM to 1:00pm - Main Building - San Juan County Fairgrounds

NAME: _____ PHONE: _____

EMAIL: _____

Space inside Main Building: \$27 /space (10' x 10')

INCLUDES: 1 table and 2 chairs (first 12 vendors to sign-up get a peg-board display with hooks)

Additional 8'x30" table(s) are available while supplies last: \$6.00 each x _____ = \$ _____

TOTAL DUE: \$ _____

SET UP: Open evening before (Friday 12/06) from 5:00-7:00pm to set-up. Building will be locked overnight. Doors will be open to Vendors @7:00am, please be ready to sell at 9:00am sharp. Load-out is from 1:00-2:00pm. Please plan accordingly.

- All vendors must sign attached contract/waiver between the San Juan County Fairgrounds and Vendor (second page).
- No refund for cancellations/no-shows. Fees are non-transferable to other market days.
- **Send application, waiver & payment to: SJC Fair P.O. Box 1094 Friday Harbor, WA 98250**
If you have questions, please contact the office at: 360.378.4310 or info@sjcfair.org

For office use only Payment Method:

Date Received:

SAN JUAN COUNTY FAIRGROUNDS FLEA MARKET



VENDOR CONTRACT & WAIVER

1. San Juan County, hereinafter referred to as the Fairgrounds, agrees to permit (print please) _____ hereinafter referred to as Vendor, to operate a booth on the San Juan County Fairgrounds on **December 7th, 2019 from 9:00am until 1:00pm.**
2. This agreement allows the Vendor to use the space, designated by the Fairgrounds staff, to set up, display and sell their respective items. This space cannot be sublet or transferred to any other person, firm or entity.
3. Vendor agrees to abide by all applicable state or local health, fire, electrical, and safety codes and will take immediate corrective action when notified of violations.
4. The Fairgrounds reserves the right to make reasonable rules for the use and occupancy of the Vendor Booth Space under this contract and Vendor agrees to abide by all such rules.
5. Vendor shall leave the premises clean of all refuse and materials.
6. **Vendor agrees to hold San Juan County, its officials, employees, and volunteers harmless from all liability of any kind and nature whatsoever that may arise out of the contract or activity in the area to persons or property.**
7. Vendor shall be responsible for payment of all Local, State and Federal Taxes.

Vendor Signature:

Date

Mailing Address (Please Print)

City, State and ZIP (Please Print)



PREPARE FOR SUCCESS!

- **LOAD-IN/OUT EFFICIENTLY**– there will be TWO opportunities to load your items in. **Friday December 6th 5pm-7pm and Saturday (Market Day, December 7th) from 7am until 9am.** Consider attending the early Friday load-in so you have time to bring additional items in the morning and “merchandise” your booth display.
 - Heavy items bring a dolly/hand truck if you have one.
- **A little bit of merchandising goes a long way!**
 - DISPLAYS COUNT, bring in a small end table to add some levels to your display. Table cloths are nice touch, but not required.
 - Have a minute with no customers? Re arrange items on tables!
 - Don’t sit in front of merchandise you want to sell.
- Get your **cashbox/change apron** ready for the weekend! Amount and denominations is up to you depending on what you’re selling. Remember that banks are closed on Saturdays and the Fair does not provided change.
- Price tags help, and priced areas are great too! Consider a “\$1 dollar, this section” table.
- **LARGE item you don’t want to bring?** If you have a large item you want to sell, like a car, boat, or hot tub, print a big photo, display it at your booth, add a price tag, and prepare information to hand out to perspective buyers to contact you later.
- **NOT SURE WHAT TO BRING?** Here are some ideas:
 - “Gift-able” items- art, handmade crafts, woodworking, jewelry
 - Children’s Toys and board games (if it’s a complete set, note it!)
 - Yard Tools
 - Home Décor
 - Dishware
 - Kitchen Appliances (we have outlets for testing)
 - Seasonal sports equipment (skis, snowboards, kayak, paddle board, bikes—if items are too big, bring a picture and display it)
- **PLEASE NOTE:** While one man’s trash is another man’s treasure, that may not always be the case when money is being exchanged. If you have something severely damaged, covered in spider webs or in a box that people can’t see, it’s likely it won’t sell. Choose your items wisely and bring a rag to dust off items for their “sell factor”. You may have a “free items” section, however, you are responsible for taking home unsold items.
- **MARKET YOURSELF!** Yes, while we do market this event (signs, banner, classified ad, posters, online blog & print newspapers) but tell your friends and neighbors, and if you have a Facebook, post a few photos of your booth on the day of the market! Be sure to like us on facebook “@sjcfair”