

**South  
Florida FAIR**

**PLAY BALL  
PLAY FAIR!**

**JAN 17 - FEB 2, 2020**



**YOUTH LIVESTOCK MARKET  
RECORD BOOK**





# South Florida Fair 2019 Youth Market Buyers

5 Star Builders

Aerial Crop Protection

AG 98 Trailer Sales

Alderman Farms

Barnes Family Trust

BDM Farms

Big Cypress Community - Joe Frank

Bill's Mini Mart

Coastal Equipment

Community Animal Hospital

Craig Bark Enterprises

Crouch Engineering

D & L Trucking

David's Carpentry & Concrete

Dr. Rebecca MacDougall

Drawdy Show Pigs

Dunn's Tractor Service



Everglades Equipment Group

Farm Credit Of Florida

Fast Break Bait & Tackle

First Bank

Gates Family

Grower's Management

H. E. Hill Foundation

Howard Fertilizer

Hugh Branch Inc

Integrecre Constuction

J M Custom Woodworking

Jackman Florida

James Steve McKinley

JEM Farms

JMA Electric

JPC / Guerry Farms

King Ranch

# South Florida Fair

## 2019 Youth Market Buyers

Lake And Wetland Management

Lake Welding Supplies

Mid State Machine

Midway Vet Hospital

Okeechobee Steakhouse

P & S Seamless Gutters

Palmdale Oil Co

Performance Napa

Phoenix Land Services

PottSCO

Publix Supermarkets

R Z Ranch

Rayburn Companies

Red Barn Feed & Supply

Richard M. Faver Inc

Rick & Roxanne Barnes

Riobak



S & W Electric

SCS Engineers

Seminole Gaming

Seminole Tribe / Brighton Community

Seminole Tribe of Florida - Mondo Tiger

Seminole Tribe of Florida Chairman's Office

South Central Florida Express

South Florida Fair

Sugarcane Growers

The Pearl Mae Foundation

Town & Country Feed & Supply

U S Sugar

Voight Properties LLC

Wedgworth's Inc

WGI



Exhibitor Name:
Project: Steer/Hog (circle one)
Ear Tag # : _____
4-H Club Name (if applicable):

# South Florida Fair Youth Livestock Market Record Book

## Attention Youth (Ages 8 -18)

You **MUST** have attended the Mandatory YOUTH LIVESTOCK SHOW ETHICS AND ANIMAL CARE WORKSHOP by January 1 OR have a valid current ethics number on the entry form in order to show an animal at the South Florida Fair. Any entry forms marked "Ethics # on File" will be rejected.

**NOTE:** While most Florida fairs have adopted this Ethics program, the rules governing the exhibitors differ from fair to fair.

It is the exhibitor's responsibility to make sure you are in compliance with EACH particular fair you are showing an animal.

For a complete Ethics Class listing, go to: [www.southfloridafair.com/ethics](http://www.southfloridafair.com/ethics)

Record Books must be completed and turned in according to the rules that govern your species. Failure to do so, may disqualify you to show your animal and will be determined by the South Florida Fair's Livestock Committee.

Exhibitor initial \_\_\_\_\_

Ethics Certification # \_\_\_\_\_

Exhibitor Name	Exhibitor's Age
Exhibitor Date of Birth	
I hereby certify that as the exhibitor of this project, I have personally been responsible for the care of this (these) animal(s), have personally kept records on this project and have personally completed this record book.	
Exhibitor's Signature	Date

We, the parents, certify that our son/daughter has completed this project and completed this record book and will comply with all the Rules and Regulations of this show.

Parent/Guardian Signature

Date

4-H Leader Signature (if applicable)

Date

## PURPOSE

THE PURPOSE OF A MARKET ANIMAL YOUTH PROJECT IS:

1. To acquire an understanding of market animal production by preparing for, purchasing, caring for, and record keeping.
2. To be able to identify the types and grades of animals and employ efficient methods of marketing.
3. To understand the business aspects and economics of purchasing animals, feeds, facilities, and equipment for a market animal project.
4. To develop integrity, sportsmanship, and cooperation.
5. To develop leadership abilities, build character, and assume citizenship responsibilities.

***It is very important that every section of this record book be complete and accurate.  
If you choose to not complete any section of this record book, you will not receive a ribbon.***

## DRUG STATEMENT

THIS IS TO ACKNOWLEDGE THAT I HAVE BEEN ADVISED THAT THE PRESENCE OF ANY DRUG, ANTIBIOTIC OR BIOLOGICAL RESIDUE IN MY MARKET ANIMAL AT SLAUGHTER WILL RESULT IN THE CONDEMNATION OF THE CARCASS AND FORFEITURE OF ALL SALE PROCEEDS AND PREMIUMS.

I HEREBY CERTIFY THAT ANY DRUG, ANTIBIOTIC OR BIOLOGICAL RESIDUE WHICH MAY HAVE BEEN ADMINISTERED BY MYSELF, OR ANY OTHER PERSON, WAS DONE SO IN STRICT COMPLIANCE WITH THE MANUFACTURERS' LABEL REQUIREMENTS OR AS PRESCRIBED BY A VETERINARIAN.

---

Signature of student

---

Signature of parent/guardian

---

Signature of 4-H Leader (if applicable)

## Youth Livestock General Record Book Guidelines

1. **It is suggested that a photocopy of the record book be made for use as a work copy.** Records can be transferred into this book as your final copy.
2. Your Record Book should start on the purchase date of your animal.
2. Your Record Book should be completed at final weigh-in, and turned in as mentioned in the premium book for your species.
3. Record Books should be turned in exactly as received. Please do not make it a scrapbook or place it in a three ring binder. Record books **MUST** be kept in original form. If you add pages, staple or tape them in place. Do not take pages apart.
4. Always double check your work, especially your math calculations.
5. Have someone check your project story for spelling and grammar before you write it in **THIS** original document.
6. Your final Record Book should be hand written by you, the exhibitor.

\_\_\_\_\_ Signature of Student

\_\_\_\_\_ Signature of Parent/Guardian

## PROJECT INVENTORY

List all equipment and assets you had at the beginning of the project, starting with the purchase date of your animal. After listing existing inventory, you should also list items you purchased this year that you will keep after the project is completed.

**List items you will keep past the end of this project on this page only** (inventory examples include clippers, blowers, chutes, tack, etc.) Do NOT list expendable items such as shampoo, etc.

**Refer to Project Terms and Explanation (Page 19), for descriptions of each column.**

Item Description <b>4th Year Project Example</b>	Project Year Acquired	Purchase Cost or Value <b>A</b>	Value at Beginning of this Project year <b>B</b>	Depreciation (10% of purchase cost per calendar year) <b>C</b>	Value at end of project <b>(B minus C)</b> <b>D</b>
<i>Comb</i>	<i>2000</i>	<i>5.00</i>	<i>3.50</i>	<i>.50</i>	<i>3.00</i>
<i>Brush</i>	<i>2004</i>	<i>5.00</i>	<i>5.00</i>	<i>.50</i>	<i>4.50</i>
<b>Total Depreciation (Depreciation is an expense)</b>					
<b>Value of project assets</b>					

## ANIMAL EXPENSE

- COST OF ANIMAL

(Start of Project)

Date	Description	Paid To/Breeder	Weight	Cost

Cost of Animal \$ \_\_\_\_\_

## NON-FEED EXPENSES

List everything that you spend money on that you will NOT have at the end of the project, and that is NOT feed or hay. Starting with the purchase date of your animal, this includes entry fees, veterinary expenses, bedding, and other expendable items such as shampoo, shoe polish, hair spray, film, developing, etc.

### LIST ITEMS YOU WILL KEEP PAST THE END OF THIS PROJECT ON THE PROJECT INVENTORY PAGE ONLY

(inventory examples include clippers, blowers, chutes, tack, etc.)

Date	Description	Paid To	Total Cost
Total Non-Feed Expenses			



## FEED EXPENSES

List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start from the purchase date of your animal.

[illegible]

## FEED EXPENSES

List all feed and hay expenses on these pages (list each feed purchase separately). List all weights of feed, including weight of hay. Start with the purchase date of your animal.

Date	Description	Paid To	Pounds	Total Cost
Page Total - Pounds of Feed				
Page Total - Feed Cost				

Total - Pounds of Feed - Page 6 \_\_\_\_\_

Total - Pounds of Feed - Page 7 + \_\_\_\_\_

Total - Pounds of Feed = \_\_\_\_\_

Total - Feed Cost - Page 6 \_\_\_\_\_

Total - Feed Cost - Page 7 + \_\_\_\_\_

Total - Feed Cost = \_\_\_\_\_

## OTHER INCOME

Other project income should be recorded here, such as sale of project animals, show premiums or other money earned. **If you have no other income from this project prior to the show, THEN ENTER ZERO.**

Date	Description	Total
	Total other income, if none, enter zero	

## ADD-ONS

Record here any money given by sponsors to you, to support your project. If none, THEN ENTER ZERO.

Date	Sponsor's Name	Total
	Total Sponsor income, if none, enter zero	

## WEIGHT RECORDS

Keep track of the weight gains of your animal. Be sure to include the beginning weight of your animal(s) from Page 5, and your final weight at Fair check-in. If you don't have access to scales, use a weight tape.

*\*Average daily gain can be calculated by taking the pounds gained since last weighing, divided by the number of days since last weighing.*

Date	Weight (Page 5)	Pounds gained since last weighing	Number of days since last weighing	Average daily gain*
Beginning Weight				

Total Gain

\_\_\_\_\_

Total Number of Days on Feed

\_\_\_\_\_

## HEALTH RECORD

This should include a record of any health related measures (deworm, vaccinate, or use of veterinarian services for any other reason). This should include what you used, how much you used, and what you used it for. Include well animal care (such as health certificate). Complete all applicable information. If animal is healthy throughout the project, make note of that.

Date	Description of Activity	Product Used	Dosage	Withdrawal Time



## PROJECT SUMMARY

### GAIN

Beginning Weight (From Page 5)	_____	1
Final Weight (at Fair check-in) (From Page 9)	_____	2
Total Gain ( <i>line 2 minus line 1</i> ) (From Page 9)	_____	3
Total Number of Days on Feed (From Page 9)	_____	4
Final Average Daily Gain ( <i>line 3 divided by line 4</i> )	_____	5

### FEED

Total Pounds of Feed Fed (From Page 7)	_____	6
Total Feed Cost (From Page 7)	_____	7
Conversion (Pounds of feed per pound of gain - <i>line 6 divided by line 3</i> )	_____	8
Cost of Gain (Cost of feed per pound of gain - <i>line 7 divided by line 3</i> )	_____	9

### INCOME

Other Income (From Page 8)	_____	10
Add-On (Sponsor) Income (From Page 8)	_____	11

TOTAL PRELIMINARY INCOME (Line 10+11) \_\_\_\_\_ 12

### EXPENSES

Total Depreciation (From Page 4)	_____	13
Cost of Animal (From Page 5)	_____	14
Total Non-Feed Expenses (From Page 5)	_____	15
Total Feed Expenses (From Page 7)	_____	16

TOTAL EXPENSES (*Lines 13+14+15+16*) \_\_\_\_\_ 17

### BREAK-EVEN PRICE

(*Line 17 divided by Line 2*) \_\_\_\_\_ 18

#### Notes for Project Summary

**1. Total Gain** - Final weight minus beginning weight.

**2. Final Average Daily Gain (ADG)** - Total gain divided by the total number of days on feed. Use number of days from date you purchased your animal, to date of check-in.

**3. Conversion - Pounds of Feed (FED) per Pound of Gain** - Total pounds of feed fed divided by the total gain.

**4. Cost of Gain** - Total feed cost, divided by total gain.

## PICTURES OF YOUR PROJECT

Show the beginning and end of your project along with two different skills that you have learned. This should include a minimum of 5 pictures and a maximum of 8. Include a caption with each photo. The captions should tell a story. The pictures and captions should compliment your project story. Explain what you are doing and why you are doing the things shown in the picture. What skills are you demonstrating and why? Spelling and grammar are included in the judges' decision.

## Pictures (continued)

## Pictures (continued)



## BUYER CONTACT LIST

(All five required)

**Contact:** \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**Contact:** \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**Contact:** \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**Contact:** \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**Contact:** \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

## **BUYER'S LETTER**

Attach a copy of one Buyer's letter, if you use the same letter for all buyers.

## PROJECT STORY OUTLINE

***Required for 4-H Record Book, optional for South Florida Fair - will be used to break a tie.***

**Use this outline to write your story.**

Make an outline for your project story first. It should include what you have learned about your animal, what safety practices you used in your project, what you could do to improve your project, and the different skills used in your project. This is an outline form - complete sentences are not necessary. All outline sub-topics must be complete to receive full points.

I. Introduction - Introduce your story and capture the reader's interest.

II. What information and skills did I learn or improve?

III. What safety practices did I use?

IV. List challenges you faced and how you handled them?

V. What skills did I learn or improve?

VI. My adult leader/parent helped me with my project by:

VII. List your leadership/citizenship activities related to this project:

VIII. Awards and recognition received in this project:

VIV. Summary - Leave the reader with the idea or impression you want them to have.

## PROJECT STORY

**Your project story should be developed from your outline.** Your story should summarize your project experience, use examples, use interesting facts or statistics, remember your experiences, build strong images by using descriptive words. Grammar, spelling and neatness will be noticed by the judges. If you choose to complete the optional Project Story Outline, the story should follow your outline.

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.



## This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

## PROJECT TERMS AND EXPLANATIONS

PROJECT YEAR - Based on a calendar year. Current project year is same year as current Fair.

Notes for Project Inventory (Page 4):

1. Date Acquired - List the date you obtained this item, on items older than 1 year; the year is sufficient.
2. Purchase Cost or Value - What did this item cost when you obtained it? (Fair market value)
3. Value at Beginning of Project- Same as purchase cost for items purchased current calendar year. On items from previous years this should be the value from last year's ending inventory or depreciated value of 10 percent of purchase cost per calendar year.
4. Depreciation of 10 percent - This will be 10 percent, per project year, of the original purchase cost for the items you will still have at the end of the project. This includes items you had at the beginning of the project, as well as items purchased during the current calendar year. Depreciation is the loss in value of your assets and is an expense.
5. Value at the End of the Project- This is the value at the beginning of the project, minus the depreciation.

Examples:

A                      B                      C                      D

Item Description	Date Acquired	Purchase Cost or Value	Value at Beginning of Project (column D from prior year)	Depreciation (10% of column A)	Value at end of project (B minus C)
Rope	Purchased 4 years ago	5.00	(Depreciated 10% for 3 years) 3.50	.50	3.00
Comb	Purchased 3 years ago	5.00	(Depreciated 10% for 2 years) 4.00	.50	3.50
Brush	Purchased previous calendar year	5.00	(Depreciated 10% for 1 year) 4.50	.50	4.00
Bucket	Purchased current calendar year	5.00	(No previous depreciation - purchased current project year) 5.00	.50	4.50
<b>Total Depreciation*</b>				<b>2.00</b>	
<b>Value of project assets</b>					<b>15.00</b>

Notes for Project Summary Page (Page 10):

1. **Total Gain** - Final weight minus beginning weight.
2. **Final Average Daily Gain (ADG)** - Total gain divided by the total number of days on feed. Use number of days from date you purchased your animal to date of check-in.
3. **Conversion** - Pounds of Feed (FED) per Pound of Gain - Total pounds of feed fed divided by the total gain.
4. **Cost of Gain** - Total feed cost divided by total gain.

## SCORING SYSTEM YOUTH RECORD BOOK

SECTION	POINTS POSSIBLE	POINTS SCORED
1. Cover Page (Page 1)	5	
2. Drug Statement & General Guidelines (Pages 2-3)	2	
3. Project Inventory (Page 4)	10	
4. Animal Inventory + Non-Feed Expenses (Page 5)	5	
5. Feed Expenses (Pages 7)	8	
6. Income (Page 8)	3	
7. Weight Records (Page 9)	10	
8. Health Record (Page 9)	5	
9. Project Summary (Page 10)	18	
10. Pictures (Pages 11 - 13)	10	
11. Buyers Contacts and Letters (Pages 14 - 15)	5	
12. Project Story Outline (Page 16)	0	
13. Project Story (Pages 17 - 18)	10	
14. Neatness	4	
15. Followed Guidelines (Page 3)	5	
<b>Total Points</b>	<b>100</b>	

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Ribbon Premiums and Awards

Blue	\$25.00	90-100 pts.
Red	\$20.00	80-89 pts.
White		70-79 pts.