The Kaliff Marketing Awards program recognizes and encourages excellence in festival promotional campaigns. Great promotion is critical to the success of any festival or event, and it’s time to show your colleagues across the state how you meet that challenge. Pick the best of your hard work and take part in the 2020 Kaliff Marketing Awards competition. Winners will be announced and awards presented in a Virtual Marketing Award Ceremony due to the rescheduling of the TFEA Conference and Trade Show to August 4—8, 2021 at the Wyndham San Antonio Riverwalk.

The Kaliff Marketing Awards contest closely mirrors the International Festivals and Events Association (IFEA) Pinnacle Award Competition. As an official affiliate of the IFEA / TFEA, all TFEA members are eligible to participate in both the TFEA and IFEA awards programs.

**IMPORTANT: READ ALL MATERIALS CAREFULLY FOR INSTRUCTIONS AND REQUIREMENTS.**

**ELIGIBILITY:**
All entries must be submitted by a current, dues-paying TFEA / IFEA member/organization. Items entered must have been issued/used between May 31, 2019, and May 31, 2020. Font size for any written text must not be smaller than 11pt. Entries must be submitted in their original format. (Duplicates or printing proofs will not be accepted.) NEW—Page size must be no greater than 8.5 inches X 11 inches. Each entry form submitted must be completed in its entirety in order for items to be judged eligible. Members submitting entries for the Zenith category must register at least one person for the 2020 Annual Conference and Trade Show to be held August 5—9, 2020, in San Antonio, TX.

**RULES:**
Cost per entry is $20 for entries submitted by the Deadline Tuesday, July 23, 2020. Each entry must be submitted with a separate, completed entry form. Please send only one check or credit card payment if entering multiple categories. Duplicate the form as often as you need. Entry forms must be securely attached to items. You may enter as many categories as you wish, however, entries must not have been entered in a previous TFEA Marketing Awards competition. For additional Questions contact: Kay Wolf, Executive Director at: Kay@tfea.org or call 830-997-0741.

**IMPORTANT JUDGING NOTE:**
The entries will be judged by a panel of experts assembled by the IFEA / TFEA at a Texas location prior to the Annual Conference and Trade Show. Judges may elect not to determine a winner if entries are deemed insufficient. This will be left to the discretion of the judges, and all decisions are final. Judges will not refer to items in other categories, nor will they transfer items already judged in other categories (the number of entries must equal the number of categories entered). A separate entry form must be submitted for each entry (copy as necessary). Multiple entries or categories on a single form will not be accepted. Multiple entries within the same notebook will not be accepted. Please separate entries. Failure to meet all requirements or answer / provide all information will result in a deduction of points.

**ENTRY PROCEDURE:**
1. Choose the categories you wish to enter. Fill out all Entry Forms and then the payment Form.
2. Fill out two Entry forms per entry. Attach one form to each entry. Enclose the duplicate forms in a separate envelope with the payment form and payment. Completed entry forms must accompany payment. (Do not include payment in box with entries.)

Mail payment form & payments in one envelope with one copy of each entry form.
Mail Entries with an entry form attached to each entry.

**TO:** Texas Festivals and Events Association
TFEA, P O Box 52478 (or)
406 S. 12th St. #52478, (for FEDX & UPS)

Entries must be received by 5 p.m. on Thursday, July 23, 2020, at the TFEA office in McAllen, Texas.

Entries received after the deadline or at another location will not be accepted or judged.

TFEA / KALIFF Zenith Awards 1
Helpful Tips & Pointers

- Start Early!!! Don’t wait until the deadlines are almost here to get your entries submitted. You can send them in as soon as you want to.
- Keep your entries concise and focused on the specific category criteria. Collect files and needed materials throughout the year so you have easy access to materials needed to prepare entries.
- Do not mount any of the merchandise on poster board/foam core/card board etc. It is much easier for the judges to pick up, look at, and perhaps try the items on, if they are standing alone.
- Be sure to read and follow all the criteria and requirements in each entry. The criteria and requirements are always being updated.
- For categories that require written information and are also required to be put into a “notebook” or “bound format” be sure to submit the information in that category in the order that it is asked so it’s easier for the judges to compare one entry to another.
- When saving your entry to a thumb drive be sure to save your entry as one document—instead of multiple documents.
- Always save and keep a copy of your entries for your files.
- Remember the eligibility period for the awards. Entries must have been produced and/or used for the first time between the specific dates listed on the entry form.
- If you are required to write something for your entry, make sure it is well written, typed and easy to read.
- The more organized your entries are, the easier it is to understand your message.
- With all entries, guide the judges to what you want them to see. Highlight the important parts.
- Don’t overwhelm the judges with TOO much information. Summarize the statistics and only display your best footage/news clippings. Quantity is not always quality.
- On categories that have a lot of requirements, be sure to have someone that is not closely tied to your event read through your entry to see if everything makes sense. Sometimes you may be too close to your event and you may leave out information, since it may be too obvious to you. But it may be a vital piece of information. If your entry makes sense to an outsider to your event, it should make sense to the judges.
- Many of the judges may not know anything about your event, so make sure your explanations are clear enough so they feel like they have just attended/participated in your program.
- When entering a category that requires you to submit a link, if possible, please type the link on the form so we can clearly read the link. Additionally, be sure to use a font that clearly distinguishes between the number “1”, a lowercase “L” and an upper case “I” . otherwise it could look like this, 1 l l. Tahoma is usually good ... 1, l, l. The correct font makes the difference between your link working.
- Proofing is your best chance of good marks. Proof, Proof, Proof!!! Judges will mark you down for typos!

For additional information contact: Kay Wolf, CFEE, Executive Director, at 830-997-0471 or email: kay@tfea.org

★ Submit by Thursday July 23, 2020 ★
<table>
<thead>
<tr>
<th>CATEGORY – ZENITH</th>
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<tbody>
<tr>
<td>1. The Zenith Award</td>
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<tr>
<th>CATEGORY: TELEVISION &amp; RADIO</th>
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<tr>
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<td>5. Best Event Video Promotion</td>
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<td>6. Best Radio Promotion</td>
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<td>8. Best Organization Website</td>
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<td>12. Best Festival / Event Mobile Application</td>
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<td>13. Best Single Digital / Social Ad</td>
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<td>14. Best Digital / Social Ad Series</td>
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<tr>
<th>CATEGORY: PROMOTION PRINTED ENTRIES</th>
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<tbody>
<tr>
<td>15. Best Event Program</td>
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<tr>
<td>16. Best Newspaper Insert / Supplement</td>
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<td>17. Best Promotional Brochure</td>
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<td>18. Best Miscellaneous Printed Materials (Multiple Pages)</td>
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<tbody>
<tr>
<td>32. Best T-Shirt Design</td>
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<tr>
<td>33. Best Pin or Button</td>
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<td>34. Best Hat</td>
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<td>35. Best Other Merchandise</td>
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<td>36. Best Miscellaneous Clothing</td>
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<tr>
<td>37. Best New Merchandise</td>
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<td>38. Best Sponsor Gift</td>
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<td>39. Best Give-Away Item</td>
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<tr>
<th>CATEGORY: FESTIVAL &amp; EVENT CRITICAL COMPONENT ENTRIES</th>
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<td>40. Best Overall Merchandising Program</td>
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<tr>
<th>CATEGORY: SPONSORSHIP ENTRIES</th>
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<tr>
<td>41. Best Targeted Sponsor Solicitation Proposal</td>
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<tr>
<td>42. Best Individual Sponsor Follow-up Report</td>
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<tr>
<td>43. Best Sponsor Partner</td>
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<tr>
<td>44. Best Sponsor Activation (New)</td>
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<td>45. Best Sponsorship Program for Individual Sponsor</td>
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<td>46. Best Overall Sponsorship Program</td>
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<tr>
<th>CATEGORY: FESTIVAL &amp; EVENT CRITICAL COMPONENT ENTRIES</th>
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<tr>
<td>47. Best Volunteer Program</td>
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<td>48. Best Green Program</td>
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<td>49. Best Parade</td>
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<td>50. Best Educational Program</td>
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<td>51. Best Inclusivity Program</td>
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<td>52. Best Children’s Programming</td>
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<td>53. Best Overall Entertainment Program (NEW)</td>
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<td>54. Best Community Outreach Program</td>
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<td>55. Best Event/Program Within an Event to Benefit a Cause</td>
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<td>56. Best Event (Within An Existing Festival)</td>
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<td>57. Best Emergency Preparedness &amp; Risk Management Plan</td>
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<td>58. Best Food &amp; Beverage Program</td>
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<td>59. Best New Festival or Event</td>
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<td>60. Best New Promotion Activity</td>
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<tr>
<th>CATEGORY: BEST MEDIA RELATIONS</th>
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<tbody>
<tr>
<td>61. Best Press / Media Kit</td>
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<tr>
<td>62. Most Creative / Effective News Stunt</td>
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<td>63. Best Media Relations Campaign</td>
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<td>64. Best Social Media Campaign</td>
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<td>65. Best Mascot</td>
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Each entry category is divided into the budget categories below. Gold Awards in each category will receive plaques. Silver and Bronze Awards in each category will receive Certificates.

- Under $75,000
- $75,001—$250,000
- $250,001—$750,000
- Over $750,000

TFEA assumes no liability for entries that are lost or damaged in shipping. All entries will be displayed at the TFEA Conference. However, there is no security present in the awards display area, and TFEA assumes no liability for entries that are lost, damaged or stolen from the display area. Items that are not picked up from the display area at the conference by Saturday evening at 10 p.m. will become the property of TFEA and/or discarded.

### 2020 KALIFF MARKETING AWARDS CATEGORIES

#### CATEGORY: THE ZENITH AWARD

This is TFEA’s number one, best-overall award category in the Kaliff Marketing Awards competition.

1) Zenith Award

**Entry Requirements**

SUBMIT ENTIRE ZENITH AWARD ENTRY WITHIN ONE (1) NOTEBOOK. NO EXCEPTIONS. Please submit your entry in the order of the questions listed below. Points will be awarded to the individual sections of your entry, in addition to the overall Judges Criteria points. Points awarded are listed below. **DO NOT SUBMIT A DISPLAY BOARD!**

**Judging Criteria (10 points)**

Well organized; professional content; clarity of message; design and layout; creativity and/or uniqueness; supporting materials; and measurable results. Does the entry relay the image of the event? What is the overall impression? Have all requirements been met? Does the entry match the purpose / mission for the event?

**Introductory Information (10 points)**

Within a maximum of 4 pages (total), provide an overview of your event, stating your event’s

a. Event Date
b. Purpose / Mission
c. History/Description of Event
d. Types of Activities Included Under the Festival/Event Umbrella
e. Overall Revenue and Expense Budget
f. Economic Impact
g. Attendance Numbers & Demographics
h. Volunteer Count & Demographics
i. Staffing Numbers and Positions
j. Founding/Incorporating date and management system (i.e. 501( c ) (3) non-profit, staff and volunteer board, city managed, profit-making partnership, etc.)

**Additional Requirements (40 points)**

Include a detailed overview of EACH of the sections of your event listed below, using no more than 2 pages per section (except where noted below.)

- Make each element a separate tab in your notebook in order for the judges to clearly identify them.
- If your event does not include one or more of the sections listed below, please provide an overview as to why your event does not include that section to avoid losing points.

a. **Promotional/Marketing Campaign & Media Outreach**

   - What was your overall message / slogan / image that you projected for your event this year?
   - What was your target population?
   - Who received the message?
   - What types of mediums did you utilize?
   - Who promoted your message?
   - Etc.

b. **Website / Social Media / Multi-Media Program / Campaign**
c. **Overall Sponsorship Program**
Provide an overview of your overall sponsorship program.
- How many sponsors?
- Who are they and what do they sponsor?
- Total sponsorship funds?

d. **Critical Component Programs**
Provide a one (1) page description of each of the following programs. (If not applicable, please state as such and / or what your festival / event has in its place.)
- Volunteer Program
- Green Program
- Educational Program
- Children’s program
- Food & Beverage Program
- Entertainment Program
- Merchandise Program
- Community Outreach Program
- Emergency Preparedness Program

e. **Description of any other Special Programs unique to your event.**

**Supporting Materials (10 points)**
- Please also include any necessary supporting materials for the event—limiting materials to no more than 5 examples for each.
- Supporting Materials may be placed within their own specific section or at the end of each respective item within the Additional Requirements section.

**Supporting Questions (10 points)**
Please answer the following questions. (Maximum of 1 typed page per question.)
1. What did you do to update / change the event from the year before? Were the updates / changes successful? Please provide measurable results / examples.
2. *If the event is a new event, please answer the following question instead.* What challenges / obstacles did you foresee / encounter in creating the event, and how did you handle them? Please provide measurable results / examples.
3. What makes the event stand out as a state-wide recognized event?
4. Why should the event win the TFEA / KALIFF Zenith Award?

**Judging Criteria (30 points)**
The Zenith Entry will be judged based on the following criteria. Please refer to the Entry Information for further details. The following Judging Criteria is applicable to both the individual entry and the overall event.
- Is the entry / event well organized?
- Is the content professional?
- Is the message clear?
- Is the entry / event designed and laid out well?
- Is the event creative and / or unique?
- Does the entry relay the image of the event?
- What is the overall impression?
- Have all supporting materials and measurable results been provided?
- Does the entry match the purpose / mission for the event?
- Have all requirements been met?

**Additional Notes:**
- Be sure to answer and provide information for every section and element listed in the entry requirements. Failure to provide information for each section/element will result in a deduction of points.
- Entries submitted without all requirements satisfied may be deemed ineligible and may not be considered. Entry fees will not be refunded.
- This entry is separate from all other categories and divisions. Judges will not refer to items in another category, nor will items be taken from this entry into another category to be judged.
- Zenith entry must score a minimum of 60 points to be considered as a Gold, Silver or Bronze Zenith Award.
- Members submitting entries for the TFEA / KALIFF Zenith Award must register at least one person for the 2020 Convention and Trade Show or arrange for a representative to accept any award on your behalf.

★ Submit by Thursday July 23, 2020 ★
## CATEGORY: TELEVISION & RADIO

### 2) Best TV Promotion
(ad spot or PSA)

### 3) Best Full-Length TV Promotion
(Local Programming)

### 4) Best Full-Length TV Program
(National Promotion / Syndication)

### 5) Best Event Video Promotion
(include video on a Thumb drive or submit online link. Clearly print or type in on entry form under Category Number.)

### 6) Best Radio Promotion
(Ad spot or PSA)

**Entry Requirements**
- If the entry is not able to be submitted as an online link, please submit on USB Thumb drive. Only one entry per Thumb drive. Clearly mark name on Thumb drive.
- Each TV / video entry should be viewable in Windows Media Player or QuickTime.
- All Radio entries should be submitted on a Thumb drive and preferably submitted as a wave file or MP3 file.
- Please clearly label each Thumb drive with Organization Name and Category number and attach entry form.
- Only one video/radio spot per Thumb drive. Check to make sure entries are on Thumb drive before submitting.
- Submit each entry separately.
- **DO NOT** combine multiple entries on Thumb drive.
- These are standalone items and no written information is required.

### Judging Criteria
- Does the entry relay the image of the event?
- Does it use creativity and / or uniqueness?
- Is the message clear?
- What is the “Usability” factor?
- Is the item organized?
- What is the overall impression?

## CATEGORY: MULTIMEDIA ENTRIES

### 7) Best Event Website
(Submit web address — Clearly print on entry form)

### 8) Best Organization Website
(Submit web address — Clearly print on entry form)

### 9) Best Event/Organization E-Newsletter
(Submit three consecutive issues on a thumb drive)

### 10) Best Miscellaneous Multimedia
(Includes but not limited to items such as Screen Savers, Live Web-casts, Electronic Billboards, etc.) Submit in format used.
Preferable method for Videos is a You Tube link. Only one multimedia item per entry.
Clearly print or type link on entry form or on separate sheet of paper if necessary.

### 11) Best Social Media Site
(Submit social media site address—Clearly print on entry form)

### 12) Best Festival/Event Mobile Application
(Submit web address for where to obtain the App, and instructions on how to obtain the App. Clearly print on entry form)

### 13) Best Single Digital/Social Ad
Submit link to view ad online—clearly print or type link on entry form

### 14) Best Digital/Social Ad Series
Submit a maximum of 5 ads.
Submit link to view ads online—clearly print or type link on entry form

**ENTRY INFORMATION FOR CATEGORIES 7-14**
- For categories 7-14, entries will be reviewed online by judges.
- Submit each as a separate online link for entry to be viewed/downloaded. Link must remain active until end of August 2020. Please use https://tinyurl.com (or similar) to reduce the size of long links.
- Be sure to make the website link go exactly where you wish the judges to go first.
- Refer to any additional entry information listed next to each category.
- These are standalone items and no written information is required.

### Judging Criteria
- Does the entry / item relay the image of the event?
- Is the item creative and / or unique?
- Is the message clear?
- Is the entry / item organized?
- What is the “Usability” factor?
- What is the overall impression?
15. Best Event Program
(For programs that are provided to use during the festival or event)

16. Best Newspaper Insert / Supplement

17. Best Promotional Brochure
(For brochures that are sent out prior to Event to promote the event)

18. Best Miscellaneous Printed Materials (Multiple Pages)
(Includes but not limited to direct mail brochures, cookbooks, annual reports, etc.) Only one item per entry.

(Include but not limited to direct mail pieces, rack cards, fliers, maps, etc.) Only one item per entry. Mounting on poster board, optional for this entry.

20. Best Company Image Pieces
(Includes but is not limited to Letterhead, envelopes, logo, business cards, notecards, etc.)

21. Best Cover Design
(Includes covers from items such as Magazines, Newspapers, Brochures, Programs, Etc.) (Submit cover only—mounted on poster board.)

22. Best Single Newspaper Display Ad
(Submit ad mounted on poster board)

23. Best Single Magazine Display Ad
(Submit ad mounted on poster board.)

24. Best Ad Series
(Submit a maximum of 5 ads. If possible, mount all ads on same poster board.)

25. Best Promotional Poster
(For posters not for sale at Festival or Event but used for promotional purposes to promote event) (Do not mount. Submit in poster tube.)

26. Best Commemorative Poster
(For posters specifically for sale at festival or event.) (Do not mount. Submit in poster tube.)

27. Best Event Promotional Photograph
(Promotional photograph for your event) (Photo Dimensions: 8 inches X 10 inches. Submit photo mounted on Poster board—2 inch margins)

28. Best Outdoor Billboard
(Submit photo or print out billboard mounted on poster board)

29. Best Event Invitation
(Single or Multiple Page. Do NOT mount this category on poster board.)

ENTRY INFORMATION FOR CATEGORIES 15-18
- These are stand alone items; no written information is required.
- Submit each entry in original format if possible
- Submit categories 15-18 with the entry form securely paper clipped/bull clipped to the back.
- Do not mount on display board.

Judging Criteria
- Does the entry relay the image of the event?
- Is the item creative and / or unique?
- Is the item designed / laid out well?
- Is the message clear?
- Is the item organized?
- Is the item usable / functional?
- What is the overall impression?

ENTRY INFORMATION FOR CATEGORIES 19—29
- Submit categories 19—24, 27—29 each mounted on a single, black display board with a maximum of 2 inch margins. (Display board means poster board, foam core, etc.)
- Submit categories 25—26 each rolled up in a poster mailing tube. Do not fold the poster. Do not mount the poster on poster board.
- Only one entry per board.
- These are stand alone items; no written information is required.

Judging Criteria
- Does the item / entry relay the image of the event?
- Is the item creative and / or unique?
- Is the item designed / laid out well?
- Is the message clear?
- Is the item organized?
- Is the item usable / functional?
- What is the overall impression?

★ Submit by Thursday July 23, 2020 ★
CATEGORIE: EVENT DÉCOR & AMBIANCE ENTRIES

30) **Best Street Banner**
(Submit photo or printouts of banner only, mounted on poster board. Do not send actual banner.)

31) **Best Miscellaneous On-site Décor**
(Includes but is not limited to directional signage, stage backdrops, entryways, flags, inflatables, etc.)
(Submit only one décor item per entry)
(Submit photo of décor, mounted on poster board.) (May include up to 6 photos to illustrate single décor item/area per entry)

ENTRY INFORMATION FOR CATEGORIES 30—31
- Submit categories 30—31 each mounted on a single, black display board with a maximum of 2 inch margins.
- Only one entry per board.
- These are standalone items; no written information is required.

Judging Criteria:
- Does the item / entry relay the image of the event?
- Is the item creative and / or unique?
- Is the item designed / laid out well?
- Is the message clear?
- Is the item organized?
- Is the item useable / functional?
- What is the overall impression?

CATEGORIE: MERCHANDISE ENTRIES  For merchandise sold at Festivals and Events

32) **Best T-Shirt Design**
(Does not include Tank Tops, Long-Sleeve T-Shirts or Collared / Polo Shirts)

33) **Best Pin or Button**
(Please mount pin on poster board with 2-inch margins maximum. For single pins only, no pin sets.)

34) **Best Hat**

35) **Best Other Merchandise**
(For merchandise other than T-Shirts, pins, hats, etc., that you have for sale at your festival/event)

36) **Best Miscellaneous Clothing**
(Items such as jackets, sweatshirts, long-sleeve t-shirts, polo shirts, tank tops, socks, scarves, etc.)

37) **Best New Merchandise**
(New merchandise to your festival / event.)

38) **Best Sponsor Gift**
(A gift festival / event gives to a sponsor of their festival / event.)

39) **Best Give-Away Item**
(For merchandise items that are given out at festival/event and are not for sale, i.e.— Buttons, Medals, T-Shirts, Beverage Cups or Mugs, etc.) (Does not include items that are raffled/auctioned off at event)

ENTRY INFORMATION FOR CATEGORIES 32—39
- Submit actual merchandise items for categories 32-39.
- Please do not submit faulty or damaged merchandise items. Judges are not only looking at the creativity, uniqueness and usability of an item, but also the quality and condition of an item.
- These are standalone items; no written information is required.
- Do not mount merchandise items on poster board—except Best Pin or Button

Judging Criteria
- Does the entry / item relay the image of the event?
- Is the item creative and / or unique?
- Is the message clear?
- Is the entry / item organized?
- What is the “Usability” factor?
- What is the overall impression?
FESTIVAL & EVENT CRITICAL COMPONENT ENTRIES

40) Best Overall Merchandising Program
(Entry should focus on the entire merchandising program for the entire festival / event / organization.)

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section:
a. Introduction and description of main event
b. Description & purpose / objective of merchandising program
c. Overall revenue and expense budget for merchandise lines
d. Target market for merchandise program (population/location)
e. Marketing efforts tied to merchandise program
f. Community support in selling / distributing merchandise
g. Measurable/results (including number / variety of items; number of outlets selling time's, etc.)
h. Overall effectiveness of merchandise program

2. Supporting Question ★ Answer Question listed to the right
3. Supporting Materials ★ Place at the end of the entry

ENTRY INFORMATION FOR CATEGORIES 40
- Submit category 40 within one (1) notebook (2 or 3 ring binder; spiral bound; report cover; bound publication etc.)
- Please submit your entry in the order listed.
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document) on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 1, 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following
1. Over view Information (50 points)
   Please provide the requested information listed under the specific category to the left.

2. Supporting Question (10 points)
   - What did you do to update / change this program from the year before?
   - Were your updates / changes successful?
   - Please provide measurable results / examples.
   - If the program is a new program please answer the following question instead.
   - What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. Supporting Materials (10 points)
   - Please include a sample selection of actual merchandise items available
   - Also include photographs of all merchandise items available in your merchandise program.
   - Supporting materials should be placed at the end of the entry

4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   - Is the entry / program well organized?
   - Is the content professional?
   - Is the message clear?
   - Is the program / designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
   - Have all requirements been met?
1. **Overview Information**  
Please provide a detailed overview explaining the following using no more than (1) page per section:  
a. Introduction and description of main event.  
b. Name of Sponsor  
c. Introduction, effectiveness and success of Sponsor Solicitation Package

2. **Supporting Materials**  
Place at the end of the entry  
Please provide a sponsor solicitation package that was actually used to target a specific sponsor.  
- Provide in the format used to present to the sponsor and with any other additional materials that were sent with the proposal. (It is okay to substitute name of sponsor for generic name for confidentiality, however, please make it clear on your entry why you are doing this.)

**ENTRY INFORMATION FOR CATEGORY 41—42**
- Submit categories 41—42 each within one (1) notebook (2 or 3 ring binder; spiral bound; report cover; bound publication etc.)  
- Please submit your entry in the order listed.  
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 1, 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following

1. **Overview Information** (20 points)  
Please provide the requested information listed under the specific category to the left.

2. **Supporting Materials** (50 points)  
Please provide materials listed under the specific category to the left. Supporting materials should be placed at the end of the entry.

3. **Judging Criteria** (30 points)  
No information required. Your entry will also be judged based on the below criteria.  
- Is the item / entry well organized?  
- Is the content professional?  
- Is the message clear?  
- What is the overall impression?  
- Have all supporting materials and measurable results been provided?  
- Have all requirements been met?  
- Would you recommend or support this opportunity if in a position to do so?

**ENTRY INFORMATION FOR CATEGORY 43**
- Submit category 43 within one (1) notebook (2 or 3 ring binder, spiral bound, report cover, bound publications etc.)  
- Please submit your entry in the order listed.

- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 1, 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following

1. **Overview Information** (70 points)  
Please provide the requested information listed under the specific to the left.

2. **Judging Criteria** (30 points)  
No information required. Your entry will also be judged based on the below criteria.  
- Is the entry well organized?  
- Is the content professional?  
- Is the message clear?  
- What is the overall impression?  
- Have all requirements been met?
44. Best Sponsor Activation (NEW)
   (New activity / program within an Event created specifically to recruit a new sponsor or created after a new sponsor came on board.)

1. Overview Information
   Please provide a detailed overview explaining the following using no more than 1 (one) page per section:
   a. Introduction & description of main event
   b. Name of Program and Sponsor
   c. Description and purpose of event/program being sponsored
   d. Description of sponsor; level of sponsorship (cash / in-kind); details of benefit package & length of sponsorship/partnership
   e. Overall effectiveness / success of the program

2. Supporting Question ★ Answer question listed to the right

3. Supporting Materials ★ Place at the end of the entry

ENTRY INFORMATION FOR CATEGORIES 44—46
Submit categories 44—46 each within one (1) notebook (2 or 3 ring binder, spiral bound, report cover. bound publication etc.)

- Please submit your entry in the order listed.
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 1, 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following
1. Overview Information (50 points)
   Please provide the requested information listed under the specific category to the left.

2. Supporting Question (10 points)
   - What did you do to update / change this program from the year before?
   - Were your updates / changes successful?
   - Please provide measurable results / examples.
   If the program is a new program, please answer the following question instead.
   - What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program. Please limit your supporting materials to those actually sent / used with sponsor:
   - Printed materials (brochures / programs etc.)
   - Promotion / marketing / media materials
   - Supporting photographs
   - Measurable results: tangible & intangible

4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   - Is the program / entry well organized?
   - Is the content professional? Is the message clear?
   - s the program / designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
   - Have all requirements been met?
   - Would you recommend or support this opportunity if in a position to do so?
47) Best Volunteer Program
(For overall volunteer Program at an Event/Festival/Organization)

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section, together with Applicable examples:
- Introduction and description of main event
- Description and purpose / objective of Volunteer Program
- Target audience / attendance / number of participants
- Duration of program (start to finish) and years program has been part of event
- Volunteer demographics (age, gender, individuals, charities, schools etc.)
- Volunteer job descriptions
- Recruitment methods / materials / applications
- Communication methods / materials
- Training guides / programs / handbooks / materials
- Organization & schedule information / materials
- Volunteer perks / benefits
- Appreciation / recognition methods/ materials
- Retention methods / materials
- Description of sponsor / charity / volunteer / school / other group involvement with program and benefits to each (if applicable)
- Overall revenue/expense budget of program
- Overall effectiveness / success of program
- Measurable results: ratio of volunteers to guests; # of volunteers; # of volunteer hours; # of volunteers in database; estimate of the financial value of your volunteers.

1. Supporting Question ★ Answer Question listed to the right
2. Supporting Materials ★ Place at the end of the entry

48) Best Green Program
(For festivals / events with implemented green / recycling programs at their event.)

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section.
- Introduction and description of main event
- Description and purpose / objective of Green Program
- Target audience / attendance / number of participants
- What “Green” initiatives were used at event (i.e. recycling, alternative methods of transportation, renewable energy, etc)
- How were initiatives promoted to the public? Include marketing materials.
- Education programs pertaining to environmental program (for public, sponsors, volunteers etc.)
- How was environmental program enforced / encouraged, tracked, and staffed?
- Who assisted environment program (vendors, volunteers etc.)?
- Measurable results – how much was recycled; savings / cost of Environmental Program; carbon footprint reduction
- Non-tangible results, education, awareness, involvement, etc.

2. Supporting Question
- What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?
3. Supporting Materials
- Place at the end of the entry

ENTRY INFORMATION FOR CATEGORIES 47—48
Submit categories 47—48 each within one (1) notebook (2 or 3 ring binder, spiral bound, report cover, bound publication etc.)
- Please submit your entry in the order listed.
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document on a Thumb drive . Attach to overall payment form. If submitting one or more entries from categories 1 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following
1. Overview Information (50 points)
   Please provide the requested information listed under the specific category to the left.
2. Supporting Question (10 points)
   - What did you do to update / change this program from the year before?
   - Were your updates / changes successful?
   - Please provide measurable results / examples.
   - If the program is a new program please answer the following question instead: “What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?”
3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program. Please limit your supporting materials to those actually sent / used with sponsor:
   - Printed materials (brochures / programs etc.)
   - Promotion / marketing / media materials
   - Supporting photographs
   - Measurable results: tangible & intangible
4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   - Is the item / entry well organized?
   - Is the content professional? Is the message clear?
   - Is the program / designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
   - Have all requirements been met?
FESTIVAL & EVENT CRITICAL COMPONENT ENTRIES

49) Best Parade
(For parades that are stand alone parades or part of a larger festival / event)

1. **Overview Information**
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section, together with applicable examples:
   a. Name introduction and description, purpose & objective of Parade.
   b. Introduction and description of overall festival / event is part of a larger festival / event (if applicable)
   c. Tie-in of Parade to main festival / event (if applicable)
   d. Target audience / attendance of Parade
   e. Number and type of entries in Parade
   f. Overall revenue and expense budget of Parade
   g. Duration of Parade (start to finish) and years Parade has been in existence
   h. Activities planned before, during and after Parade
   i. Description of sponsor / charity / volunteer / school / other group involvement with Parade and benefits to each (if applicable)
   j. Community involvement and impact of Parade
   k. What makes the Parade unique and creative?
   l. Overall effectiveness / success of Parade

2. **Supporting Question ★ Answer Question listed to the right

3. **Supporting Materials ★ Place at the end of the entry

50) Best Educational Program
(For festivals / events who have a specific educational component built into their programming.)

1. **Overview Information**
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section, together with applicable examples:
   a. Introduction and description of main event
   b. Description and purpose / objective of Educational Program
   c. Target audience / attendance / number of participants
   d. Provide a detailed description of education program / curriculum
   e. Who provided the education and in what setting
   f. Involvement by local educational institutions and professional education (if any)
   g. What was the take-away for attendees / participants?
   h. Duration of program (start to finish) and years program has been part of event
   i. Tie-in of program to main event
   j. Overall revenue/expense budget of program
   k. Description of sponsor/charity/volunteer/school/other group involvement with program and benefits to each (if applicable)
   l. Overall effectiveness / success of program

2. **Supporting Question ★ Answer Question listed to the right

3. **Supporting Materials ★ Place at the end of the entry

**ENTRY INFORMATION FOR CATEGORIES 49—50**
Submit categories 49—50 each within one (1) notebook (2 or 3 ring binder, spiral bound, report cover, bound publication, etc.)
   - Please submit your entry in the order listed.
   - In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following

1. **Overview Information (50 points)**
Please provide the requested information listed under the specific category to the left.

2. **Supporting Question (10 points)**
   - What did you do to update / change this program from the year before?
   - Were your updates / changes successful?
   - Please provide measurable results / examples.
   - If the program is a new program please answer the following question instead:
     - What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. **Supporting Materials (10 points)**
Please also include any necessary supporting materials for the program. Please limit your supporting materials to those actually sent / used with sponsor.
   - Printed materials (brochures / programs etc.)
   - Promotion / marketing / media materials
   - Merchandise materials (photographs accepted)
   - Information provided to participants/volunteers/sponsors/students/charities, etc.
   - Supporting photographs
   - Measurable results: tangible & intangible

4. **Judging Criteria (30 points)**
No information required. Your entry will also be judged based on the below criteria.
   - Is the item / entry well organized?
   - Is the content professional? Is the message clear?
   - Is the program / designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
   - Have all requirements been met?
ENTRY INFORMATION FOR CATEGORY 51
Submit category 51 within one (1) notebook (2 or 3 ring binder; spiral bound; report cover; bound publication etc.)
- Please submit your entry in the order listed.
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document) on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 1 or 40—65, please include all entries on the same single USB Thumb drive.

For entry 51 please provide detailed information to the following

1. Overview Information (50 points)
   Please provide the requested information listed under the specific category to the left.

2. Supporting Question (10 points)
   - What did you do to update / change this program from the year before?
   - Were your updates / changes successful?
   - Please provide measurable results / examples.
   - If the program is a new program please answer the following question instead:
     - What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program - limiting materials to no more than 5 examples for each area listed below (if applicable). Supporting materials may be placed within a specific section of the entry, or at the end. Printed materials (brochures / programs etc.)
   - Printed materials (brochures, handbooks, Recruiting materials, evaluation forms, signage, etc.)
   - Promotional / marketing / media materials / Merchandise materials (photographs accepted)
   - Information provided to participants / volunteers / sponsors / students / charities etc.
   - Supporting photographs
   - Measurable results: tangible & intangible

4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   - Is the entry / program well organized?
   - Is the content professional? Is the message clear?
   - Is the program / designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
ENTRY INFORMATION FOR CATEGORIES 52—53

1. Overview Information (50 points)
   Please provide the required information listed under the specific category to the left.

2. Supporting Question (10 points)
   - What did you do to update / change this program from the year before?
   - Were your updates / changes successful?
   - Please provide measurable results / examples.
   - If the program is a new program  please answer the following question instead.
     - What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program. Please limit your supporting materials to those actually sent / used with sponsor:
   - Printed materials (brochures / programs etc.)
   - Promotion / marketing / media materials
   - Merchandise materials (photographs accepted)
   - Information provided to participants/volunteers/sponsors/ students/charities, etc.
   - Supporting photographs
   - Measurable results: tangible & intangible

4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   - Is the item / entry well organized?
   - Is the content professional? Is the message clear?
   - Is the program / designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
   - Have all requirements been met?
54) Best Community Outreach Program
(Programming done throughout the year to benefit and help include all parts of the community while enhancing the image and brand of your event / organization)

1. Overview Information
Please provide a detailed overview explaining the following, using no more than (1) one page for each section.
- Introduction and description of main event
- Description and purpose / objective of Outreach Program
- Target audience / attendance / number of participants
- Attendance / number of participants
- Impact program has on the community
- Tie-in of program to main event
- Duration of program (start to finish) and years program has been part of event
- Overall revenue / expense budget of specific program
- Description of sponsor / charity / volunteer / school / other group involvement with program & benefits to each (if applicable)
- Over effectiveness / success of program

2. Supporting Question ★ Answer Question listed to the right

3. Supporting Materials ★ Place at the end of the entry

55) Best Event/Program Within An Event to Benefit a Cause
Entry may include fundraising programs as well as awareness programs)

1. Overview Information
Please ore than 1 (one) page to explain each section:
- Introduction and description of main event
- Description and purpose / objective of Event / Program
- Target audience / attendance / number of participants
- Impact program had on the community
- Tie-in of program to main event
- Duration of program (start to finish) and years program has been part of event
- Overall revenue / expense budget of specific program
- Description of sponsor / charity / volunteer / school / other group involvement with program & benefits to each (if applicable)
- Over effectiveness / success of program

2. Supporting Question ★ Answer Question listed to the right

3. Supporting Materials ★ Place at the end of the entry

ENTRY INFORMATION FOR CATEGORIES 54—55
- Submit categories 54—55 each within one (1) notebook (2 or 3 ring binder; spiral bound; report cover; bound publication etc.)
- Please submit your entry in the order listed.
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document) on a Thumb drive . Attach to overall payment form. If submitting one or more entries from categories 1 or 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following
1. Overview Information (50 points)
   Please provide the requested information listed under the specific category to the left.

2. Supporting Question (10 points)
   - What did you do to update / change this program from the year before?
   - Were your updates / changes successful?
   - Please provide measurable results / examples.
   - If the program is a new program please answer the following question instead.
   - What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program. Please limit your supporting materials to those actually sent / used with sponsor:
   - Printed materials (brochures / programs etc.)
   - Promotion / marketing / media materials
   - Merchandise materials (photographs accepted)
   - Information provided to participants/volunteers/sponsors/students/charities, etc.
   - Supporting photographs
   - Measurable results: tangible & intangible

4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   - Is the item / entry well organized?
   - Is the content professional? Is the message clear?
   - Is the program / designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
   - Have all requirements been met?
FESTIVAL & EVENT CRITICAL COMPONENT ENTRIES

56) Best Event (Within An Existing Festival)
(Entry to highlight a specific event that is held during the course of a larger festival/event.)

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section:
   a. Introduction and description of main event
   b. Description and purpose / objective of Event within Festival
   c. Target audience and attendance / number of participants
   d. Overall revenue/expense budget of event
   e. Tie-in of program to main festival
   f. Duration of program (start to finish) and years program has been part of event
   g. Description of sponsor / charity / volunteer / school / other group involvement with program & benefits to each (if applicable)
   h. What makes the event unique & creative?
   i. Over effectiveness / success of program

2. Supporting Question ★ Answer Question listed to the right

3. Supporting Materials ★ Place at the end of the entry

57) Best Emergency Preparedness & Risk Management Plan for an Event
(Entry to focus on the overall risk management / emergency preparedness plan for a specific festival/event.)

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section:
   a. Introduction and description of main event
   b. Description and purpose / objective of Risk Management Plan
   c. Target audience and attendance / number of participants
   d. Overall revenue/expense budget of event budget of specific program/ event
   e. Duration of program (start to finish) and years program has been part of event
   f. Description of sponsor / charity / volunteer / school / other group involvement with program & benefits to each (if applicable)
   g. Over effectiveness / success of program

2. Supporting Question ★ Answer Question listed to the right

3. Supporting Materials ★ Place at the end of the entry

58) Best Food & Beverage Program
(Entry to focus on the overall food and beverage opportunities available during the course of a specific festival / event)

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section:
   a. Introduction and description of main event
   b. Description and purpose / objective of Food & Beverage Program
   c. Number and types of vendors
   d. Site Plan (i.e. Food Courts, Crowd Flow etc.)

   (Continue on right)

   e. Cash Management Process
   f. Fee Structures
   g. Alcohol Beverage Training/Control
   h. Vendor Application Process
   i. Festival/Event Controlled Products & Services (i.e. Festival-only controlled product sales, Vendor required product use, etc.)
   j. Promotional activities to drive business
   k. Power/Water Access
   l. Waste Disposal

2. Supporting Question ★ Answer Question listed below

3. Supporting Materials ★ Place at the end of the entry

ENTRY INFORMATION FOR CATEGORIES 56—58

• Submit categories 58—58 each within one (1) notebook (2 or 3 ring binder; spiral bound; report cover; bound publication etc.)
• Please submit your entry in the order listed.
• In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document) on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 1, 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following:

1. Overview Information (50 points)
   Please provide the requested information listed under the specific category to the left.

2. Supporting Question (10 points)
   • What did you do to update / change this program from the year before? Were your updates / changes successful? Please provide measurable results / examples.
   • If the program is a new program please answer the following question instead: What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program. Please limit your supporting materials to those actually sent / used with sponsor:
   • Printed materials (brochures / programs etc.)
   • Promotion / marketing / media materials
   • Merchandise materials (photographs accepted)
   • Information provided to participants/volunteers/sponsors/students/charities, etc.
   • Supporting photographs
   • Measurable results: tangible & intangible

4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   • Is the item / entry well organized?
   • Is the content professional? Is the message clear?
   • Is the program / designed and laid out well?
   • Is the program creative and / or unique?
   • What is the overall impression?
   • Have all supporting materials and measurable results been provided?
   • Have all requirements been met?
ENTRY INFORMATION FOR CATEGORIES 59—60

1. Overview Information
   - Submit categories 59—60 each in (1) notebook (2 or 3 ring binder, spiral bound, report cover, bound publication etc.)
   - Please submit your entry in the order listed.
   - In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document) on a Thumb drive. Attach to overall payment form. If submitting one or more entries from categories 1, 40—65 please include all entries on the same single USB Thumb drive.

For each entry, provide detailed information to the following

1. Overview Information (50 points)
   - Please provide the requested information listed under the specific category to the left.

2. Supporting Question (10 points)
   - What challenges / obstacles did you foresee / encounter in creating the program / activity / idea and how did you handle them?

3. Supporting Materials (10 points)
   - Please also include any necessary supporting materials for the program - limiting materials to no more than 5 examples for each area listed below (if applicable). Supporting materials should be placed at the end of the entry.
     - Printed materials (brochures, handbooks, signage, etc.)
     - Promotional / marketing / media materials
     - Merchandise materials (photographs accepted)
     - Information provided to participants
     - Supporting photographs
     - Measurable results: tangible & intangible

4. Judging Criteria (30 points)
   - No information required. Your entry will also be judged based on the below criteria.
     - Is the item / entry well organized?
     - Is the content professional? Is the message clear?
     - Is the program / designed and laid out well?
     - Is the program creative and / or unique?
     - What is the overall impression?
     - Have all supporting materials & measurable results been provided?
     - Have all requirements been met?
61) Best Press / Media Kit
(For festivals / events / organizations to demonstrate the effectiveness and use of their Press / Media Kit.)
Provide information for questions listed below in addition to providing your actual press / media kit.
1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section, together with applicable examples.
   a. Introduction and description of campaign / event
   b. Target audience / demographics for the media
   c. Target location (communities / cities / states) for media
   d. Types of mediums used for media outreach
   e. Measurable results indicating:
      - Number of publications / cities / states targeted
      - Percent of distribution that covered news
      - Longevity of media coverage
      - Increase / decrease in media from previous years
2. Supporting Question ★ Answer Question listed to the right
3. Supporting Materials ★ Provide actual media kit used to send out for your event (Place at the end of the entry)

62) Most Creative / Effective News Stunt
(For festivals / events / who generated publicity through a media stunt to promote their event / cause etc.)
Provide information for questions listed below in addition to providing your actual press / media kit
1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section, together with applicable examples:
   a. Introduction and description of campaign / event
   b. A detailed description of the news stunt
   c. How did the news stunt fit in to the overall media campaign for your event?
   d. Sponsor / charity involvement (if any) and why
   e. Was there an increase in media coverage for your event as a result of the stunt?
2. Supporting Question ★ Answer Question listed to the right
3. Supporting Materials ★ Place at the end of the entry or throughout

ENTRY INFORMATION FOR CATEGORIES 61—62
- Submit categories 61—62 each within one (1) notebook (2 or 3 ring binder; spiral bound; report cover; bound publication etc.)
- Please submit your entry in the order listed.
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document on a Thumb drive.
- Attach to overall payment form. If submitting one or more entries from categories 1. 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following
1. Overview Information (50 points)
   Please provide the requested information listed under the specific category to the left.
2. Supporting Question (10 points)
   ★ What did you do to update / change this program from the year before?
   ★ Were your updates / changes successful? Please provide measurable results / examples.
   ★ If the promotion is a new promotion please answer the following question instead
   ★ What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?
3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program - limiting materials to no more than 5 examples for each area listed below (if applicable). Supporting materials should be placed at the end of the entry.
   ★ Printed materials (press releases, news clippings, etc.)
   ★ Promotional materials
   ★ Video / audio documentation (Please limit to 1 example)
   ★ Supporting photographs
4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   ★ Is the item / entry well organized?
   ★ Is the content professional?
   ★ Is the message clear?
   ★ Is the entry / campaign designed and laid out well?
   ★ Is the program creative and / or unique?
   ★ What is the overall impression?
   ★ Have all supporting materials and measurable results been provided?
   ★ Have all requirements been met?

★ Submit by Thursday July 23, 2020 ★
MEDIA RELATIONS ENTRIES

For effective media campaigns that generated news coverage, instead of paid or donated advertising time

63) Best Media Relations Campaign
(Entry should focus on the entire media relations campaign for a specific festival or event.

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section, together with applicable examples:
   a. Introduction and description of campaign / event
   b. Purpose / objective of the media relations campaign
   c. A detailed outline of your entire media relations campaign for your event
   d. Target audience / demographics for the media
   e. Target location (communities / cities / states) for media
   f. Types of mediums used for media outreach
   g. Measurable results indicating:
      - Number of publications / cities / states targeted
      - Percent of distribution that covered news
      - Attendance results based on media outreach / campaign
      - Income results based on media outreach / campaign
      - Longevity of media coverage
      - Increase / decrease in media from previous years

2. Supporting Question ★ Answer Question listed to the right
3. Supporting Materials ★ Place at the end of the entry

64) Best Social Media Campaign
(Overall social media campaign used in promote a festival, event, parade, etc.)

1. Overview Information
Please provide a detailed overview explaining the following using no more than 1 (one) page to explain each section, together with applicable examples:
   a. Introduction and description of Main Event
   b. Description, purpose and objective of Social Media Campaign
   c. Social Media Platforms used (please provide up to 5 screenshots of each platform used)
   d. Social Advertising used (please provide up to 5 screenshots of each social advertising used)
   e. Target Audience for Social Media Campaign
   f. Editorial Calendar and Timeline for Campaign
   g. Examples of Hashtags, Contests, Polls & Quizzes, etc., used during Campaign
   h. Additional Media exposure received from Social Media Campaign
   i. Estimate of revenue and/or attendance increase as a result of Social Media Campaign
   j. Analytics Overview (Listing Demographics, Impressions, Shares, Mentions etc.)
   k. What makes the Social Media Campaign unique and creative?
   l. Overall effectiveness / success of Social Media Campaign

2. Supporting Question ★ Answer Question listed to the right
3. Supporting Materials ★ Place at the end of the entry

65) Best Mascot
Submit a one page description including the following:
   a. Describe how your Mascot is used at your event and other times during the year

b. Provide pictures of Mascot

ENTRY INFORMATION FOR CATEGORIES 63—65

- Submit categories 63—65 each within one (1) notebook (2 or 3 ring binder; spiral bound; report cover; bound publication etc.)
- Please submit your entry in the order listed.
- In addition to the required printed entry, please also provide a pdf document of your entire entry as (1) document on a Thumb drive.
- Attach to overall payment form. If submitting one or more entries from categories 1, 40—65, please include all entries on the same single USB Thumb drive.

For each entry, please provide detailed information to the following

1. Overview Information (50 points)
   Please provide the requested information listed under the specific category to the left.

2. Supporting Question (10 points)
   • What did you do to update / change this program from the year before? Were your updates / changes successful? Please provide measurable results / examples.
   • If the promotion is a new promotion please answer the following question instead
   • What challenges / obstacles did you foresee / encounter in creating the program, and how did you handle them?

3. Supporting Materials (10 points)
   Please also include any necessary supporting materials for the program - limiting materials to no more than 5 examples for each area listed below (if applicable). Supporting materials should be placed at the end of the entry.
   - Printed materials (press releases, news clippings, etc.)
   - Promotional materials Video / audio documentation (Please limit to 1 example—provide written explanation of further examples)
   - Supporting photographs

4. Judging Criteria (30 points)
   No information required. Your entry will also be judged based on the below criteria.
   - Is the item / entry well organized?
   - Is the content professional?
   - Is the message clear?
   - Is the entry / campaign designed and laid out well?
   - Is the program creative and / or unique?
   - What is the overall impression?
   - Have all supporting materials and measurable results been provided?
   - Have all requirements been met?

TFEA / KALIFF Zenith Awards 20
TFEA / KALIFF MARKETING AWARDS ENTRY FORM ONLY

(Payment Form is Separate)

- There is a $20 fee for each category entered by the Deadline July 23, 2020. Submit TWO copies of each individual entry form.
  
  ★ One to be attached to each individual entry
  
  ★ One to be submitted with the payment form

Please be sure to PRINT your organization, event, sponsor or program clearly and correctly—as this is how it will appear on any award should you win.

- Please email a high resolution copy of either your organization or event logo (Only one logo will be used) to: kay@tfea.org

- Put in subject line: 2020 TFEA Marketing Award Entry Logo & Your Event / Logo Name

Contact Name___________________________________________Title____________________________

Name of Organization____________________________________________________________________________

Name of Event____________________________________________________________________________________

Address_________________________________________________________________________________________

City, State, Zip____________________________________________________________________________________

Email__________________________________________________Phone____________________________________

Please list your actual overall Expense Budget $_____________________ Festival Size by Expense Budget (Check Category below)

  □ Under $75,000 □ $75,001—$250,000 □ $250,001—$750,000 □ Over $750,000

Category Name (example: Sponsorship)________________________________________________________________

Category Number & Title (example: 7-Best Event Website)

________________________________________________________________________________________________

Description of Entry ____________________________________________________________________________

______________________________________________________________________________________________

________________________________________________________________________________________________

Other participants to be recognized ________________________________________________________________

________________________________________________________________________________________________

Go to separate payment form to complete application.

TFEA OFFICE USE ONLY DATE REC’D________________________

★ Submit by Thursday July 23, 2020 ★
TFEA MARKETING AWARDS PAYMENT FORM

Entry and Payment Form Requirements

• On this form list all submitted entries by category number. If submitting multiple entries within a single category, list the category number for each entry. (ex. If you enter 2 items in Category 35, you will list 35 twice.)

________________________________________________________________________________________________________
________________________________________________________________________________________________________
________________________________________________________________________________________________________

• There is a $20 fee for each entry by Deadline July 23, 2020. Submit TWO copies of each individual entry form
  ⇒ One to be attached to each individual entry
  ⇒ One to be submitted with this payment form

• Please be sure to PRINT your organization, event, sponsor or program clearly and correctly—as this is how it will appear on any award should you win.

• Please email a high resolution copy of either your organization or event logo (Only one logo will be used) to kay@tfea.org

• Put in subject line: 2020 TFEA Marketing Award Entry Logo & Your Event / Logo Name

PAYMENT INFORMATION

Contact Name______________________________________Title___________________________________________
Name of Organization_______________________________________________________________________________
Name of Event_____________________________________________________________________________________
Address__________________________________________________________________________________________
City, State, Zip_________________________________Email_______________________________________________
Total number of Marketing Awards entries_____ x $20 fee per entry = $___________(Total Amt. Due)

CREDIT CARD (check one) ____Master Card ____Visa ____Discover ____AMEX
Card#__________________________________________SecurityCode____________Exp.Date____________________
Authorized User Name _______________________________________Billing Zip Code __________________________
Authorized Signature_______________________________________________________________________________

CHECK - Check #_________________________ AMOUNT __________________

Mail payment and entries to
Multiple entries can be packed together for shipping. The extra copy of forms, along with payment, & payment form should be mailed separately.
TFEA, P O Box 52478 (or)
406 S. 12th St. #52478, (for FEDX & UPS)
McAllen, TX 78505 McAllen, TX 78505
TFEA office phone #830-997-0741

★ Submit by Thursday July 23, 2020 ★