



July 24 – August 2, 2020

2020 Food Concession Application Packet

Thank you for your interest in the 2020 Washington County Fair! We look forward to working with you to create the best County Fair in Oregon.

Our slogan, BIG FAIR FUN means just that: We are a big Fair, with FREE ADMISSION and we focus on having FUN! "Fun" can mean something different for everybody. For some, it's riding rides. For others, it's visiting the animals in the barns, and for many, we know their fun is coming to the Fair and eating their favorite FAIR FOOD! While we pride ourselves on our vendor retention from year to year, we are also always looking for professional vendors who can bring something new and unique to our guests.

This packet contains a great deal of information to assist you in deciding to apply to be a Food Vendor at our Fair, including the application that comes at the end. Please read the packet thoroughly, and then you can submit your application either by mailing it to the mailing address, or emailing it to our Vendor Coordinator, Julie Case.

REMEMBER: Submitting an application allows you to be considered for space. It does not constitute a contractual agreement between your business and the Washington County Fair. As such, please do not send a payment at this time.

2020 Washington County Fair General Information

Dates: July 24 - August 2, 2020

Admission: FREE for all ages, each day, all hours of the Fair.

Fair hours:

- Friday, July 24, 2020 5:00 pm – 10:00 am
- Saturday, July 25, 10:00 am – 12:00 am
- Sunday, July 26 10:00 am – 10:00 pm
- Monday, July 27 5:00 pm – 10:00 pm
- Tuesday, July 28 5:00 pm – 10:00 pm
- Wednesday, July 29 5:00 pm – 10:00 pm
- Thursday, July 30 10:00 am – 10:00 pm
- Friday July, 31 10:00 am – 12:00 am
- Saturday, August 1 10:00 am – 12:00 am
- Sunday, August 2 10:00 am – 10:00 pm

Wingspan Event Center hours:

- Friday, July 24 5:00 pm – 10:00 pm
- Saturday, July 25 10:00 am – 10:00 pm
- Sunday, July 26, 10:00 am – 10:00 pm
- Monday, July 27 5:00 pm – 10:00 pm
- Tuesday, July 28 5:00 pm – 10:00 pm
- Wednesday, July 29 5:00 pm – 10:00 pm
- Thursday, July 30 10:00 am – 10:00 pm
- Friday, July 31 10:00 am – 10:00 pm
- Saturday, August 1 10:00 am – 10:00 pm
- Sunday, August 2 10:00 am – 10:00 pm

Website:

www.bigfairfun.com

Email contact for vendors:

julie_case@co.washington.or.us

Phone number:

503-648-1416, Ext. 200

Year-round office hours:

8 am to 5 pm, Monday-Friday

General Food Concession Information

Commission Rates:

Food Vendors at the Washington County Fair pay a \$600 guarantee deposit and a 25% commission on all gross sales. We require you to have a Point of Sale System to operate and Wi-Fi access is not available. Our Food Vendor Auditing Program will require you to report your sales daily.

Credit/Debit Cards:

All Food Vendors are **required** to accept credit/debit cards at their stand.

Menu:

Your application will require you to provide us with your full menu, INCLUDING PRICES, and it's all subject to approval by the Washington County Fair, which reserves the right to add, delete, or modify the menu items and prices. If your application is accepted and a license is issued to you to be a Food Vendor at the 2020 Washington County Fair, all requests for food price or menu changes after that point, including during the run of the Fair, must be submitted in writing and approved in writing by the Washington County Fair Management.

Soda, Waters, and Energy Drinks:

All Soda, Water, including Flavored Water, and Energy Drinks are controlled and sold exclusively by the Washington County Fair, therefore they cannot be sold by any Food Vendor, so please do not include these on your menu. You are able to request approval to sell other beverages, such as Lemonade, Iced Tea, and fresh fruit drinks.

Trailer Food Concessions:

If you operate your food concession out of a trailer, you will be required to provide us with the exact measurements, including the tongue, awnings, counters, etc., on the application. All Trailer Concessions must have Food Service/Sales Counters out in front of the trailer. Cooking happens in the trailer, but the sales and service must take place at counters out front. It's very important that you detail the exact space needed for your entire operation, including your prep and storage space, as space is limited.

Non-Trailer Food Concessions:

All non-trailer Food Concession spaces must use a 20' x 20' canopy that is open on at least 3 sides. All Star Tents and Party Rentals has a contract with Washington County Fair and no outside tents are allowed. **Please contact Julie Case for pricing.**

Small, Non-Cooking Operations:

Smaller non-cooking operations that can be conducted under a smaller 10' x 10' canopy can get approval, depending on the needs and the space available at the Fair. This includes operations to sell items like Sno-Cones, Lemonade, etc. Please contact Julie Case for pricing.

Move-In Days for Food Concessions: You must checked-in at the Vendor Concession Office and picked up your packet before entering the grounds.

Move-in for all food vendors will be Tuesday, July 21, through Thursday, July 23, 2020 from 8:00 AM to 9:00 PM.

Please contact Fair Vendor Coordinator, Julie Case, at julie_case@co.washington.or.us if you have questions.

Additional Costs to Consider:

Along with the cost of your Food Concession space, there are additional costs to be considered upon being accepted as a vendor at the Washington County Fair.

Electrical Connection:

One 20-amp outlet is provided with your Food Concession space. GFCI protection is required for all 120V 20-amp receptacles as required in 2005 NEC 210.8B, and that is to be provided by you, as the Vendor. You are also required to provide all cords you will need and they must be in good working condition. All End Caps must be in place. The Hard-Wiring of cords will not be allowed. The Washington County Fair reserves the right to refuse to hook up any vendor. All of your equipment will be inspected by our licensed electrician and must meet all current electrical and health code requirements. Beyond that first 20-amp outlet that comes with your space, **any extra electrical needs must be requested in advance**. Each additional 120 V 20-amp circuit you need will cost \$110.00 each. There are a very limited number of 50 amp 240V 4 wire outlets available, and they must also be requested in advance at a cost of \$150.00 per outlet. All of these electrical prices will be outlined in the application where you will be able to request them at the time you apply. If you are issued a Vending License, the Electrical Fees must be paid for at the same time you pay the License Fee.

Water/Gray Water Service:

If you will need a water service hook-up, including the gray water tanks, it will cost \$75.00 per water service hook-up, and you will need to **request this service in advance**. If you are extended a Vending License, the Water Services Fee must be paid for at the same time you pay the License Fee.

Vendor Parking Area Season Pass:

The Washington County Fair offers vendors the opportunity to park in a lot which is reserved exclusively for vendors which also includes a security guard attendant, providing a parking area that does not run the risk of filling up. You will be asked to give us a number of passes you will need for the duration of the fair. Cost is \$6.00 per day or \$50.00 for all 10 days season pass per vehicle.

RV Camping:

There are a limited number of RV spaces available to be utilized by vendors during the Fair. This includes 7 spaces with limited water and power at \$300.00 each, and 16 RV Dry-Lot spaces at \$200.00 each. If you are extended a Vending License, the RV Camping Space Fees must be paid for at the same time you pay the License Fee.

Insurance:

The Washington County Fair requires that each accepted vendor secure a General Liability Policy of \$1,000,000.00 per occurrence, \$2,000,000.00 as the Aggregate Limit to cover July 24 - August 2, 2020. Washington County, Washington County Fair Board, their elected officials, officers, employees, and volunteers must be named as Additional Insureds. Also, proof of Workers' Compensation Coverage must also be provided for any vendor with paid employees (including family members.)

Signage:

All signs used by vendors at the Washington County Fair must be professionally made, so this could be an added cost for you to consider. This includes the required company sign, pricing signs, informational signs, and booth identification signs. ***Handwritten signs, of any type, are NOT allowed.***

PLEASE NOTE:

This is only a partial listing of vendor space information and guidelines. The complete 2020 Washington County Fair Vendor Handbook will be provided to you if you are extended a Vending License.

Please feel free to let us know if you have any questions prior to filling out the application.

Washington County Fair Vendor Coordinator, Julie Case, can be reached at julie_case@co.washington.or.us, 503-648-1416, Ext. 200.

SELECTION PROCESS

The number of new Food Concession applications received each year is always greater than the space we have available since we have a very high return rate with our vendors. Unfortunately, this means not all applicants will receive a Vendor License.

New applicants are selected based on the following criteria:

- Uniqueness of the menu, lack of duplication with what we currently have.
- Appearance of the Food Concession in the color photos submitted with the application.
- Availability of space.
- Prior experience or written recommendations.

The selection of new vendors will continue until all available space is filled.

Please do not send a deposit with your application, as submitting an application does not guarantee a space at the Washington County Fair.

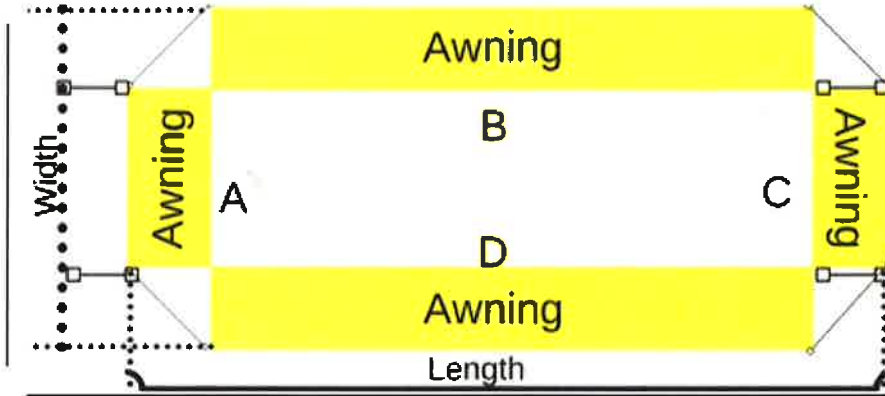
If your application is selected, you will be promptly notified, and a Vendor License Agreement will be sent to you.

Good luck and thank you for your interest in joining us for BIG FAIR FUN at the 2020 Washington County Fair!



Section 3: Photo and Schematic of Booth/Stand

You **MUST** include a clear color photograph **AND** detailed schematic drawing of your trailer or booth and literature pertaining to your product(s). Complete the overhead view drawing below:



Booth/Trailer size NOT including awnings = Width _____ x Length _____

Booth/Trailer size INCLUDING awnings = Width _____ x Length _____

Indicate your service side(s): A B C D

Indicate Service Counter Location: A B C D

Indicate Cash Register Location: A B C D

Is the tongue removable? Yes No, and if "No", how long is it? _____

Trailer tongue location: A or C

Please note anything else pertinent about the trailer or stand that we need to know:

Section 4: References

Please provide complete information from 2 recent events, such as Fairs, Festivals, Trade Shows, or similar events at which you have sold your product(s):

EVENT 1:

Name of event: _____

Name of contact: _____ Phone number: _____

EVENT 2:

Name of event: _____

Name of contact: _____ Phone number: _____

Section 5: Utilities—Electrical and Water

ELECTRICAL:

One 20-amp outlet comes with each vending space. If you need more than that, please place your request here:

120V 20-amp service at \$110.00 each: _____ Additional Requested x \$75.00 each = _____

240V 50-amp service at \$150.00 each: _____ Additional Requested x \$150.00 each = _____

WATER:

If you will need a water service hook-up, including the gray water tanks, they will cost of \$50 per service hook-up. Please place your request here:

Water/Gray Water Service Hook-up: _____ Requested x \$75.00 each = _____

Section 6: Parking

RV PARKING:

There are a limited number of RV spaces available to be utilized by vendors during the Fair. This includes 7 spaces measuring 20' x 40', with limited water and power (only 20 amp service) at \$150.00 each, and 16 RV Dry-Lot spaces (no tents) measuring 20' x 40' with no Power or Water, at \$100.00 each. Please place your requests here:

RV space with power and water: _____ Requested at \$150.00 each = _____

Dry-Lot RV space: _____ Requested at \$100 each = _____

VENDOR PARKING AREA SEASON PASS:

The Washington County Fair offers vendors the opportunity to park in a lot which is reserved exclusively for vendors which also includes a security guard attendant, providing a parking area that does not run the risk of filling up.

Number of Vendor Parking Area Season Pass: _____

Cost is \$6.00 per day or \$50.00 for a season pass per vehicle.

The Washington County Fair reserves the right to accept or reject any applicant based on space availability, the uniqueness and quality of products sold, Fair experience, services offered, the appearance of our booth/stand, and/or references from other Fairs/Shows at which you have been a Vendor. Please do not send any payment with this application.

I certify the information on this application is complete and true to the best of my knowledge.

(Signature of Owner as stated in Section 1)

(Date)

MAIL: Washington County Fair, ATTN: Julie Case, 873 NE 34th Ave., Hillsboro, OR 97124

EMAIL: julie_case@co.washington.or.us **PHONE:** 503-648-1416, Ext. 200 **FAX:** 503-648-7208